

|          |    |
|----------|----|
| .....    | 5  |
| .....    | 5  |
| .....    | 5  |
| .....    | 20 |
| 10 ..... | 30 |
| .....    | 32 |

|                  |          |
|------------------|----------|
| .....            |          |
| 1.           1-1 | ..... 38 |
| 2.           1-2 | ..... 40 |
| 3.           1-3 | ..... 43 |
| 4.           1-4 | ..... 45 |
| 5.           1-5 |          |

.....

|     |       |       |     |
|-----|-------|-------|-----|
| 1.  | 2-1,  | ..... | 123 |
| 2.  | 2-2,  | ..... | 126 |
| 3.  | 2-3,  | ..... | 130 |
| 4.  | 2-4,  | ..... | 132 |
| 5.  | 2-5,  | ..... | 135 |
| 6.  | 2-6,  | ..... | 138 |
| 7.  | 2-7,  | ..... | 141 |
| 8.  | 2-8,  | ..... | 144 |
| 9.  | 2-9,  | ..... | 147 |
| 10. | 2-10, | ..... | 150 |
| 11. | 2-11, | ..... | 153 |
| 12. | 2-12, | ..... | 155 |
| 13. | 2-13, | ..... | 158 |
| 14. | 2-14, | ..... | 161 |
| 15. | 2-15, | ..... | 164 |
| 16. | 2-16, | ..... | 167 |
| 17. | 2-17, | ..... | 170 |
| 18. | 2-18, | ..... | 173 |
| 19. | 2-19, | ..... | 176 |
| 20. | 2-20, | ..... | 179 |

.....

|     |      |          |     |
|-----|------|----------|-----|
| 1.  | 3-1  | .....    | 182 |
| 2.  | 3-2  | .....    | 187 |
| 3.  | 3-3  | .....    | 193 |
| 4.  | 3-4  | ( )..... | 198 |
| 5.  | 3-5  | .....    | 204 |
| 6.  | 3-6  | .....    | 209 |
| 7.  | 3-7  | .....    | 215 |
| 8.  | 3-8  | .....    | 221 |
| 9.  | 3-9  | .....    | 226 |
| 10. | 3-10 | .....    | 231 |

.....

|    |      |       |     |
|----|------|-------|-----|
| 1. | 4-1, | ..... | 237 |
|----|------|-------|-----|

|       |       |                |       |     |
|-------|-------|----------------|-------|-----|
| 2.    | 4-2   |                | ..... | 241 |
| 3.    | 4-3   |                | ..... | 243 |
| 4.    | 4-4   |                | ....  | 246 |
| 5.    | 4-5   | " . "          |       |     |
| ..... |       |                |       | 249 |
| 6.    | 4-6   |                | ..... | 252 |
| 7.    | 4-7   |                | ....  | 254 |
| 8.    | 4-8   |                | ..... | 257 |
| 9.    | 4-9   |                | ..... | 260 |
| 10.   | 4-10  |                | ..... | 262 |
| 11.   | 4-11  | SKG            |       | 265 |
| 12.   | 4-12  |                | ..... | 267 |
| 13.   | 4-13  |                | ..... | 272 |
| 14.   | 4-14, | " "            |       | 275 |
| 15.   | 4-15, |                | ..... | 277 |
| 16.   | 4-16  |                | ..... | 280 |
| 17.   | 4-17  |                | ..... | 283 |
| 18.   | 4-18  | " "            | ..... | 286 |
| 19.   | 4-19  |                | ..... | 289 |
| 20.   | 4-20  | NOCOL " "      |       |     |
| ..... |       |                |       | 292 |
| ..... |       |                |       |     |
| 1.    | 5-1   | Reno10         |       |     |
| ..... |       |                |       | 295 |
| 2.    | 5-2   | Geneo Personal |       |     |
| ..... |       |                |       | 298 |
| 3.    | 5-3   |                |       |     |
| ..... |       |                |       | 301 |
| 4.    | 5-4   |                |       |     |
| ..... |       |                |       | 303 |
| 5.    | 5-5   |                |       |     |
| ..... |       |                |       | 306 |
| 6.    | 5-6   | I H            |       |     |
| ..... |       |                |       | 309 |

|     |      |   |     |
|-----|------|---|-----|
| 7.  | 5-7  |   | 312 |
| 8.  | 5-8  |   | 315 |
| 9.  | 5-9  | K | 318 |
| 10. | 5-10 |   | 321 |
| 11. | 5-11 | 9 | 324 |
| 12. | 5-12 |   | 327 |
| 13. | 5-13 |   | 330 |
| 14. | 5-14 |   | 332 |
| 15. | 5-15 |   | 335 |
| 16. | 5-16 |   | 339 |
| 17. | 5-17 |   | 341 |
| 18. | 5-18 |   | 344 |
| 19. | 5-19 |   | 347 |
| 20. | 5-20 |   | 349 |

1.

630701

2

5

5

8

+

100

+

80

20

1

1

|   |  |  |  |
|---|--|--|--|
|   |  |  |  |
| 1 |  |  |  |
|   |  |  |  |
|   |  |  |  |
| 2 |  |  |  |
|   |  |  |  |
| 3 |  |  |  |
|   |  |  |  |

|   |  |  |      |      |
|---|--|--|------|------|
| 4 |  |  |      |      |
|   |  |  |      |      |
|   |  |  |      |      |
|   |  |  |      |      |
|   |  |  |      |      |
|   |  |  |      |      |
| 5 |  |  | SWOT |      |
|   |  |  |      |      |
|   |  |  |      |      |
|   |  |  |      | SWOT |
|   |  |  |      |      |
|   |  |  |      |      |

1.

2





2

1

2

1



1

2

2

SWOT

1

SWOT





1.

SVØT

1

SVØT

QQ

QQ

2

2

SWOT

1

SWOT

2

2

|    |  |    |  |   |
|----|--|----|--|---|
|    |  |    |  |   |
|    |  | 10 |  |   |
| 20 |  | 10 |  |   |
|    |  |    |  | 0 |

|    |    |     |             |              |
|----|----|-----|-------------|--------------|
|    |    |     |             |              |
| 80 |    | 5   |             | 1500<br>50 1 |
|    |    | 5   |             |              |
|    |    | 7   | 3<br>4      |              |
|    |    | 5   | ,           |              |
|    |    | 5   |             |              |
|    |    | 8   | 2<br>6      |              |
|    |    | 10  | 3<br>3<br>4 |              |
|    |    | 5   | 2<br>3      |              |
|    |    | 5   |             |              |
|    |    | 3   | 1 2         |              |
|    |    | 2   |             |              |
|    |    | 8   | ,           |              |
|    |    | 3   | 80% 1<br>2  |              |
|    | 22 | 3   | 2<br>1      |              |
|    |    | 3   | 4 15<br>-2  |              |
|    |    | 3   | 2           |              |
|    |    | 100 |             |              |

3

|  |  |    |  |
|--|--|----|--|
|  |  |    |  |
|  |  | 10 |  |



40

3  
3  
2

500  
50  
1

|     |  |    |             |                |
|-----|--|----|-------------|----------------|
| 20  |  | 5  | 2<br>3      | 0              |
|     |  | 5  | 2<br>3      |                |
|     |  | 10 | 5<br>5      |                |
| 40  |  | 5  | 2<br>2<br>1 | 500<br>50<br>1 |
|     |  | 5  | 2<br>3      |                |
|     |  | 5  | 2<br>3      |                |
|     |  | 5  | 3<br>2      |                |
|     |  | 5  | 1<br>2<br>2 |                |
|     |  | 15 | 5<br>5<br>5 |                |
| 40  |  | 5  | 2<br>3      |                |
|     |  | 5  | 2<br>2      |                |
|     |  | 10 | 5<br>3      |                |
|     |  | 10 | 2<br>4      |                |
|     |  | 10 | 2<br>4      |                |
|     |  | 10 | 2<br>3<br>5 |                |
| 100 |  |    |             |                |

6

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|



|    |     |    |                  |              |
|----|-----|----|------------------|--------------|
| 20 |     | 10 | 5                | 0            |
|    |     | 10 | 5                |              |
| 80 |     | 3  |                  | 1500<br>50 1 |
|    |     | 3  |                  |              |
|    |     | 3  |                  |              |
|    |     | 3  | 2 1              |              |
|    |     | 5  |                  |              |
|    |     | 4  | 4                |              |
|    |     | 5  | 2                |              |
|    |     | 5  | 3                |              |
|    |     | 5  | 3 2              |              |
|    |     | 5  | 3                |              |
|    |     | 5  | 2 3              |              |
|    |     | 14 | 2 4 <sup>8</sup> |              |
|    |     | 5  | 6 2              |              |
|    |     | 10 | 2 5 5            |              |
|    |     | 3  | 2 1              |              |
|    |     | 2  | 1 1              |              |
|    | 5   |    |                  |              |
|    | 100 |    |                  |              |

7

|    |  |    |   |   |
|----|--|----|---|---|
| 20 |  | 10 | 5 | 0 |
|    |  | 10 | 5 |   |

|    |     |    |   |              |        |
|----|-----|----|---|--------------|--------|
|    |     |    | 5 |              |        |
| 80 |     | 5  |   | 1500<br>50 1 |        |
|    |     | 5  |   |              |        |
|    |     | 5  |   |              |        |
|    |     | 6  | 2 |              | 4      |
|    |     | 5  | 2 |              | 3      |
|    |     | 5  | 2 |              | 3      |
|    |     | 5  |   |              |        |
|    |     | 10 |   |              | 3      |
|    |     | 12 | 5 |              | 3<br>2 |
|    |     | 7  | 2 |              | 3      |
|    |     | 5  | 1 |              | 2<br>2 |
|    |     | 5  | 2 |              | 2<br>1 |
|    |     | 5  |   |              |        |
|    | 100 |    |   |              |        |

**8**

|    |  |    |   |              |
|----|--|----|---|--------------|
|    |  |    |   |              |
| 20 |  | 10 | 5 | 0            |
|    |  | 10 | 5 |              |
| 80 |  | 5  |   | 2000<br>50 1 |
|    |  | 5  |   |              |
|    |  | 2  |   |              |
|    |  | 2  |   |              |
|    |  | 3  |   |              |
|    |  | 10 | 4 |              |

|  |      |    |   |                              |     |
|--|------|----|---|------------------------------|-----|
|  |      |    |   | 1                            |     |
|  |      |    | 2 | 1<br>1                       |     |
|  | SWOT | 8  |   | 2 2 2                        |     |
|  |      | 3  |   |                              |     |
|  |      | 5  |   | 3<br>2                       |     |
|  |      | 20 |   | 1 2 4 1<br>2 3 5*2=10<br>5 4 |     |
|  |      | 5  |   | 1                            |     |
|  |      | 3  |   | 1<br>1                       |     |
|  |      | 5  |   |                              |     |
|  |      |    |   |                              | 100 |

9

|    |  |    |   |          |              |
|----|--|----|---|----------|--------------|
|    |  |    |   |          |              |
| 20 |  | 10 |   | 5<br>5   |              |
|    |  | 10 | 5 | 5        | 0            |
| 80 |  | 5  |   |          | 2000<br>50 1 |
|    |  | 5  |   |          |              |
|    |  | 2  |   |          |              |
|    |  | 2  |   |          |              |
|    |  | 3  | 4 | 2 3<br>1 |              |
|    |  | 10 |   | 1<br>1   |              |
|    |  | 2  | 2 | 2 2      |              |

|  |  |      |    |                                      |     |
|--|--|------|----|--------------------------------------|-----|
|  |  |      |    | 2                                    |     |
|  |  | SWOT | 8  |                                      |     |
|  |  |      | 3  | 3<br>2                               |     |
|  |  |      | 5  | 1<br>2<br>4<br>2<br>3<br>5*2=10<br>5 | 1   |
|  |  |      | 20 | 1<br>4                               |     |
|  |  |      | 5  | 2<br>1                               |     |
|  |  |      | 3  |                                      |     |
|  |  |      | 5  |                                      |     |
|  |  |      |    |                                      | 100 |

10

N M  
5 N M 5

1

10

|   |  |  |   |             |                    |
|---|--|--|---|-------------|--------------------|
|   |  |  |   |             |                    |
| 1 |  |  |   | 150         |                    |
|   |  |  |   | 180         |                    |
| 2 |  |  | + | 60 55<br>5  | 60<br>20<br>3<br>1 |
|   |  |  |   |             |                    |
| 3 |  |  |   | 150         |                    |
|   |  |  |   | 150         |                    |
| 4 |  |  | + | 90 60<br>30 | 90                 |
|   |  |  |   |             |                    |
| 5 |  |  |   | 180         |                    |
|   |  |  |   | 180         |                    |

1

2

3

4

5

6

7

:

8

9

10

11

12

13

14

15

16





8

20

10

90

3

|   |  |  |     |    |
|---|--|--|-----|----|
|   |  |  |     |    |
| 1 |  |  |     | 10 |
|   |  |  | " " | 10 |
| 2 |  |  |     | 20 |
| 3 |  |  |     | 10 |

|   |  |  |                    |    |
|---|--|--|--------------------|----|
| 4 |  |  | " . "              | 10 |
|   |  |  | " " " "<br>" " " " | 10 |
| 5 |  |  | I H K              | 10 |
|   |  |  | 9                  | 10 |

1. 1-1  
1

2018

9449.98

2018

1325.50

15

1-2

2

|  |    |    |  |
|--|----|----|--|
|  |    |    |  |
|  | 70 | 30 |  |

|  |   |  |
|--|---|--|
|  |   |  |
|  | 2 |  |

3

150

4

|    |    |    |             |                |
|----|----|----|-------------|----------------|
|    |    |    |             |                |
|    | 20 | 20 | 16-17<br>12 | 14-15          |
|    |    |    |             | 18-20<br>12-13 |
|    |    |    |             | 0              |
| 80 |    | 5  |             |                |
|    |    | 5  |             |                |
|    |    | 7  |             | 3              |
|    |    |    |             | 4              |
|    |    | 5  |             |                |
|    |    | 5  |             |                |
|    |    | 8  |             | 2              |
|    |    |    |             | 6              |
|    |    | 10 | 3           | 3              |
|    |    |    |             | 4              |
|    |    | 5  |             | 2              |
|    |    |    |             | 3              |
|    |    | 5  |             |                |
|    | 3  |    | 1           |                |
|    |    |    | 2           |                |
|    | 2  |    |             |                |
|    |    |    | 0.5         |                |
| 22 | 8  |    |             |                |
|    |    |    | 1           |                |
|    |    |    |             | 1500           |
|    |    |    |             | 50             |
|    |    |    |             | 1              |

|  |  |  |     |     |   |     |   |
|--|--|--|-----|-----|---|-----|---|
|  |  |  | 3   | 80% | 2 | 1   |   |
|  |  |  | 3   |     |   | 1   |   |
|  |  |  | 3   | 1   | 3 | 15  | 1 |
|  |  |  | 3   | 1-2 |   | 0.5 |   |
|  |  |  | 3   | 2   |   | 1   |   |
|  |  |  | 100 |     |   |     |   |

2

1-2

1

15

1-2

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

20

20

|  |  |    |     |     |     |   |
|--|--|----|-----|-----|-----|---|
|  |  |    |     |     |     |   |
|  |  |    | 5   |     |     |   |
|  |  |    | 3   | 1   | 2   |   |
|  |  | 22 | 2   |     | 0.5 |   |
|  |  |    | 8   |     |     | , |
|  |  |    |     | 1   |     |   |
|  |  |    | 3   | 80% | 2   | , |
|  |  |    |     |     |     | 1 |
|  |  |    | 3   |     |     | 1 |
|  |  |    |     | 1   |     | 1 |
|  |  |    | 3   | 3   | 15  |   |
|  |  |    |     | 1-2 | 0.5 |   |
|  |  | 3  | 2   |     | 1   |   |
|  |  |    | 100 |     |     |   |

3.

1-3

1



15

1-2

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

20

20

16-17  
12

14-15

18-20  
12-13

0

5

80

|  |  |    |     |     |     |     |   |
|--|--|----|-----|-----|-----|-----|---|
|  |  |    | 10  | 3   | 3   |     |   |
|  |  |    |     |     |     | 4   |   |
|  |  |    | 5   |     | 2   | 3   |   |
|  |  |    | 5   |     |     |     |   |
|  |  |    | 3   |     | 1   | 2   |   |
|  |  | 22 | 2   |     |     | 0.5 |   |
|  |  |    | 8   |     |     |     | , |
|  |  |    |     | 1   |     |     | , |
|  |  |    | 3   |     | 80% | 2   | 1 |
|  |  |    | 3   |     |     |     | 1 |
|  |  |    |     | 1   |     |     | 1 |
|  |  |    | 3   |     | 3   | 15  |   |
|  |  |    | 3   | 1-2 |     | 0.5 |   |
|  |  | 3  | 2   |     |     | 1   |   |
|  |  |    | 100 |     |     |     |   |

4. 1-4

1

" "

15

1-2

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|    |    |    |             |                 |
|----|----|----|-------------|-----------------|
|    |    |    |             |                 |
|    | 20 | 20 | 16-17<br>12 | 14-15           |
|    |    |    |             | 18-20<br>12-13  |
|    |    |    |             | 0               |
| 80 |    | 5  |             |                 |
|    |    | 5  |             |                 |
|    |    | 7  |             | 3<br>4          |
|    |    | 5  |             |                 |
|    |    | 5  |             |                 |
|    |    |    |             | 1500<br>50<br>1 |

|    |     |     |     |     |     |
|----|-----|-----|-----|-----|-----|
|    | 8   |     | 2   |     | 6   |
|    |     |     | 3   |     |     |
|    | 10  | 3   |     |     |     |
|    |     |     |     |     | 4   |
|    | 5   |     | 2   |     | 3   |
|    | 5   |     |     |     |     |
|    | 3   |     | 1   |     | 2   |
|    | 2   |     |     |     | 0.5 |
|    | 8   |     |     |     | '   |
|    |     | 1   |     |     |     |
|    | 3   |     | 80% | 2   | '   |
| 22 |     |     |     | 1   |     |
|    |     |     |     | 1   |     |
|    | 3   |     |     |     |     |
|    |     | 1   |     |     | 1   |
|    | 3   |     | 3   | 15  |     |
|    |     | 1—2 |     | 0.5 |     |
|    | 3   |     |     |     | 1   |
|    |     | 2   |     |     |     |
|    | 100 |     |     |     |     |

2018 2013 2018

33 55 5.13

35 70.2% 2017 19

00 00

15

1-2

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|    |    |     |             |                |
|----|----|-----|-------------|----------------|
|    |    |     |             |                |
|    | 20 | 20  | 16-17<br>12 | 14-15          |
|    |    |     |             | 18-20<br>12-13 |
|    |    |     |             | 0              |
| 80 |    | 5   |             |                |
|    |    | 5   |             |                |
|    |    | 7   |             | 3              |
|    |    |     |             | 4              |
|    |    | 5   |             |                |
|    |    | 5   |             |                |
|    |    | 8   |             | 2              |
|    |    |     |             | 6              |
|    |    | 10  | 3           | 3              |
|    |    |     |             | 4              |
|    |    | 5   |             | 2              |
|    |    |     |             | 3              |
|    |    | 5   |             |                |
|    |    | 3   |             | 1              |
|    |    | 2   |             | 0.5            |
|    |    | 8   |             |                |
|    |    | 1   |             |                |
|    | 3  | 80% | 2           |                |
| 22 |    |     | 1           |                |
|    | 3  |     | 1           |                |
|    |    | 1   |             |                |
|    |    |     | 1           |                |
|    | 3  | 3   | 15          |                |
|    |    | 1-2 | 0.5         |                |
|    | 3  |     | 1           |                |
|    |    | 2   |             |                |

1500  
50  
1

|  |  |  |     |  |  |
|--|--|--|-----|--|--|
|  |  |  |     |  |  |
|  |  |  | 100 |  |  |

6.

1-6

1

"

"

15

1-2

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

20

20

16-17  
12

14-15

18-20  
12-13

0

5

5

7

3

4

1500

50  
1

5

80

5

8

2

6

3

10

3





2017

71751

32.2% 2018

9

7

25.4%

45.2%

7.3

15

1-2

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|    |    |  |  |
|----|----|--|--|
|    |    |  |  |
| 20 | 20 |  |  |

|    |       |       |       |      |
|----|-------|-------|-------|------|
|    | 16-17 | 14-15 | 18-20 |      |
|    | 12    |       | 12-13 | 0    |
| 5  |       |       |       |      |
| 5  |       |       |       |      |
| 7  |       |       | 3     | 1500 |
|    |       |       | 4     |      |
| 5  |       |       |       | 50   |
| 5  |       |       |       | 1    |
| 8  |       | 2     |       |      |
|    |       |       | 6     |      |
| 10 |       |       |       |      |

80

15

1-2

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|    |    |  |  |
|----|----|--|--|
|    |    |  |  |
| 20 | 20 |  |  |

|    |     |    |             |       |                |                 |
|----|-----|----|-------------|-------|----------------|-----------------|
|    |     |    | 16-17<br>12 | 14-15 | 18-20<br>12-13 | 0               |
| 80 |     | 5  |             |       |                | 1500<br>50<br>1 |
|    |     | 5  |             |       |                |                 |
|    |     | 7  |             |       | 3<br>4         |                 |
|    |     | 5  |             |       |                |                 |
|    |     | 5  |             |       |                |                 |
|    |     | 8  |             | 2     | 6              |                 |
|    |     | 10 | 3           | 3     | 4              |                 |
|    |     | 5  |             | 2     | 3              |                 |
|    |     | 5  |             |       |                |                 |
|    |     | 3  |             | 1     | 2              |                 |
|    |     | 2  |             |       | 0.5            |                 |
|    |     | 8  |             | 1     |                |                 |
|    |     | 3  |             | 80%   | 2<br>1<br>1    |                 |
|    | 22  | 3  |             | 1     | 15<br>0.5      |                 |
|    |     | 3  |             | 3     | 1              |                 |
|    |     | 3  |             | 1-2   |                |                 |
|    |     | 3  |             | 2     |                |                 |
|    | 100 |    |             |       |                |                 |

9.

1-9

1

"

"

15

1-2

4

|    |    |     |             |                |
|----|----|-----|-------------|----------------|
|    |    |     |             |                |
|    | 20 | 20  | 16-17<br>12 | 14-15          |
|    |    |     |             | 18-20<br>12-13 |
|    |    |     |             | 0              |
| 80 |    | 5   |             |                |
|    |    | 5   |             |                |
|    |    | 7   |             | 3              |
|    |    |     |             | 4              |
|    |    | 5   |             |                |
|    |    | 5   |             |                |
|    |    | 8   |             | 2              |
|    |    |     |             | 6              |
|    |    | 10  | 3           | 3              |
|    |    |     |             | 4              |
|    |    | 5   |             | 2              |
|    |    |     |             | 3              |
|    |    | 5   |             |                |
|    |    | 3   |             | 1              |
|    |    | 2   |             | 0.5            |
|    | 8  |     |             |                |
|    |    | 1   |             |                |
| 22 | 3  |     | 80%         |                |
|    |    | 2   |             |                |
|    |    |     | 1           |                |
|    | 3  |     | 1           |                |
|    |    | 1   |             |                |
|    | 3  |     | 1           |                |
|    | 3  | 1-2 | 3           |                |
|    |    |     | 15          |                |
|    |    |     | 0.5         |                |

1500  
50  
1

|  |  |  |     |   |   |  |
|--|--|--|-----|---|---|--|
|  |  |  | 3   | 2 | 1 |  |
|  |  |  | 100 |   |   |  |

10.

1-10

1



2

70

30

|    |   |              |
|----|---|--------------|
| 22 | 2 | 0.5          |
|    | 8 | 1            |
|    | 3 | 80% 2 1      |
|    | 3 | 1            |
|    | 3 | 1 1          |
|    | 3 | 3 15 1-2 0.5 |
|    | 3 | 2 1          |
|    |   | 100          |

11. 1-11

1

1000

1

:

1

|            | %     | %      |
|------------|-------|--------|
| 7000       | 28.26 | 28.26  |
| 7000 8000  | 33.70 | 61.96  |
| 8000 9000  | 10.87 | 72.83  |
| 9000 10000 | 18.48 | 91.31  |
| 10000      | 8.69  | 100.00 |

2

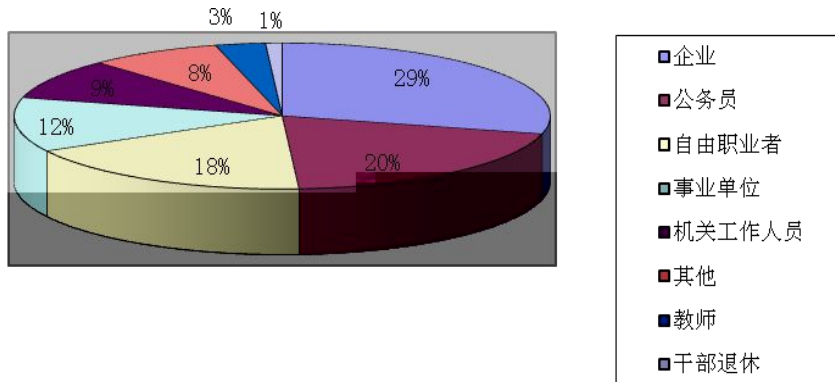
:

2

|  | %     | %      |
|--|-------|--------|
|  | 36.96 | 36.96  |
|  | 34.78 | 71.74  |
|  | 8.70  | 80.44  |
|  | 17.39 | 97.83  |
|  | 2.17  | 100.00 |

3

:



1

4

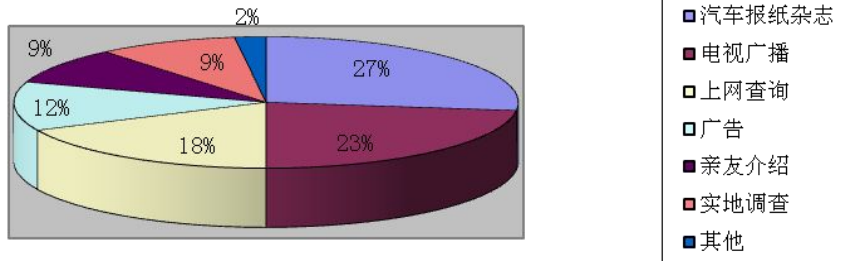
:

30 40 30  
43% 28% 23% 40 50

6%

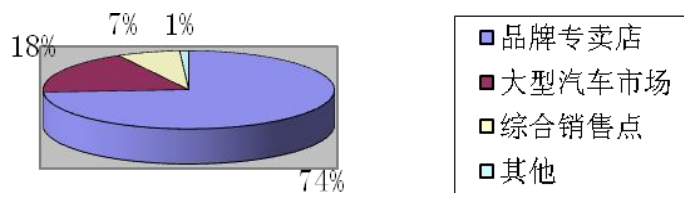
50

5.



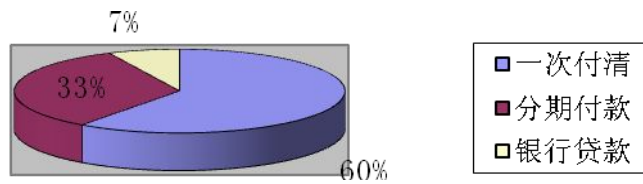
3

7



4

8.



5

1000

1

2

3 1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

20 20

14-15 18-20 16-17 0  
12-13 12

8

10

8

3

5

7

3

4

2

2

2

80

12

1500

50

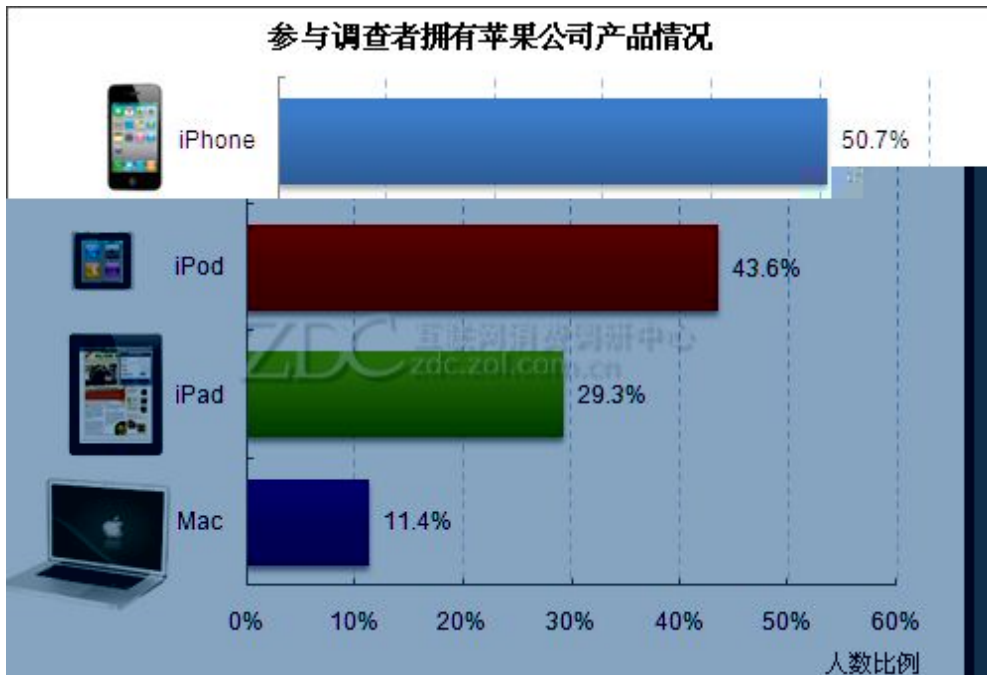
1

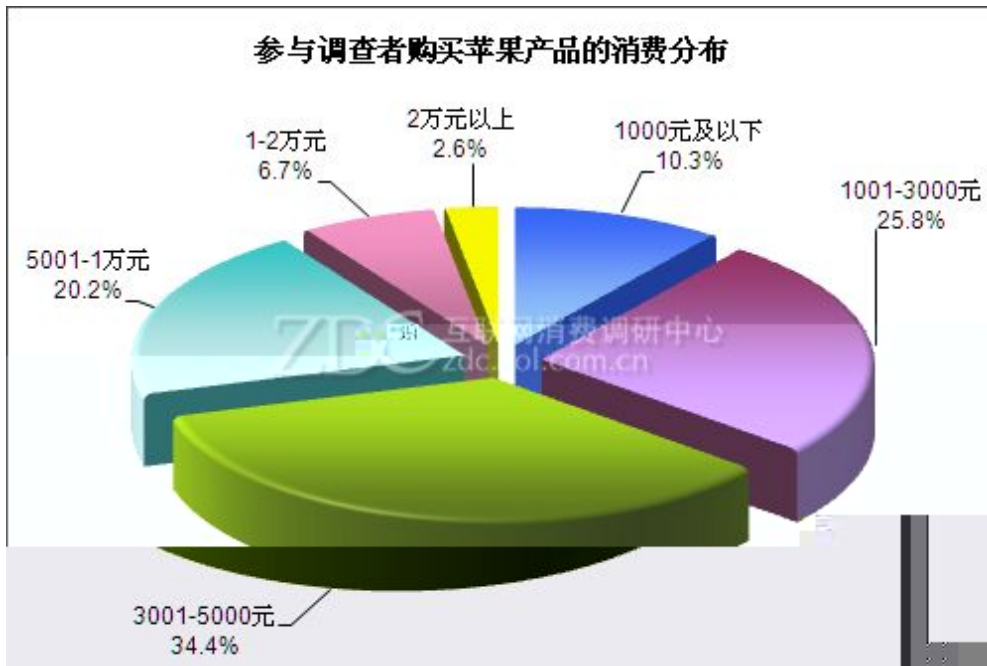
|  |  |  |     |   |   |   |
|--|--|--|-----|---|---|---|
|  |  |  |     |   |   | 5 |
|  |  |  |     | 5 | 3 | 2 |
|  |  |  | 5   |   |   |   |
|  |  |  | 100 |   |   |   |

12            1-12  
1

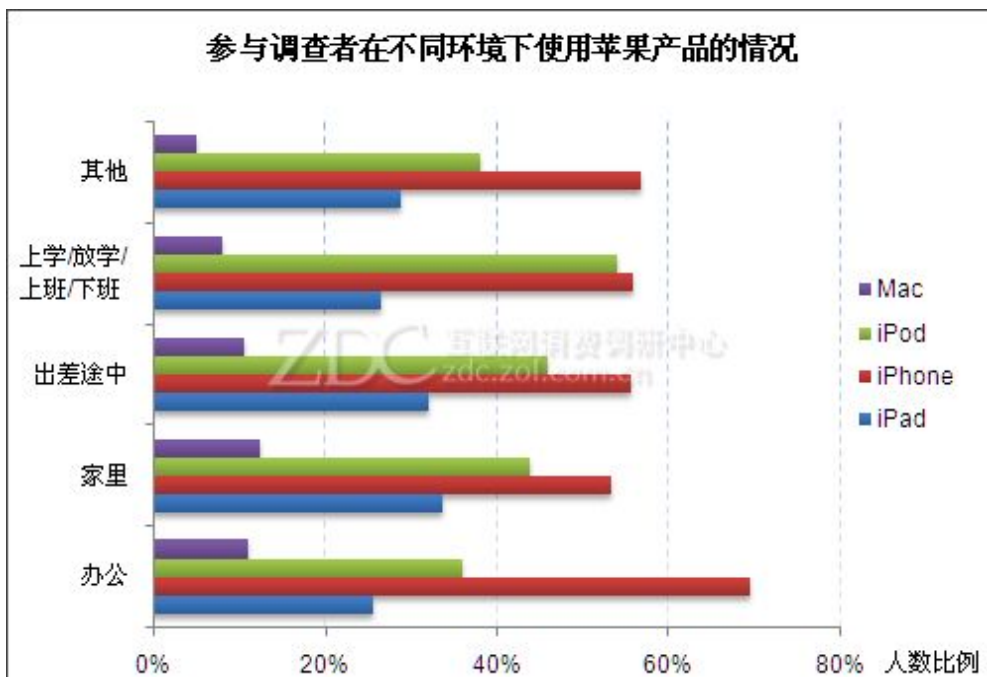
1301

| |  
894

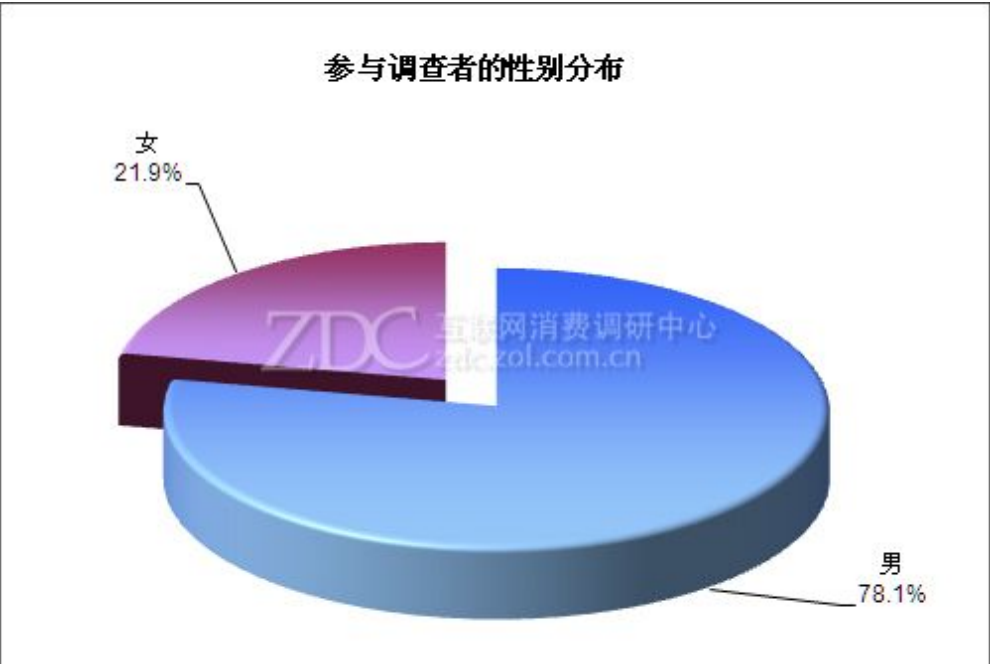




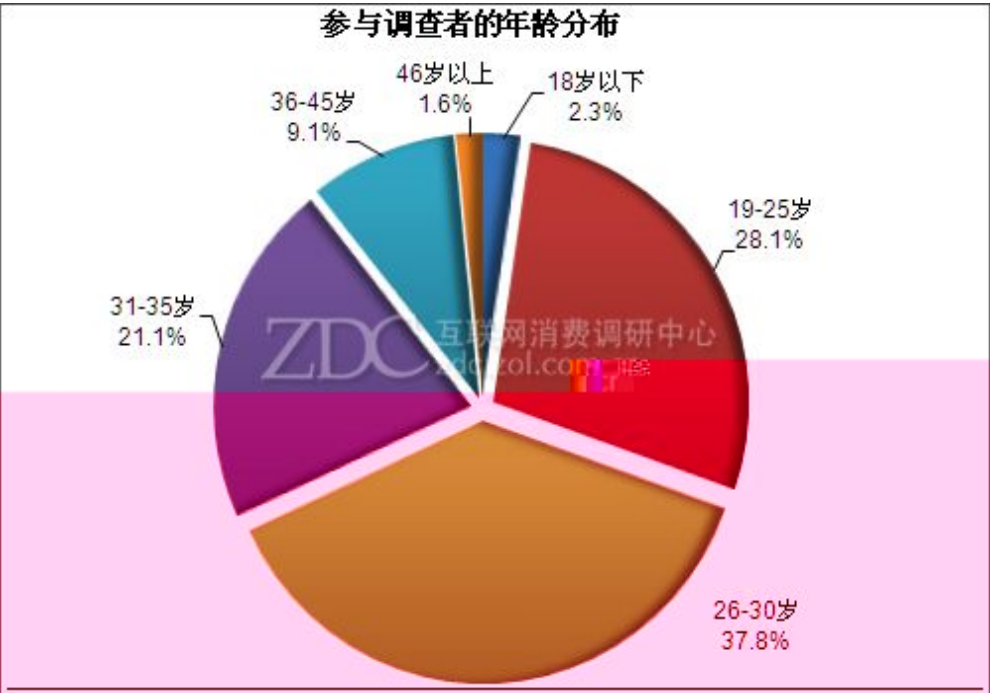
2



3

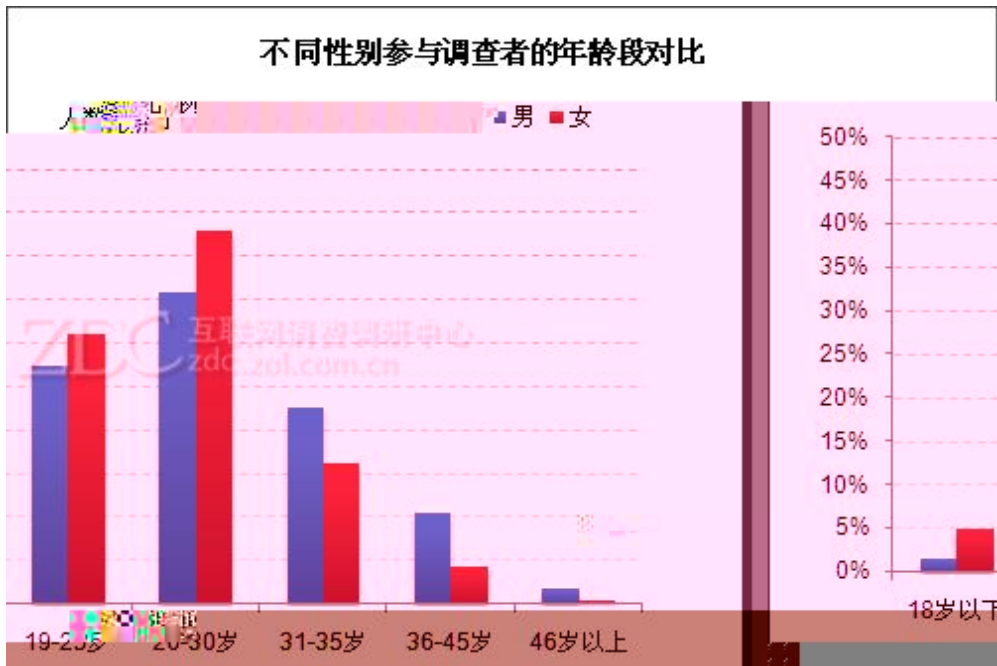


4

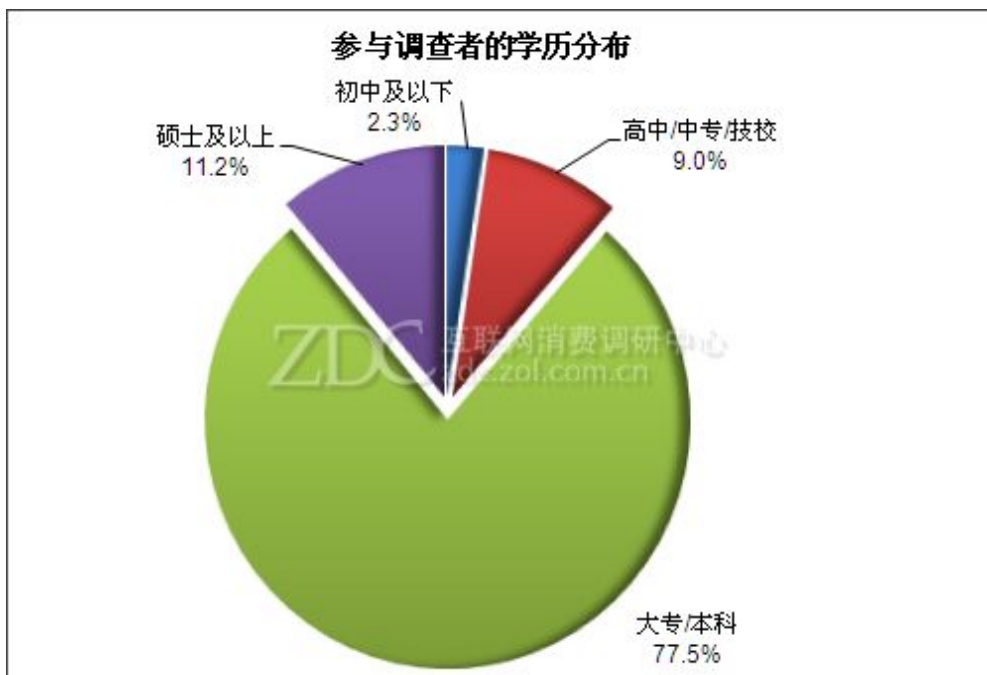


5

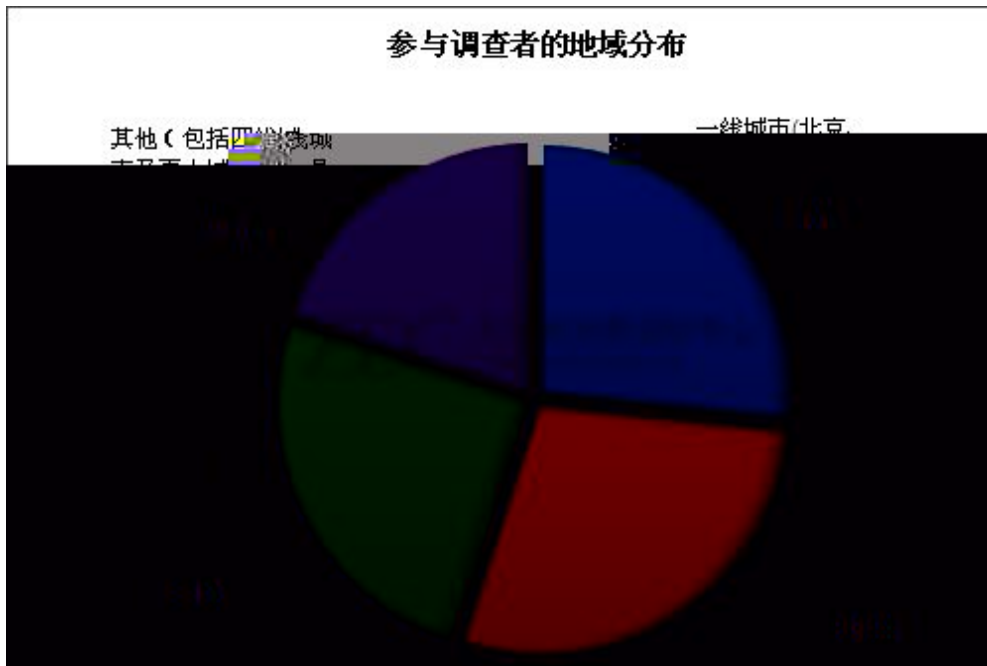




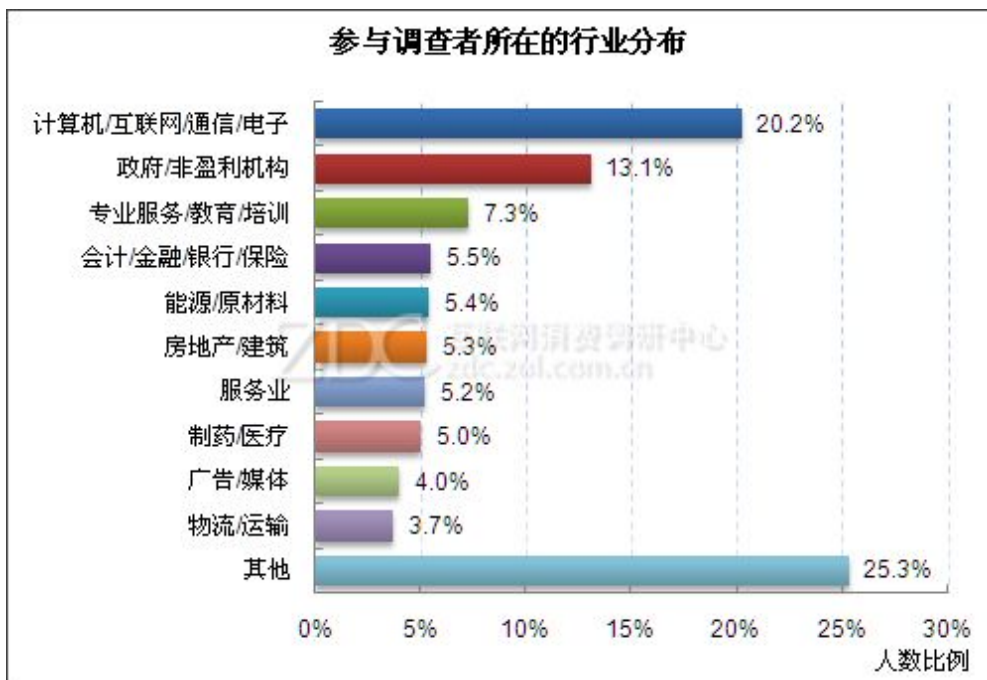
6



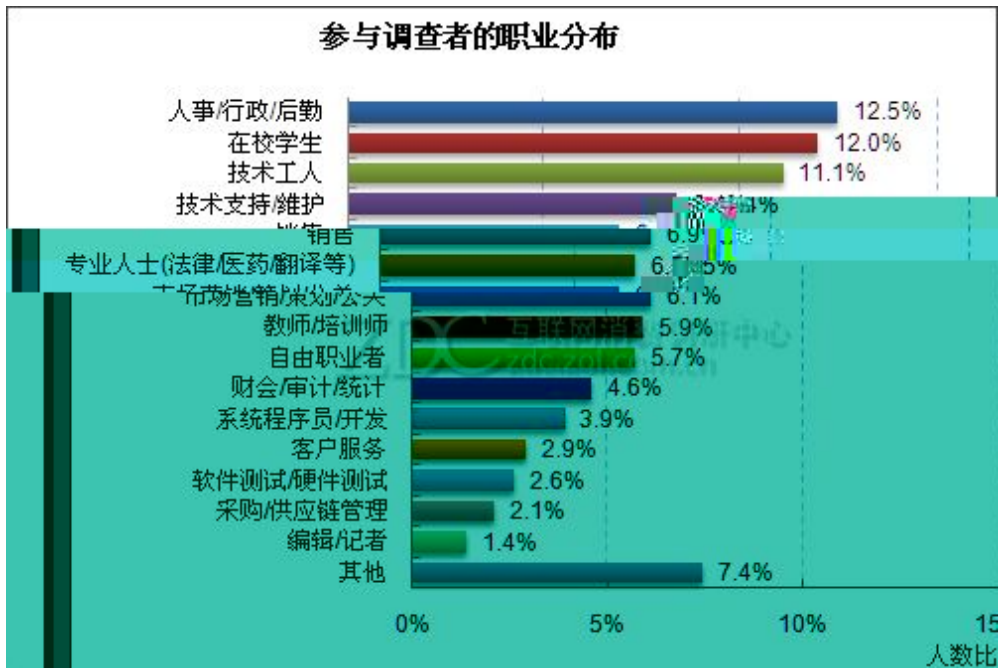
7



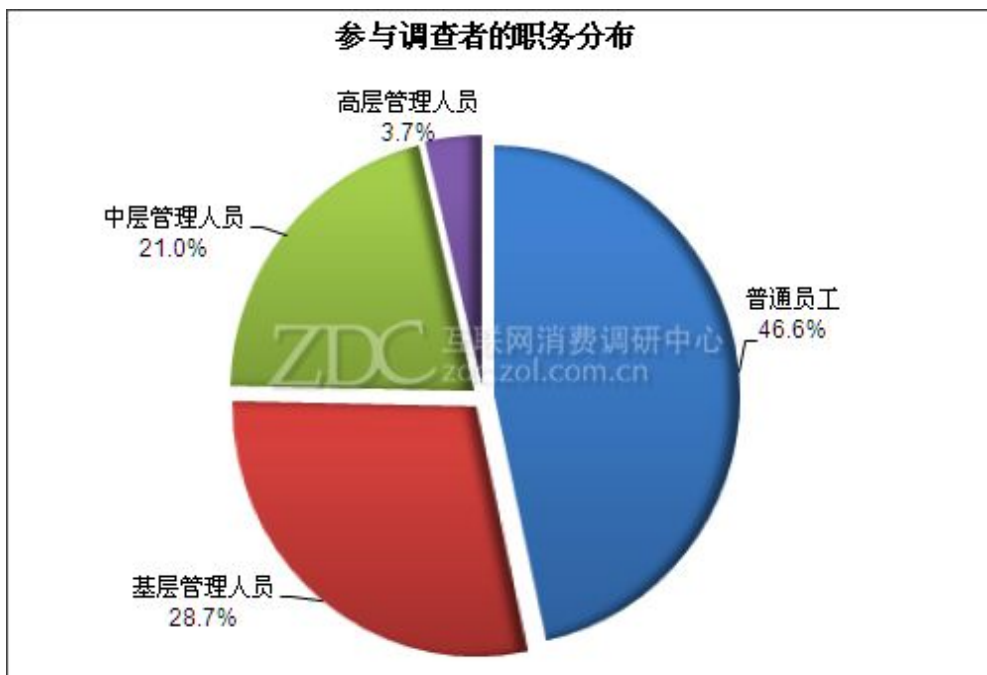
8



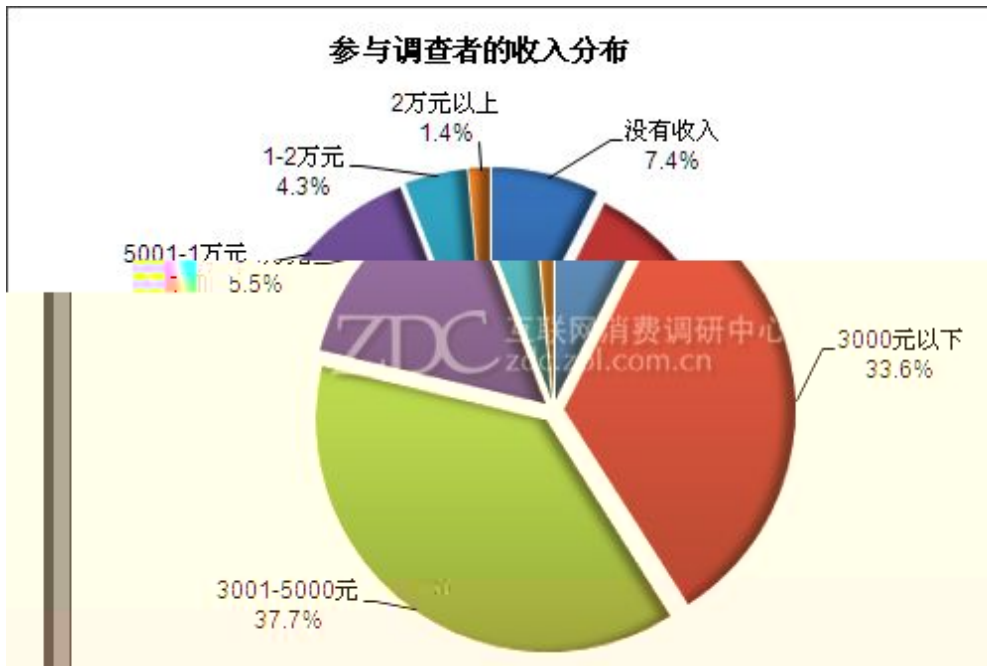
9



10



11



12

1

2

3

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  | 2  |    |

3

180

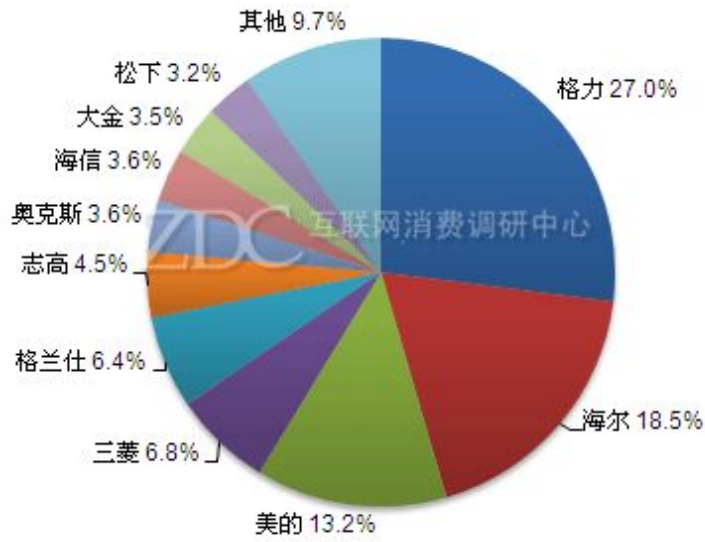
4

|    |     |   |       |                |                 |
|----|-----|---|-------|----------------|-----------------|
|    |     |   |       |                |                 |
| 20 | 20  |   | 14-15 | 18-20<br>12-13 | 16-17<br>12     |
|    | 8   |   |       |                | 0               |
|    | 10  |   |       |                |                 |
|    | 8   |   |       | 3              | 5               |
|    | 7   |   | 3     | 4              |                 |
|    | 12  | 2 | 2     | 2              | 4               |
| 80 |     |   |       | 2              |                 |
|    | 20  | 4 |       | 4              | 6               |
|    |     |   | 4     |                |                 |
|    | 10  |   |       |                | 5               |
|    |     | 5 |       | 3              | 2               |
|    | 5   |   |       |                |                 |
|    | 100 |   |       |                | 1500<br>50<br>1 |

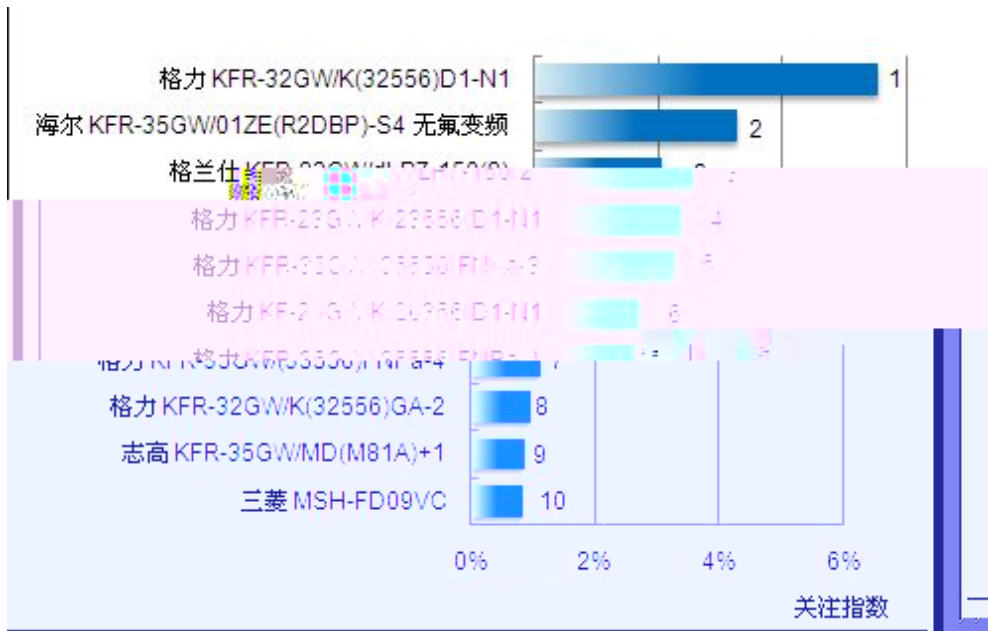
13.

1-13

1



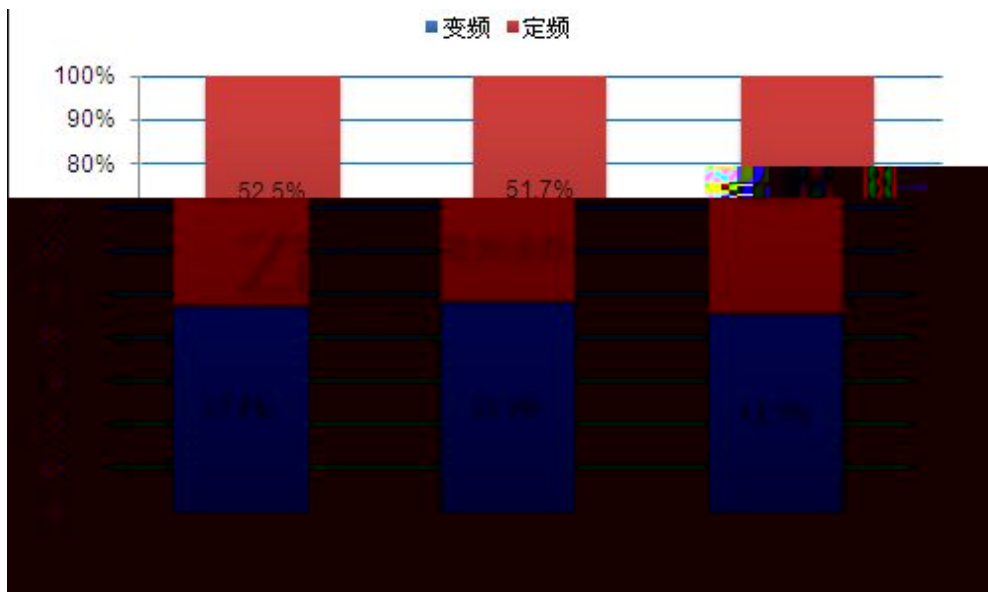
1



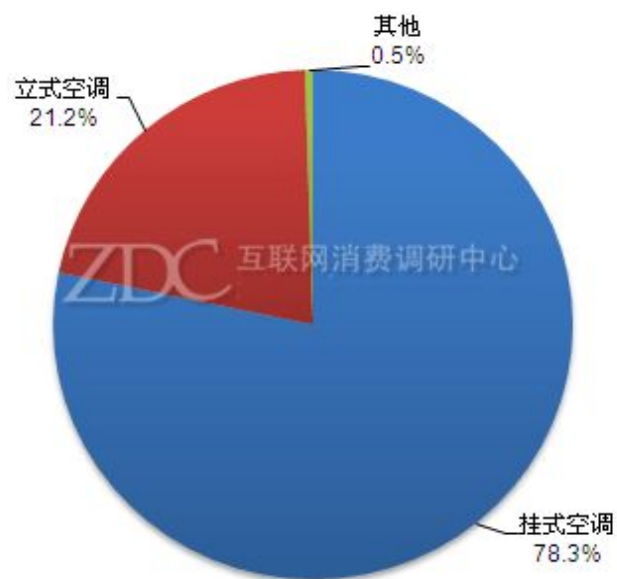
1

2

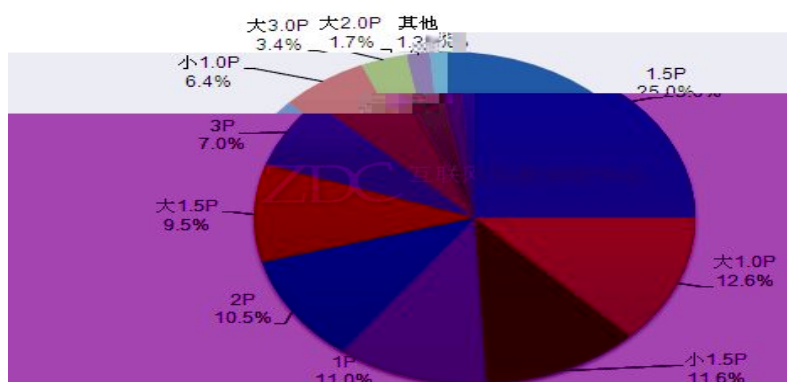
| 1  | K -32 WK( 32556) 1-N1  | 2, 200 |  | 1. 5 | 1 |
|----|------------------------|--------|--|------|---|
| 2  | K -35 W01 ( 2 )-S4     | 2, 599 |  | 1. 5 | 4 |
| 3  | _____ K -23 W 7-150(2) | 1, 199 |  | 1. 0 | 2 |
| 4  | K -23 WK( 23556) 1-N1  | 1, 999 |  | 1    | 1 |
| 5  | K -35 W( 35550) N -3   | 2, 999 |  | 1. 5 | 3 |
| 6  | K -26 WK( 26356) 1-N1  | 1, 750 |  | 1. 0 | 1 |
| 7  | K -35 W( 35556) N -4   | 2, 899 |  | 1. 5 | 4 |
| 8  | K -32 WK( 32556) -2    | 2, 350 |  | 1. 5 | 2 |
| 9  | K -35 WM( M81 )+1      | 1, 699 |  | 1. 5 | 1 |
| 10 | M8H_ 09_               | 2, 995 |  | 1. 0 | 3 |



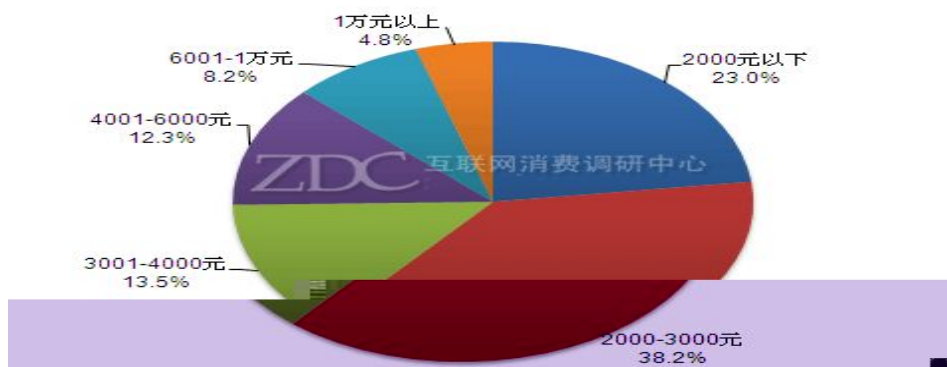
: 2



3

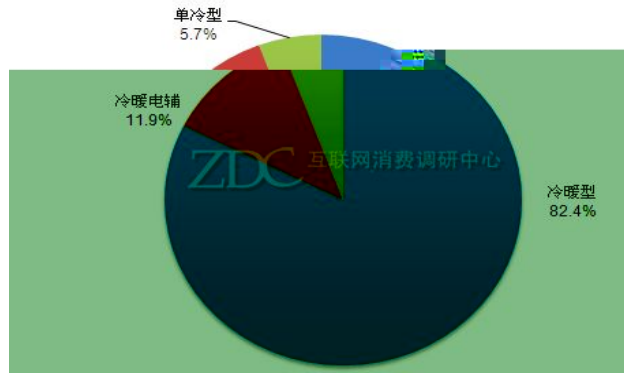


4





5



6

1

2

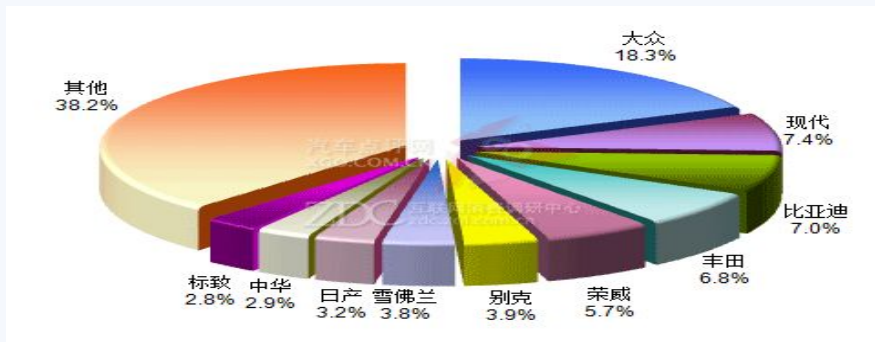
|    |     |  |       |                |                 |
|----|-----|--|-------|----------------|-----------------|
|    |     |  |       |                |                 |
| 20 | 20  |  | 14-15 | 18-20<br>12-13 | 16-17<br>12     |
|    | 8   |  |       |                | 0               |
|    | 10  |  |       |                |                 |
|    | 8   |  |       | 3              | 5               |
|    | 7   |  | 3     | 4              |                 |
|    | 12  |  | 2     | 2              | 4               |
| 80 |     |  |       | 2              |                 |
|    | 20  |  | 4     | 4              | 6               |
|    |     |  | 2     | 4              |                 |
|    | 10  |  |       |                | 5               |
|    |     |  | 5     | 3              | 2               |
|    | 5   |  |       |                |                 |
|    | 100 |  |       |                | 1500<br>50<br>1 |

14.

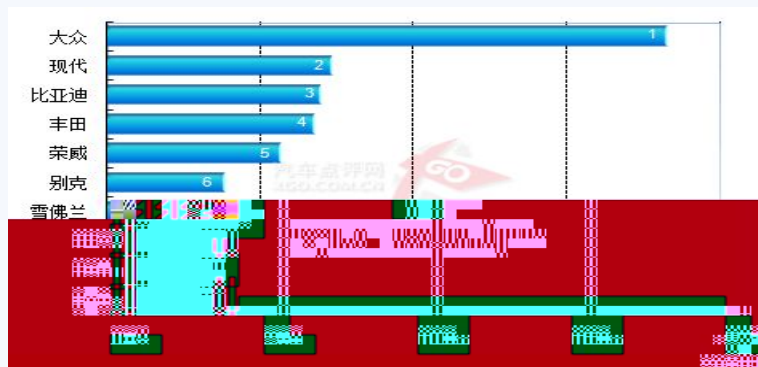
1-14

1

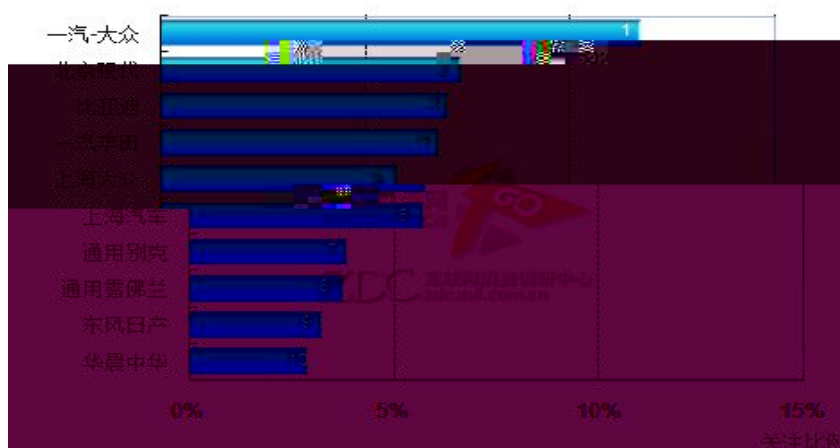
:



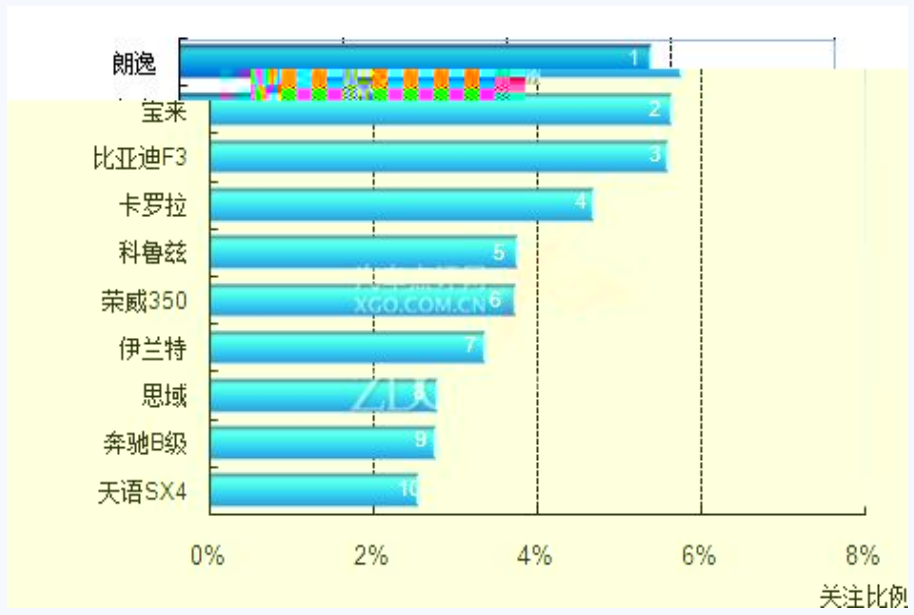
1



2



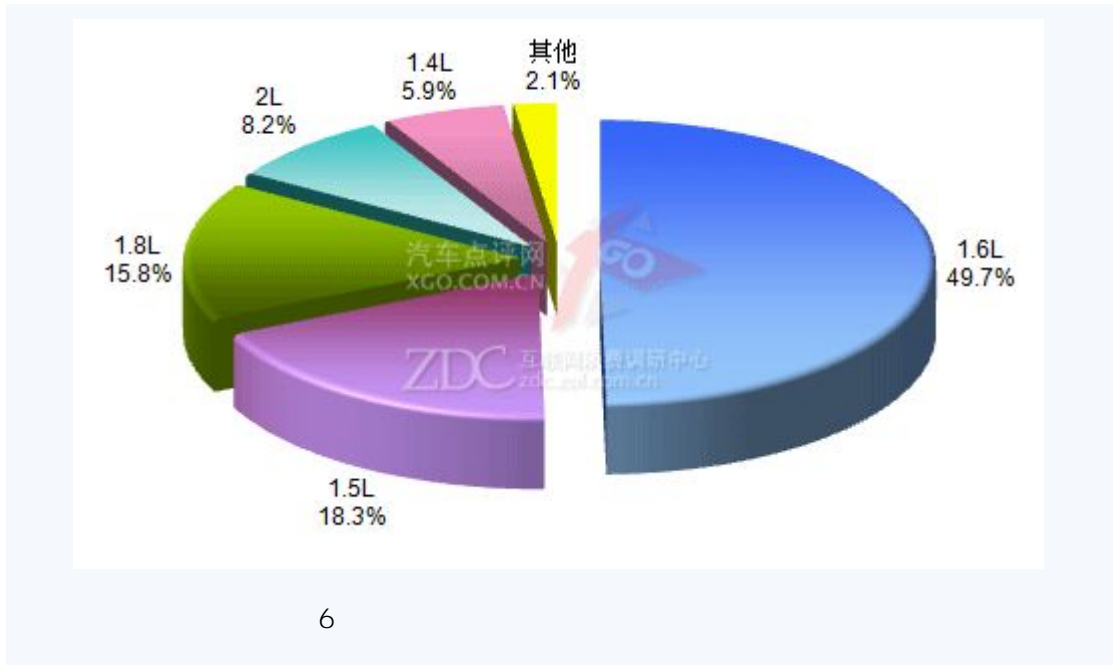
3



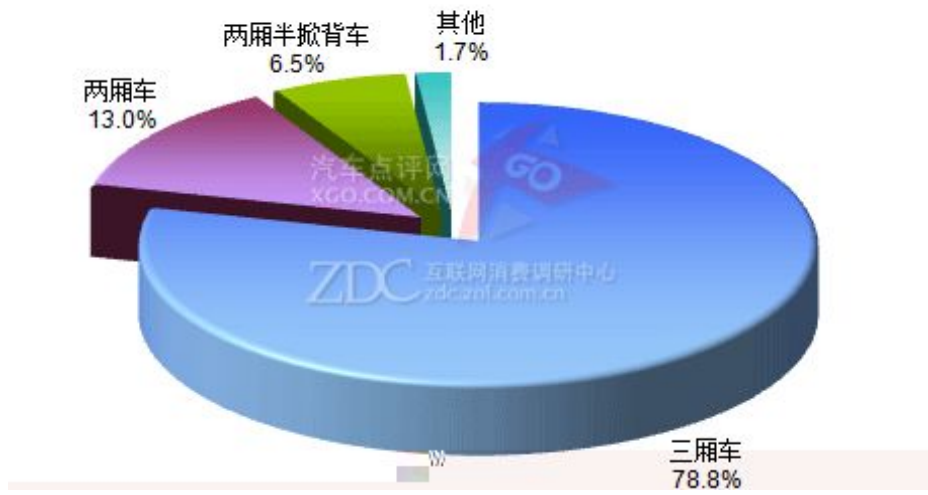
4



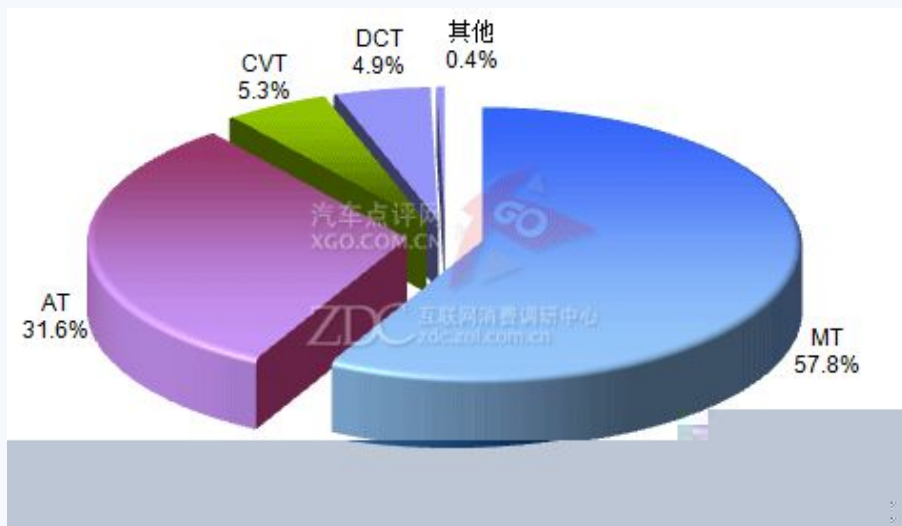
5



6



7



8

1

2

3      1500

2

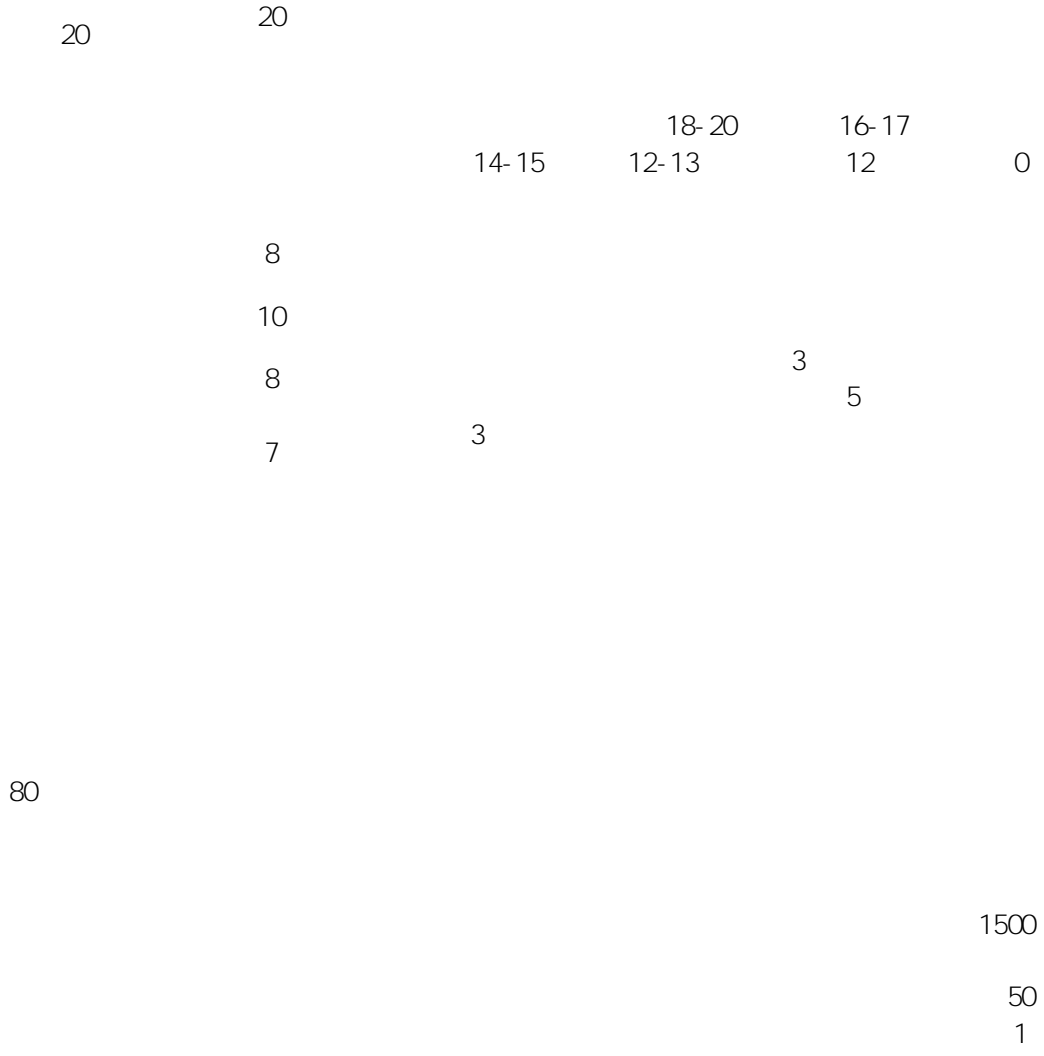
|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

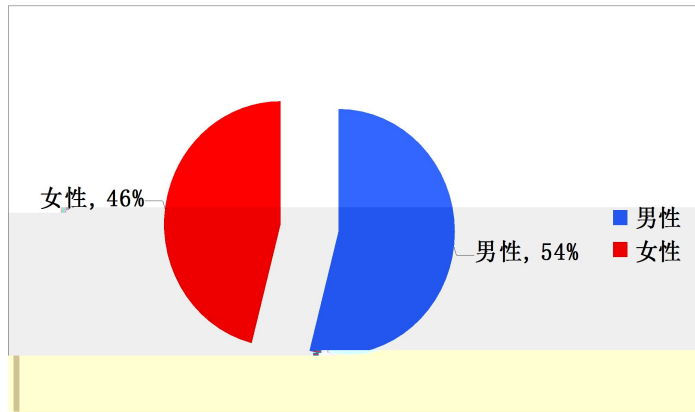
4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|

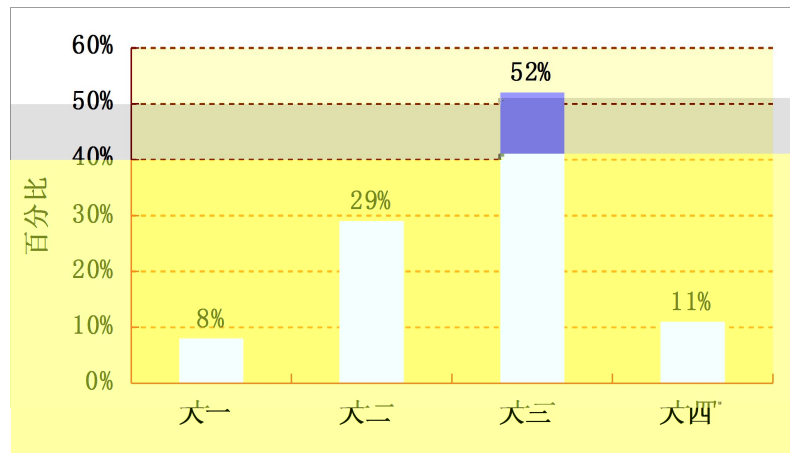


1000

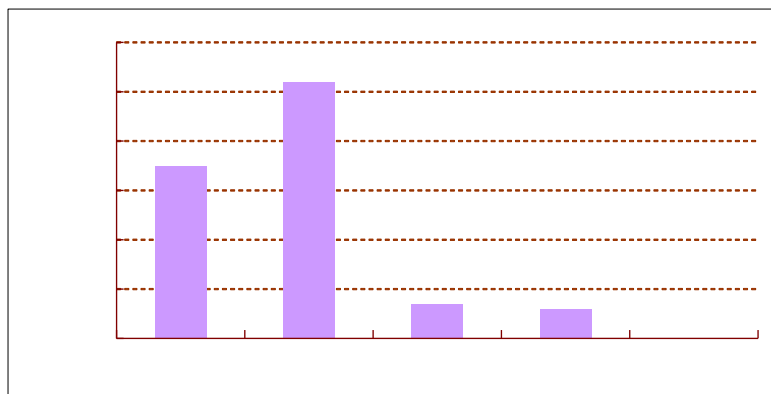
1000



1



2



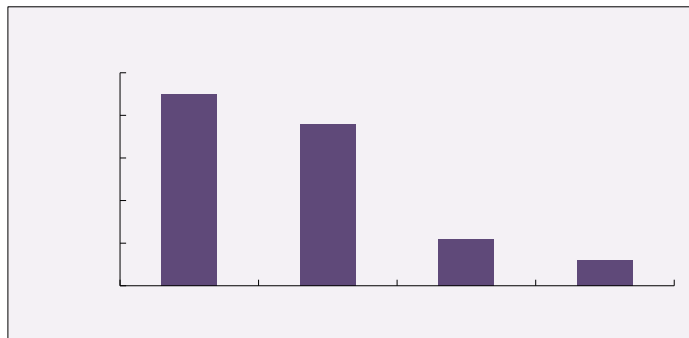


3



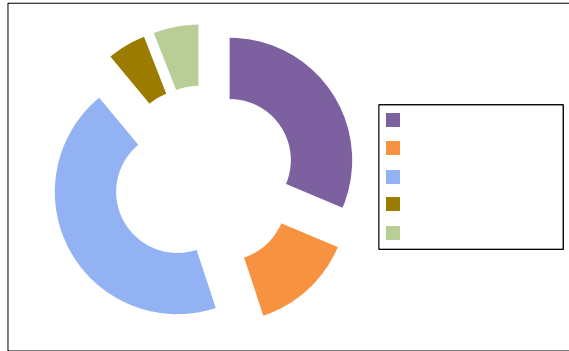
4

5

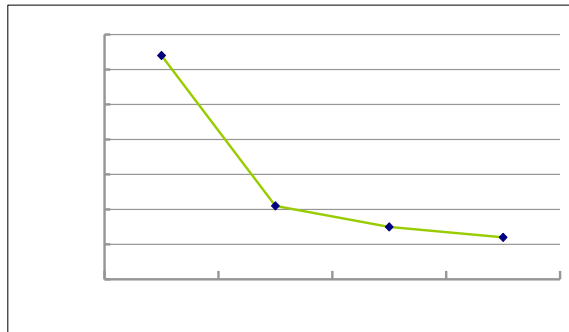


6

7



8



9

1

2

3

1500

2



|  |    |    |  |
|--|----|----|--|
|  | 70 | 30 |  |
|  |    |    |  |
|  | 2  |    |  |

3

180

4

|    |    |   |       |                |             |   |                 |
|----|----|---|-------|----------------|-------------|---|-----------------|
|    |    |   |       |                |             |   |                 |
| 20 | 20 |   | 14-15 | 18-20<br>12-13 | 16-17<br>12 |   | 0               |
| 80 | 8  |   |       |                |             |   | 1500<br>50<br>1 |
|    | 10 |   |       |                |             |   |                 |
|    | 8  |   |       |                | 3           | 5 |                 |
|    | 7  |   | 3     | 4              |             |   |                 |
|    | 12 | 2 | 2     | 2              |             | 4 |                 |
|    | 20 |   | 4     | 4              | 2           | 6 |                 |
|    |    |   | 2     | 4              |             |   |                 |
|    | 10 |   |       |                |             | 5 |                 |
|    |    | 5 |       | 3              | 2           |   |                 |

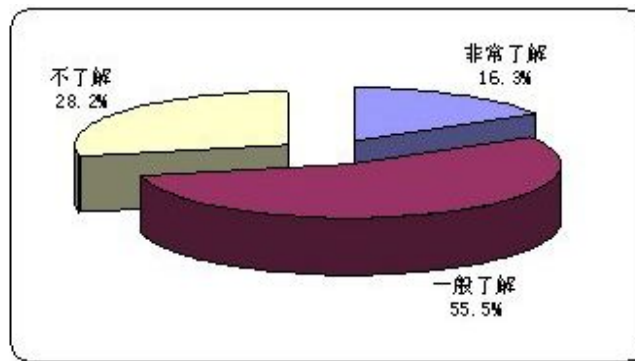
|  |  |  |     |  |  |
|--|--|--|-----|--|--|
|  |  |  | 5   |  |  |
|  |  |  | 100 |  |  |

16. 1-16  
1

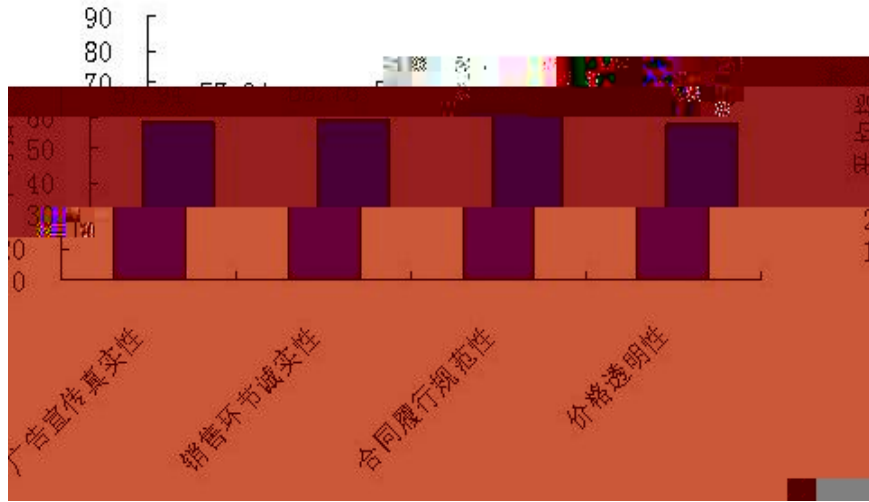
12 218 " " " "  
1-3 " "

18500 16376 88.52%

:

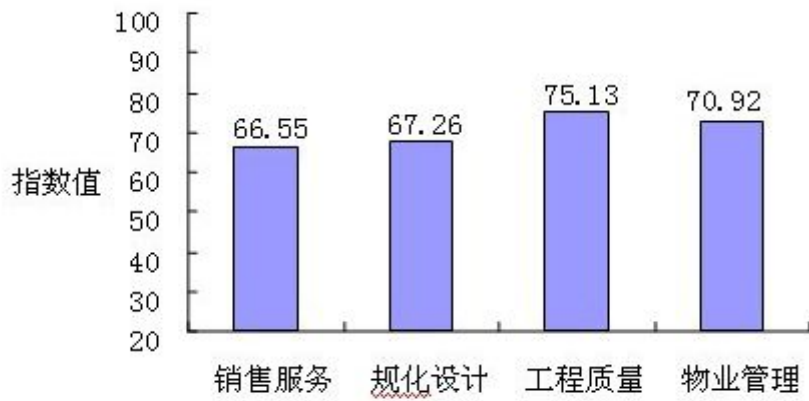


1

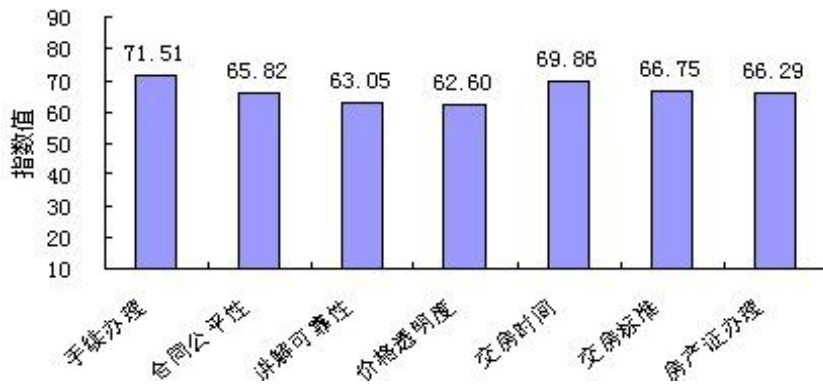


2

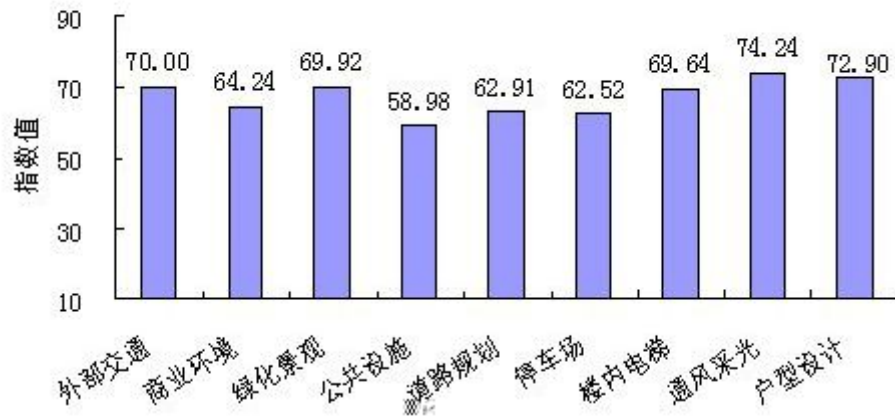
0-100 50 " " 50-60 " " 60-70 " " 70-80  
 " " 80 " "



3



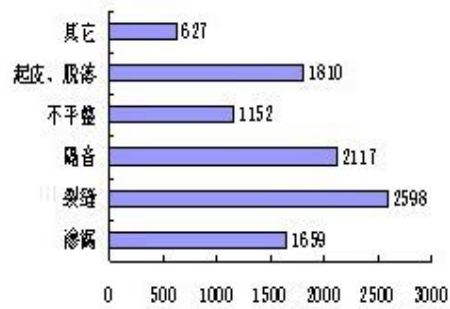
4



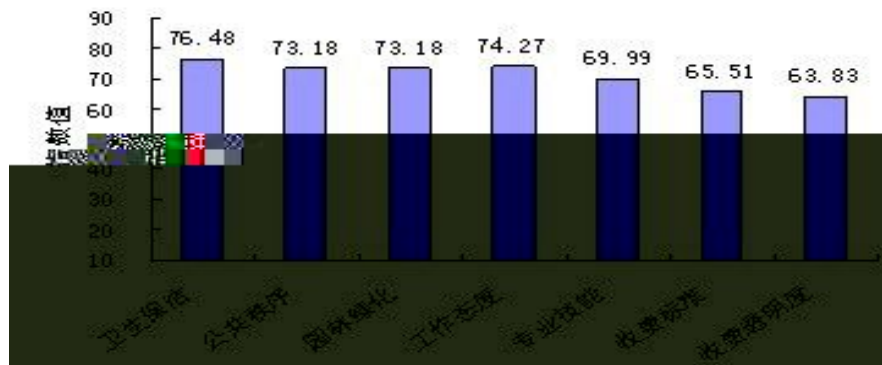
5



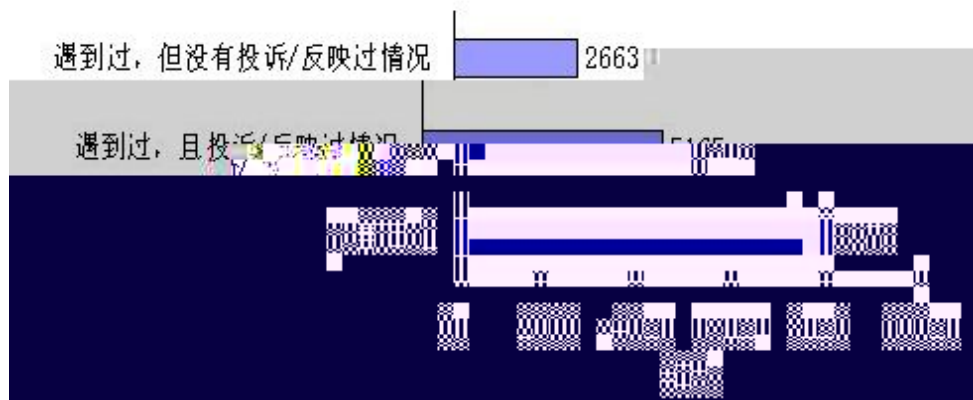
6



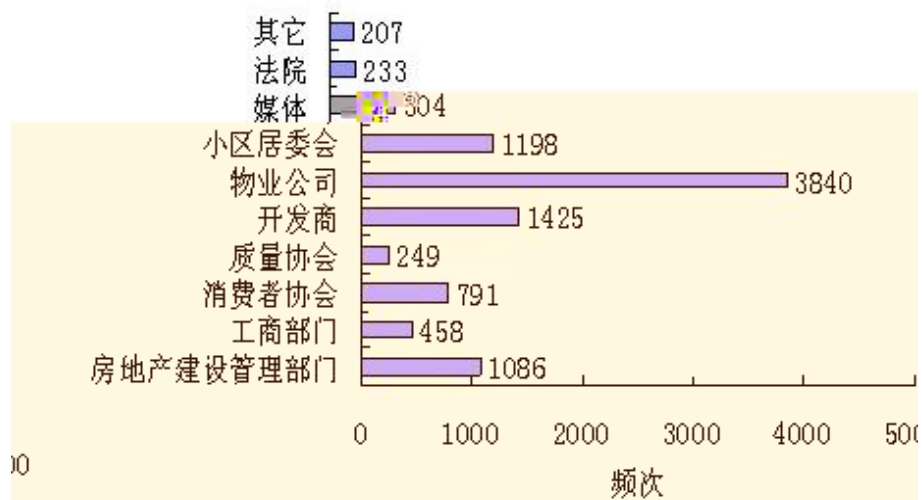
7



8

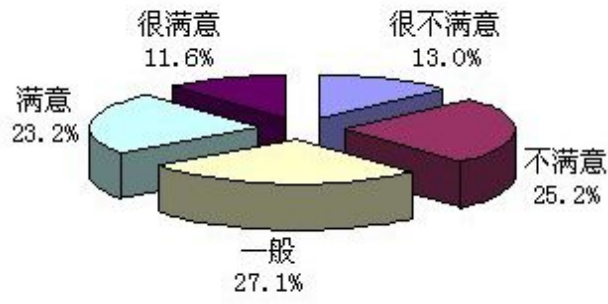


9



10

/



11

12

218

"

"

1

2

3

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|



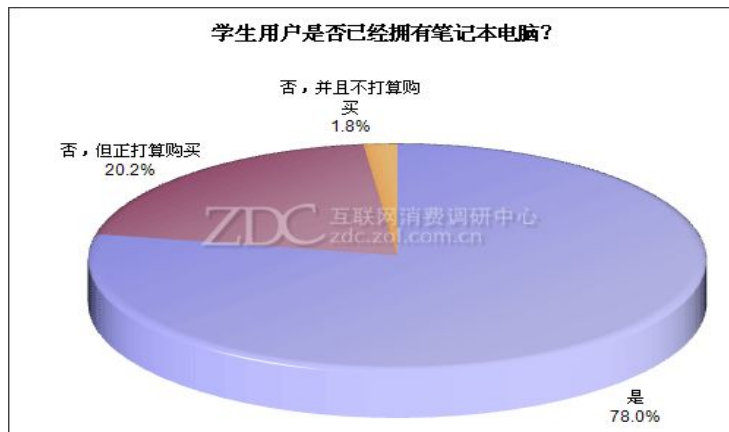
|    |    |     |   |       |                |
|----|----|-----|---|-------|----------------|
|    |    |     |   |       |                |
| 20 |    | 20  |   | 14-15 | 18-20<br>12-13 |
|    |    |     |   |       | 16-17<br>12    |
|    |    |     | 0 |       |                |
| 80 |    | 8   |   |       |                |
|    |    | 10  |   |       |                |
|    |    | 8   |   |       | 3              |
|    |    |     |   |       | 5              |
|    |    | 7   |   | 3     | 4              |
|    |    | 12  |   | 2     | 2              |
|    |    |     |   |       | 4              |
|    |    |     |   |       | 2              |
|    |    | 20  |   | 4     | 4              |
|    |    |     |   |       | 6              |
|    |    |     | 4 |       |                |
|    |    |     | 2 |       |                |
|    | 10 |     |   |       |                |
|    |    |     |   | 5     |                |
|    |    |     | 5 | 3     |                |
|    |    |     |   | 2     |                |
|    | 5  |     |   |       |                |
|    |    |     |   |       |                |
|    |    | 100 |   |       |                |
|    |    |     |   |       | 1500           |
|    |    |     |   |       | 50             |
|    |    |     |   |       | 1              |

17.

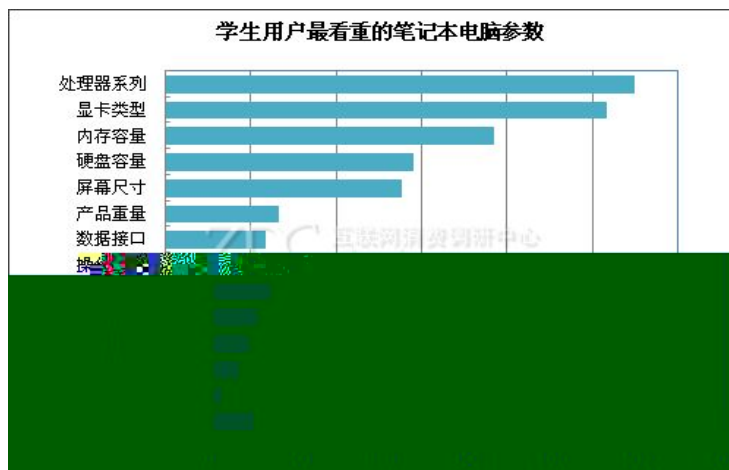
1-17

1

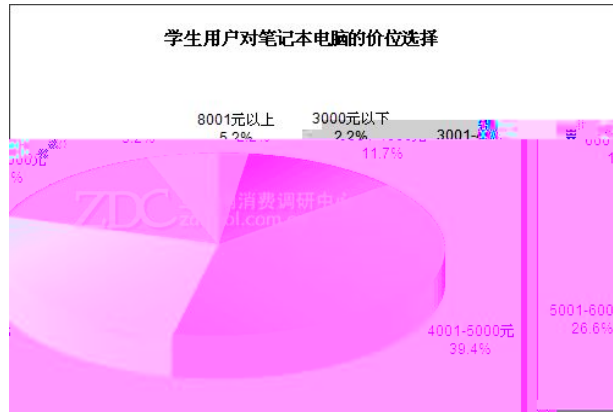
“ “ “



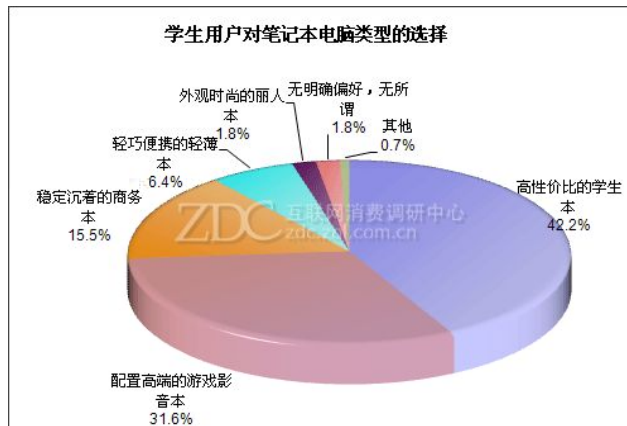
1



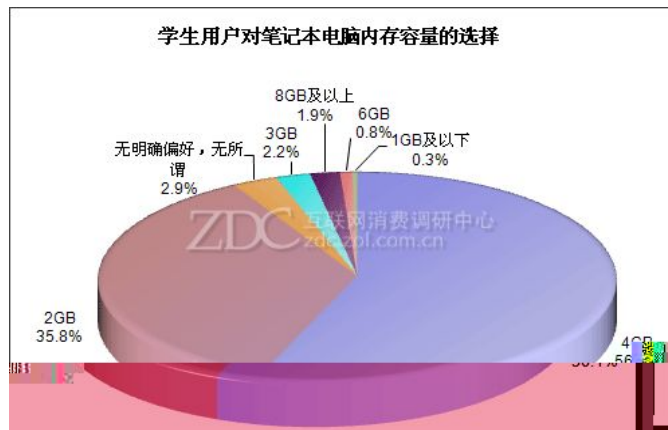
2



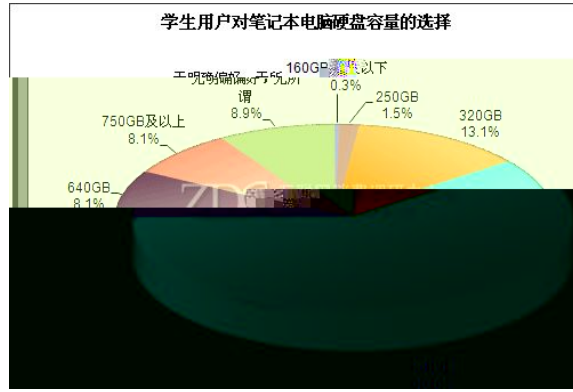
3



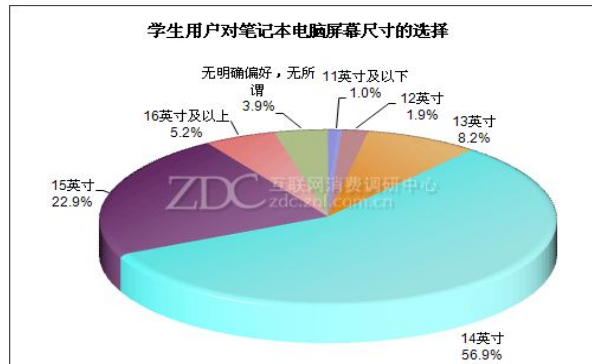
4



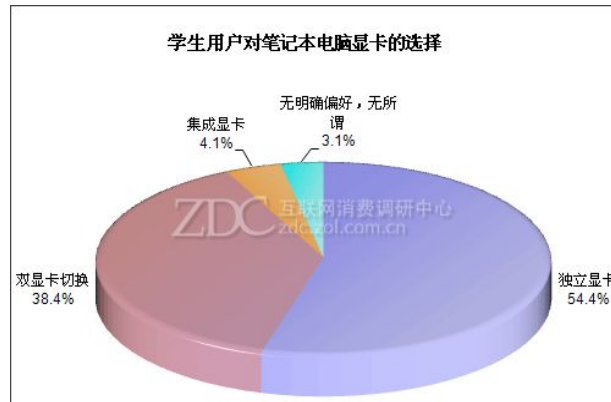
5



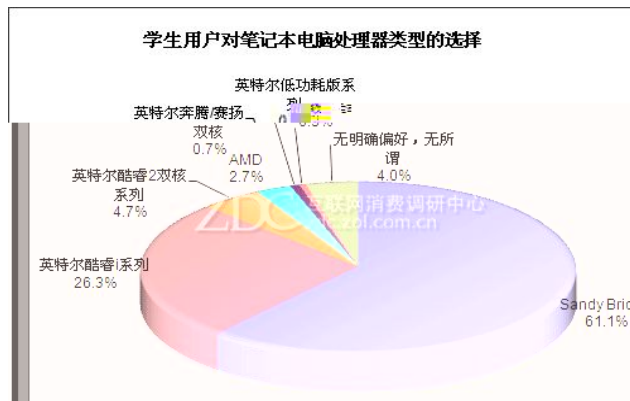
6



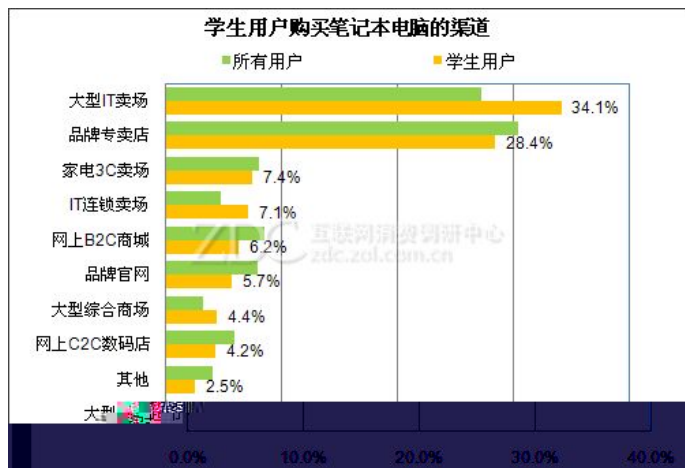
7



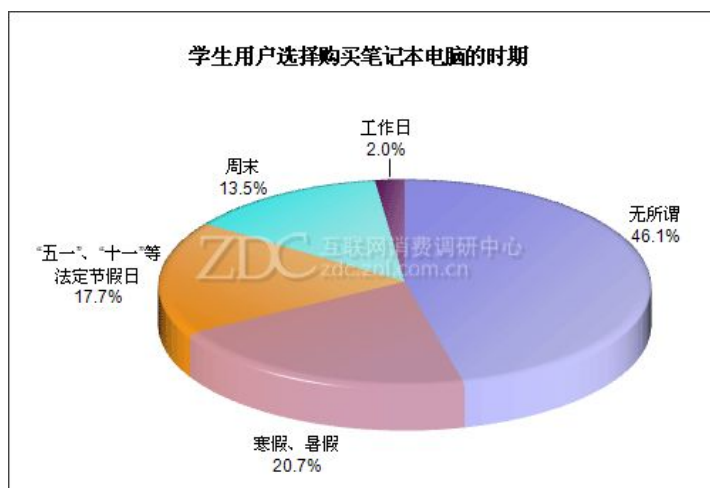
8



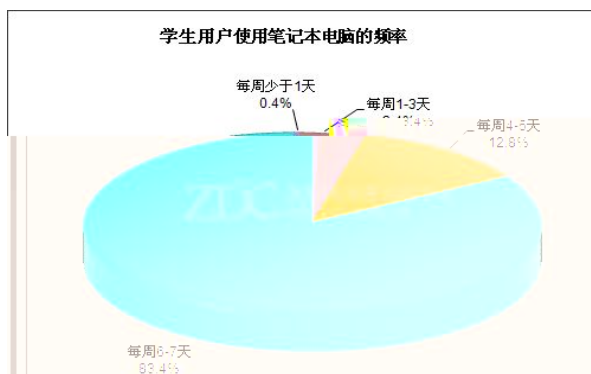
9



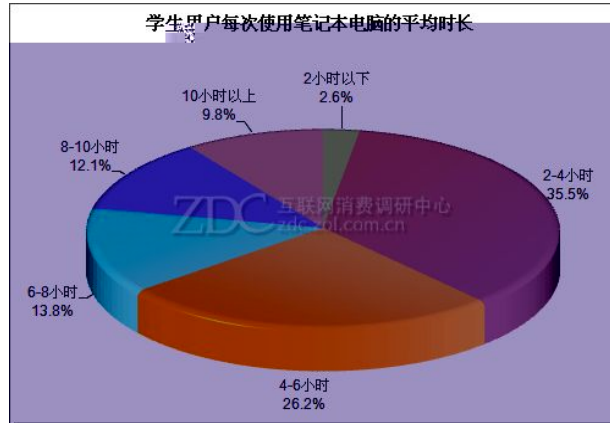
10



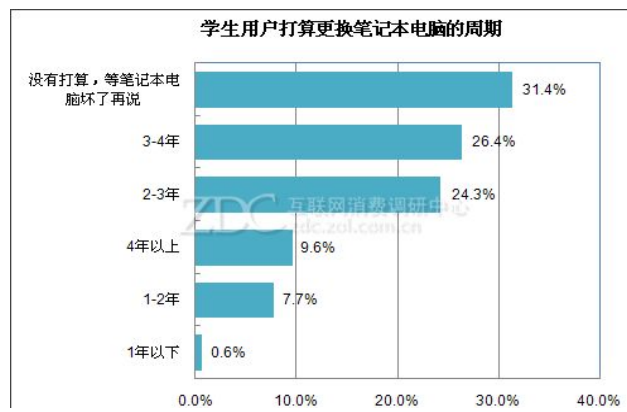
11



12



13



14

1

2

3

1500

2

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

|  |    |    |  |
|--|----|----|--|
|  | 70 | 30 |  |
|  |    |    |  |
|  | 2  |    |  |

3

180

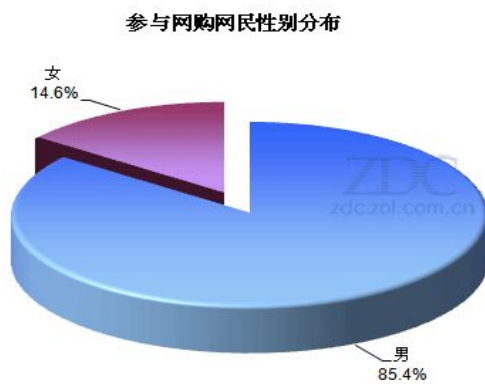
4

|  |  |  |     |  |  |
|--|--|--|-----|--|--|
|  |  |  | 5   |  |  |
|  |  |  | 100 |  |  |

18.

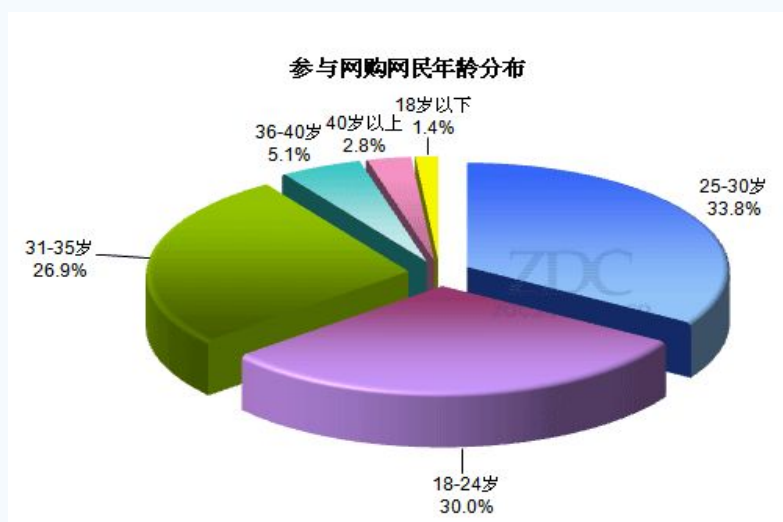
1-18

1

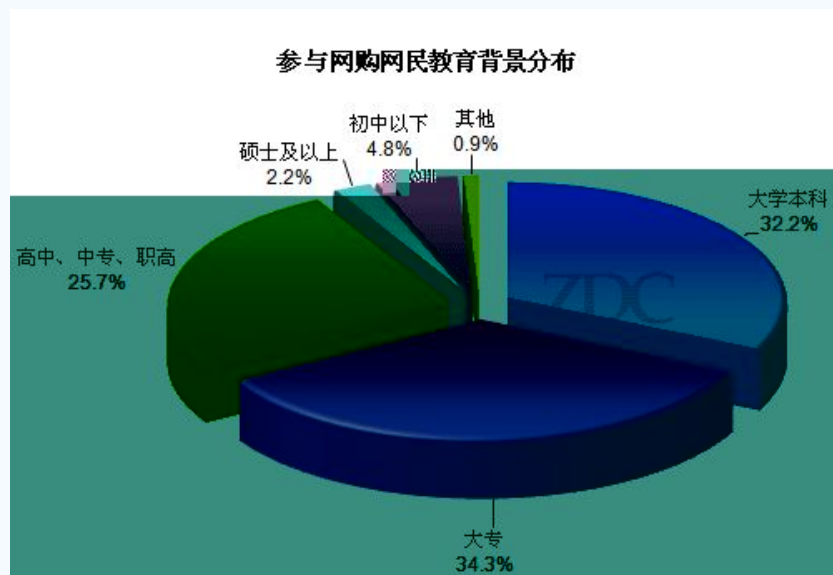


1

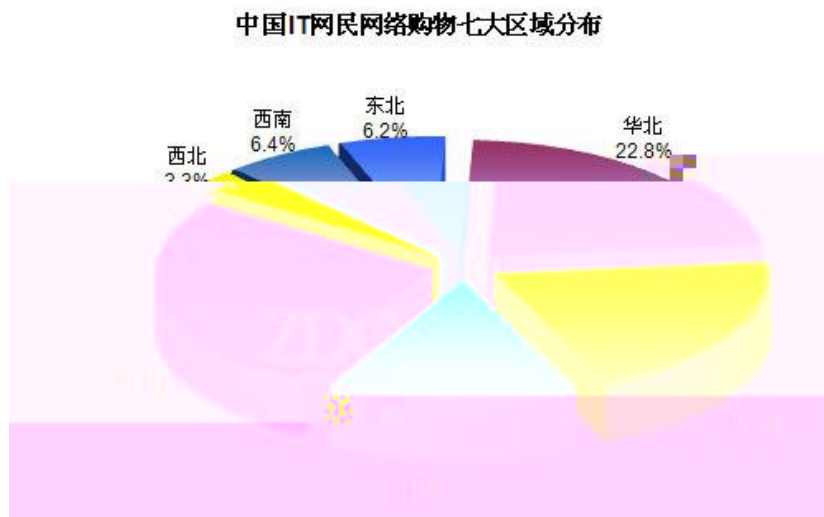


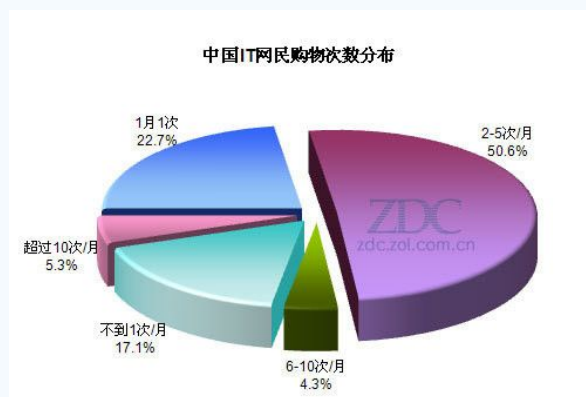
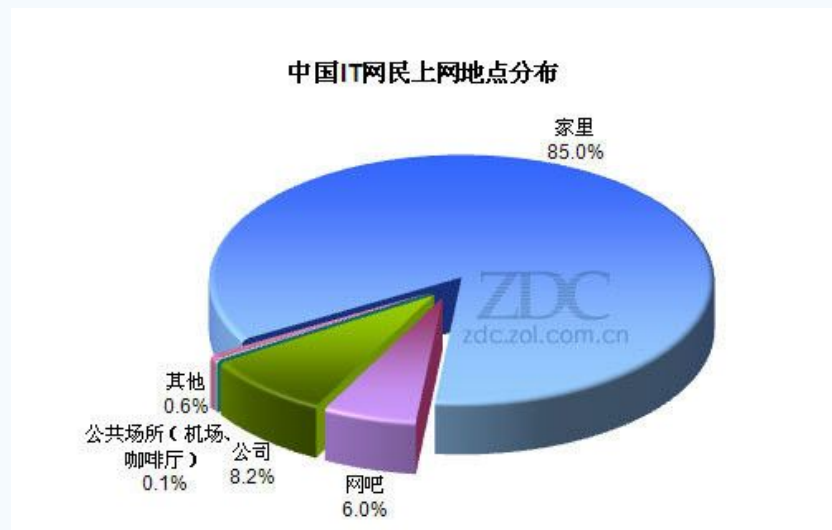
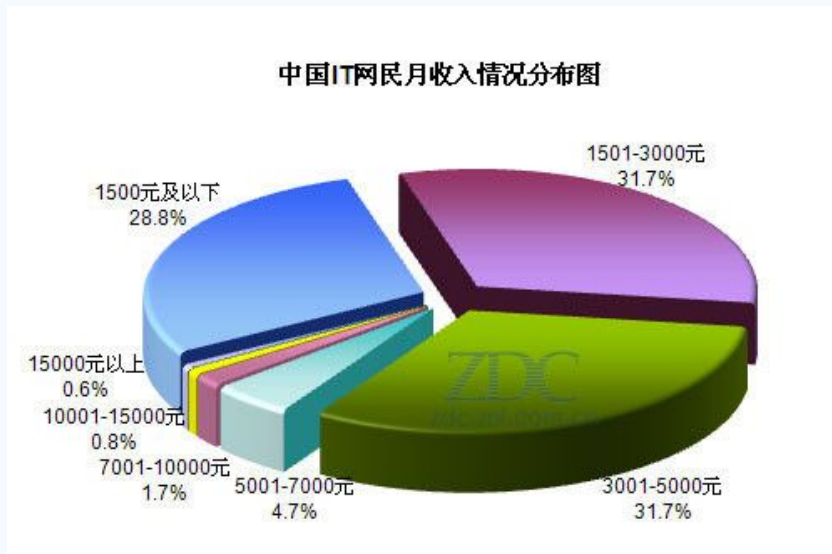


2

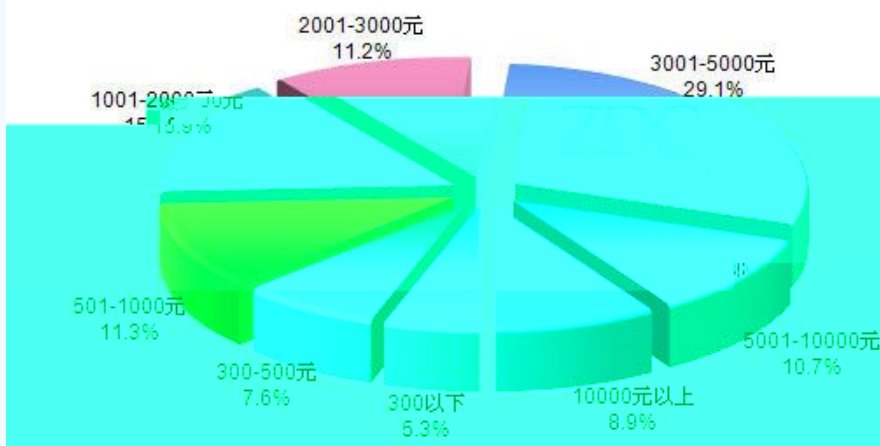


3



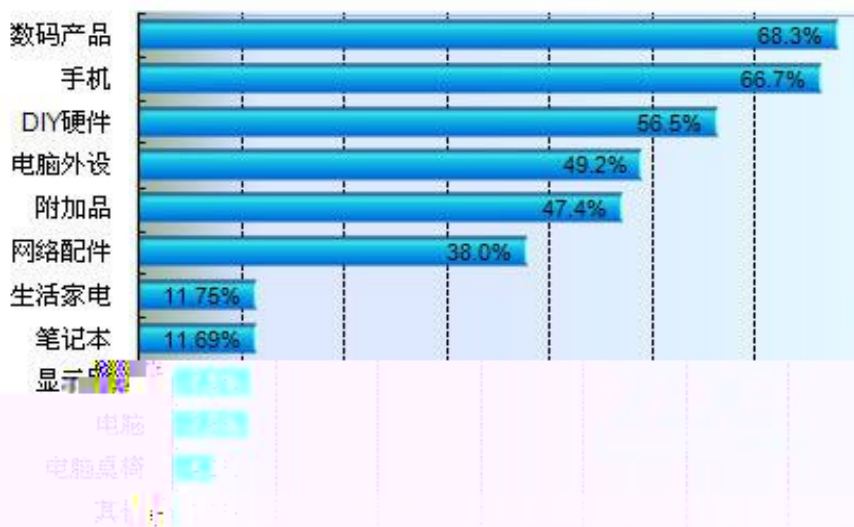


中国IT网民网络购物时IT产品购物金额分布图



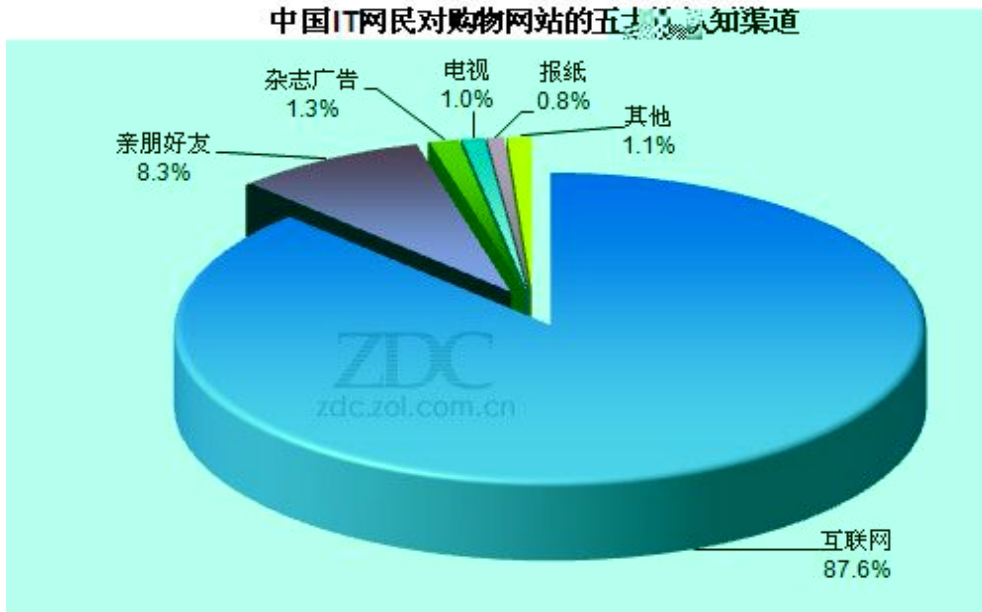
8 IT IT

中国IT网民网络购物最喜欢购买的IT产品排行



9 IT IT

中国IT网民对购物网站的五大认知渠道



10 IT

1

4

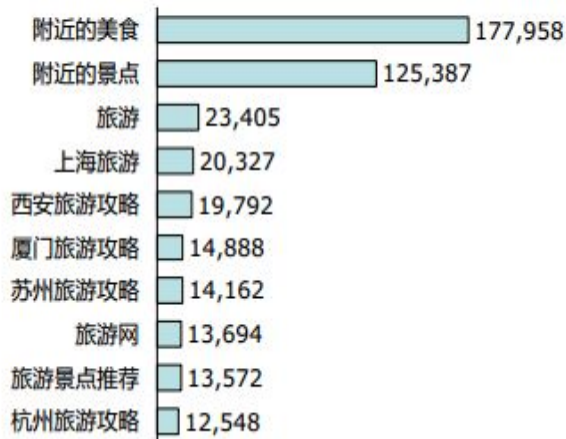
|    |    |     |       |                |                 |
|----|----|-----|-------|----------------|-----------------|
|    |    |     |       |                |                 |
| 20 | 20 |     | 14-15 | 18-20<br>12-13 | 16-17<br>12     |
|    |    |     |       |                | 0               |
| 80 |    | 8   |       |                |                 |
|    |    | 10  |       |                |                 |
|    |    | 8   |       |                | 3<br>5          |
|    |    | 7   |       | 3              | 4               |
|    |    | 12  | 2     | 2              | 4               |
|    |    |     |       |                | 2               |
|    |    | 20  | 4     | 4              | 6               |
|    |    |     |       | 2              | 4               |
|    |    | 10  |       |                | 5               |
|    |    |     | 5     | 5              | 3               |
|    |    | 5   |       |                |                 |
|    |    | 100 |       |                |                 |
|    |    |     |       |                | 1500<br>50<br>1 |

19. 1-19 " "

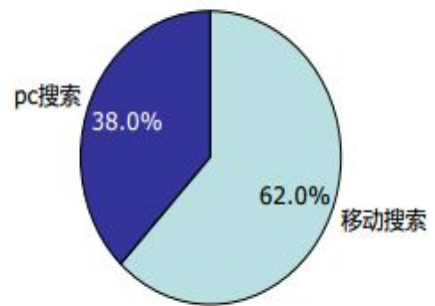
1

" "

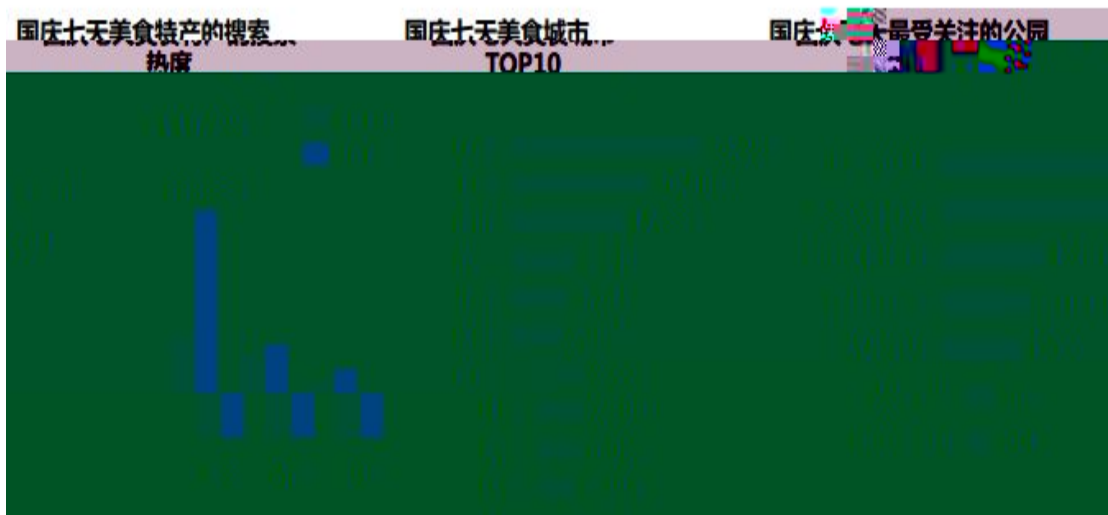
国庆七天旅游行业通用词(TOP10)



国庆七天不同搜索终端份额对比



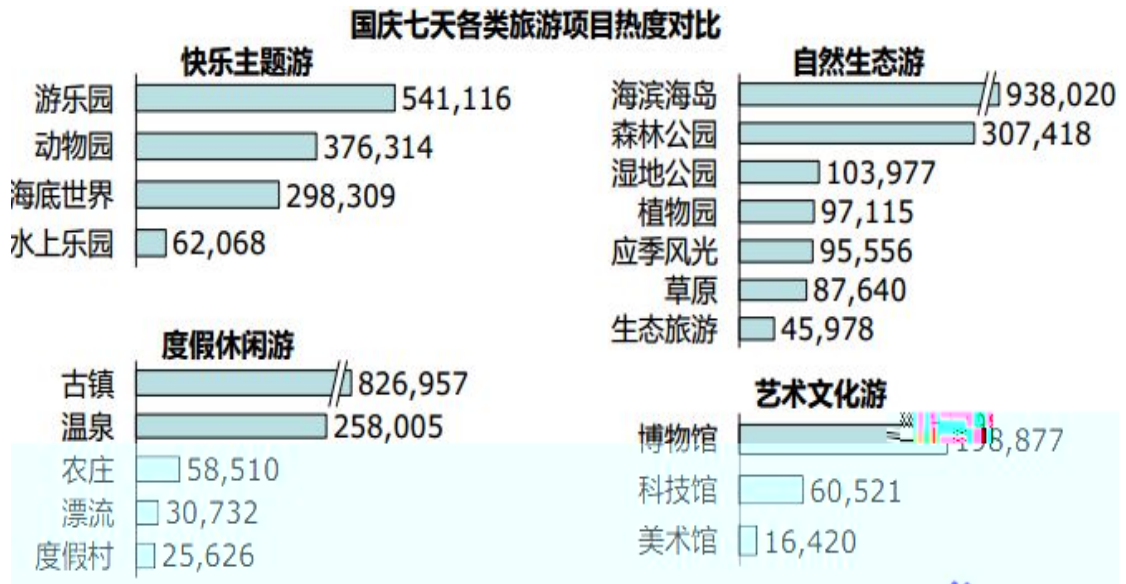
1



2

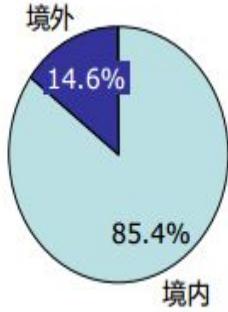


3

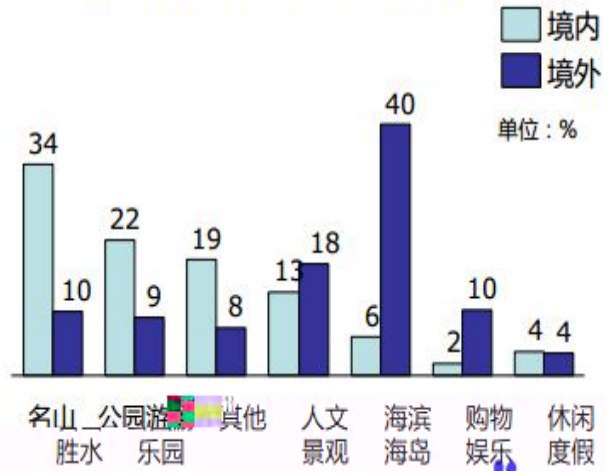


4

国庆七天境内外目的地搜索份额对比

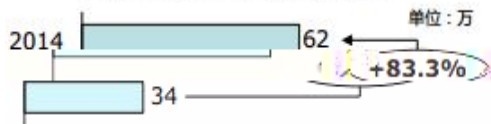


国庆七天网民关注的境内外景点类别

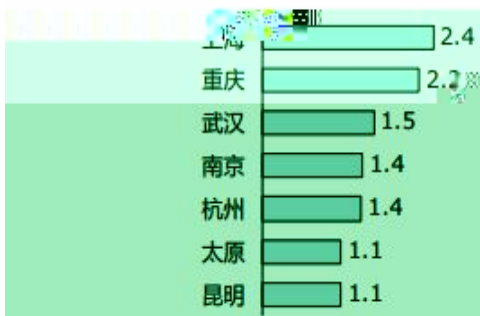
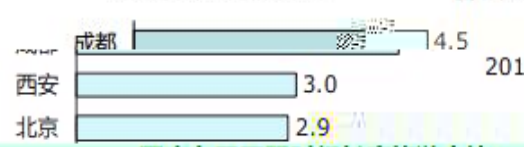


5

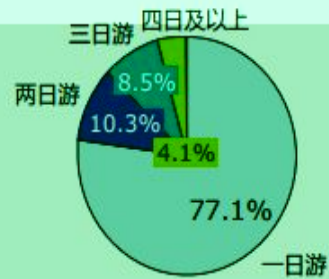
国庆七天周边游热度及同比



国庆七天周边游城市TOP10

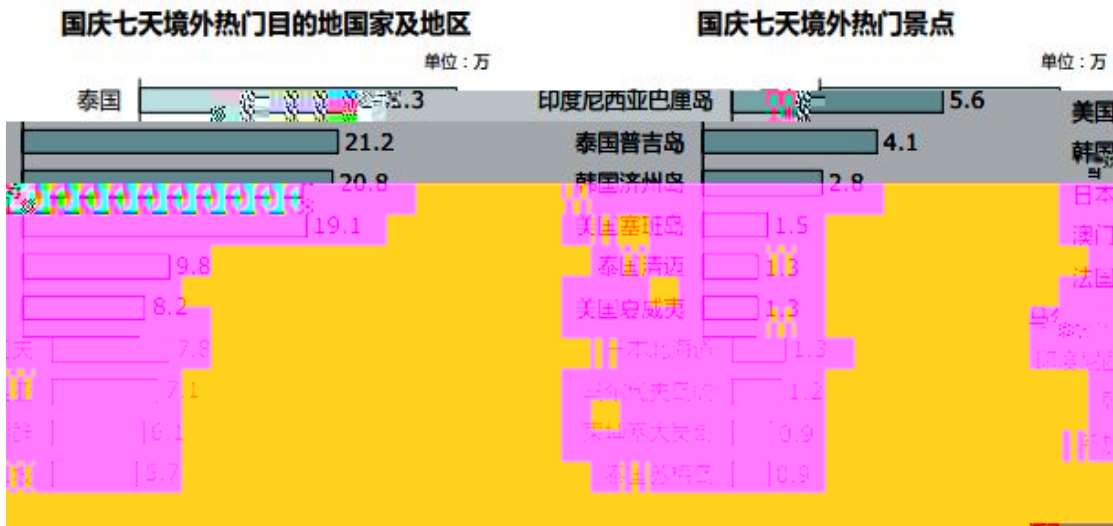
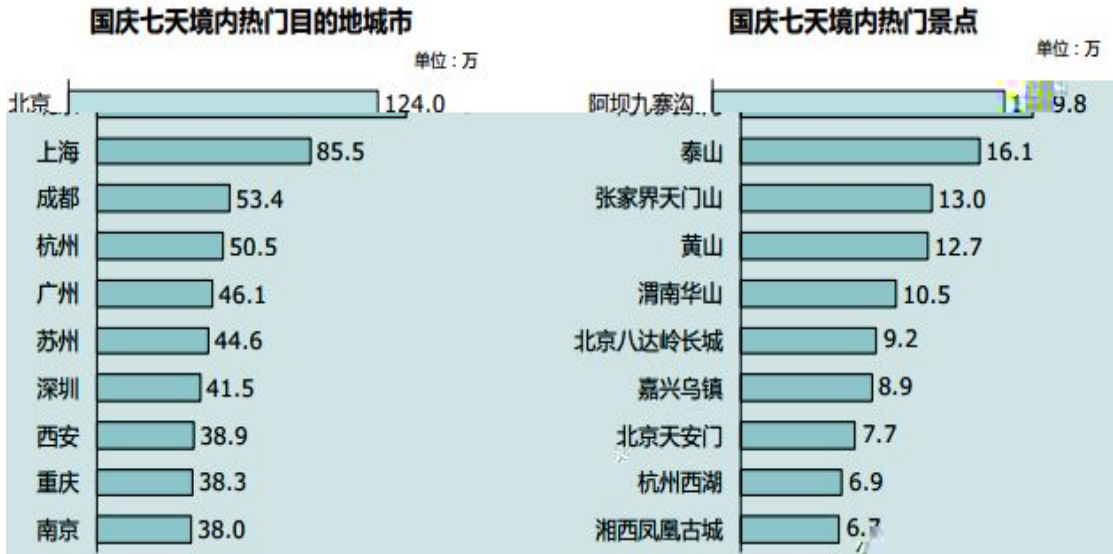


国庆七天不同时间长度旅游占比



6





1

2

3 1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

20

20

14-15      18-20      16-17      0 ▶  
 12-13      12

8

10

**Tf 0 Tc 0 Tw 0.05 0 0 0/FXF3 209 T9716 ,**

80

1500

50

1

|  |  |  |     |   |   |   |  |
|--|--|--|-----|---|---|---|--|
|  |  |  |     | 5 | 3 | 2 |  |
|  |  |  | 5   |   |   |   |  |
|  |  |  | 100 |   |   |   |  |

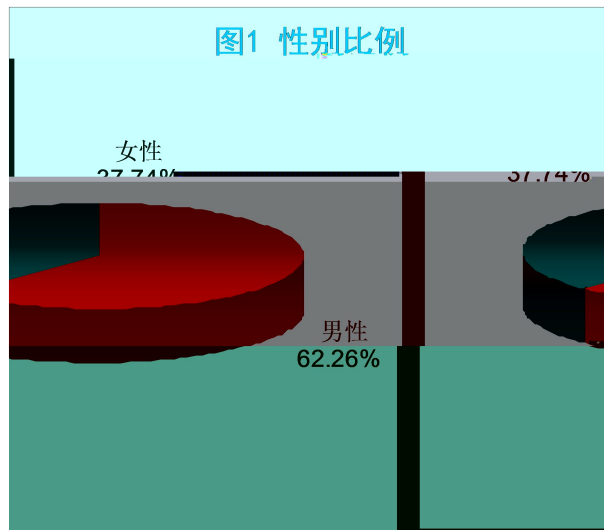
20.

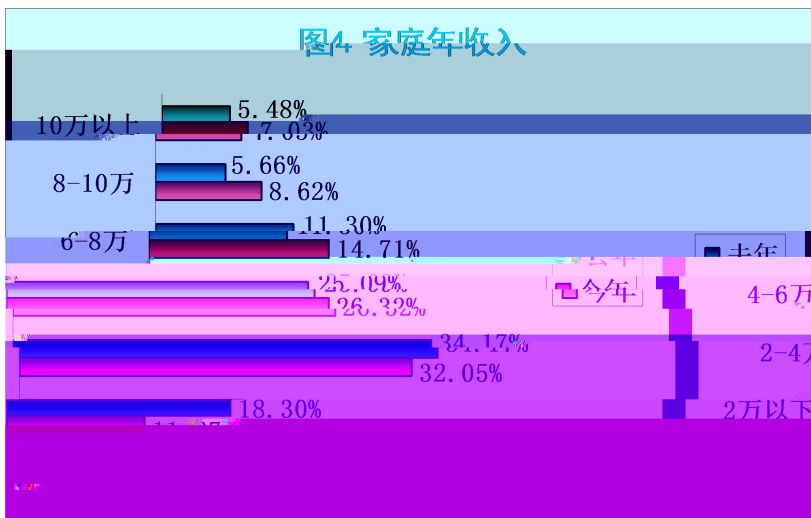
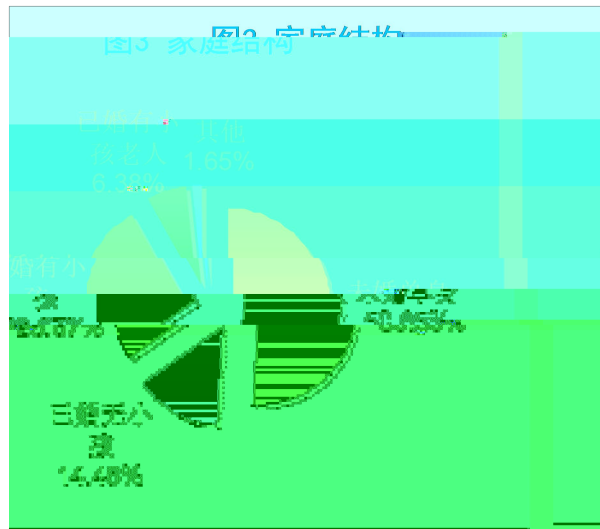
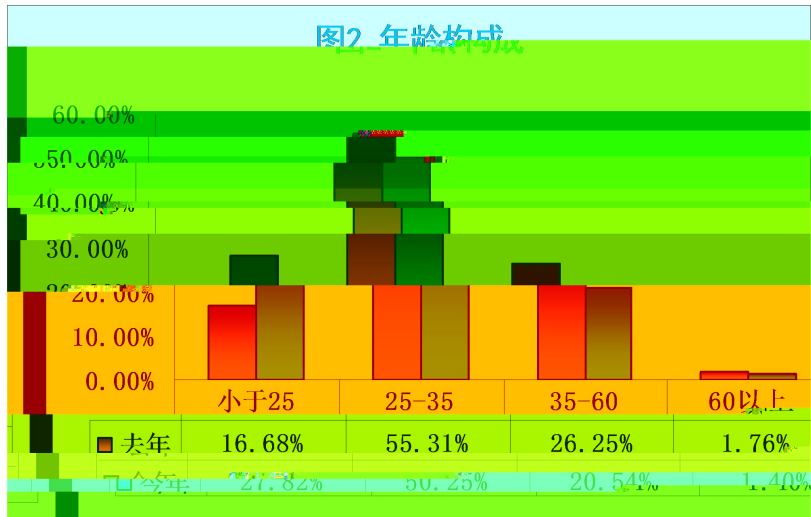
1-20

1

71.36%      6337      10000      7136      88.80%

:





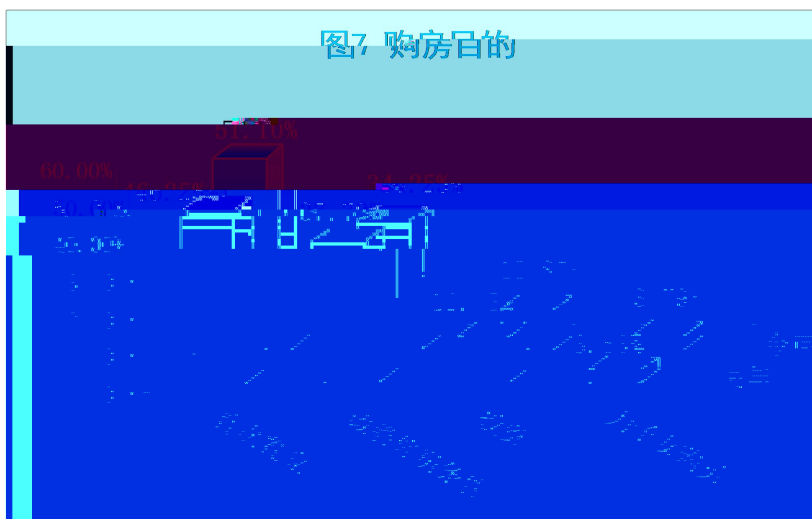
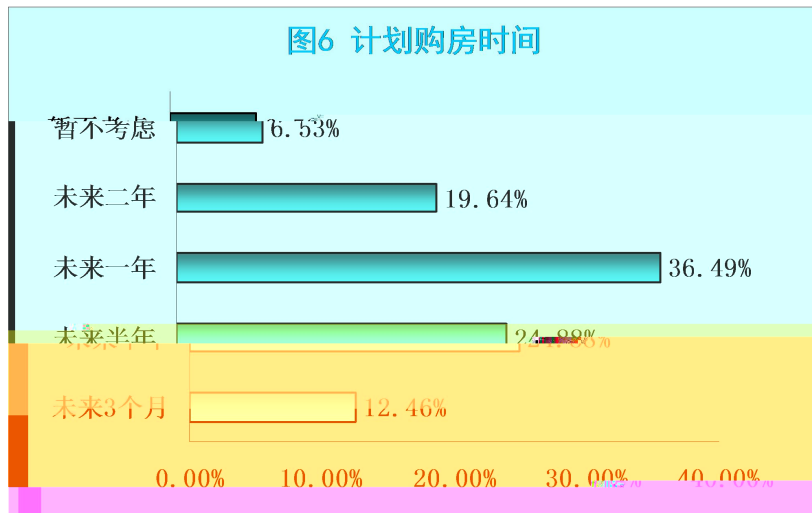
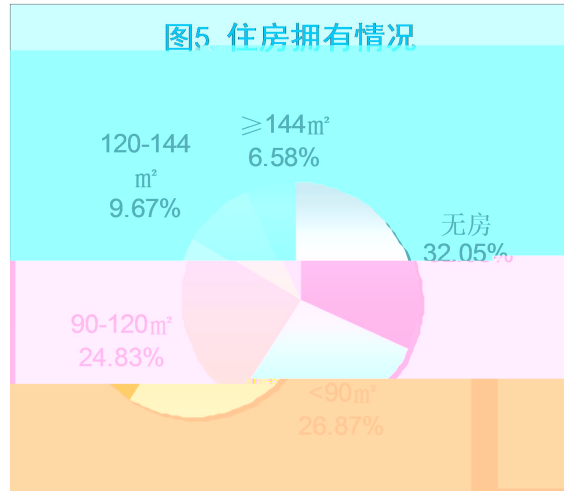


图8 不同年龄层购房目的

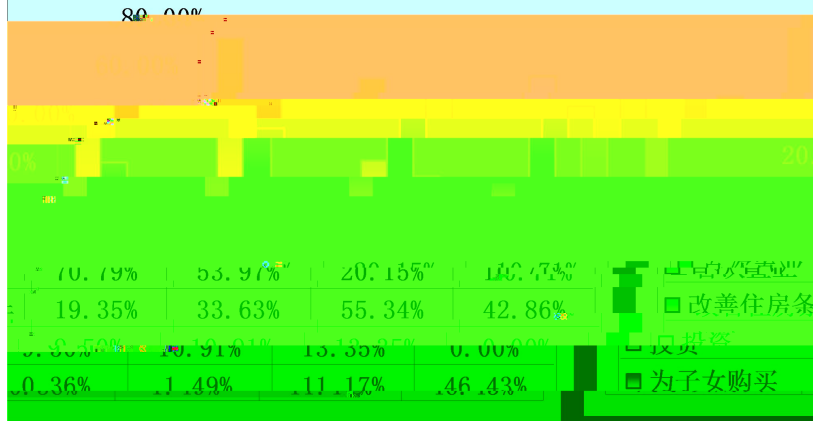


图9 购房类型

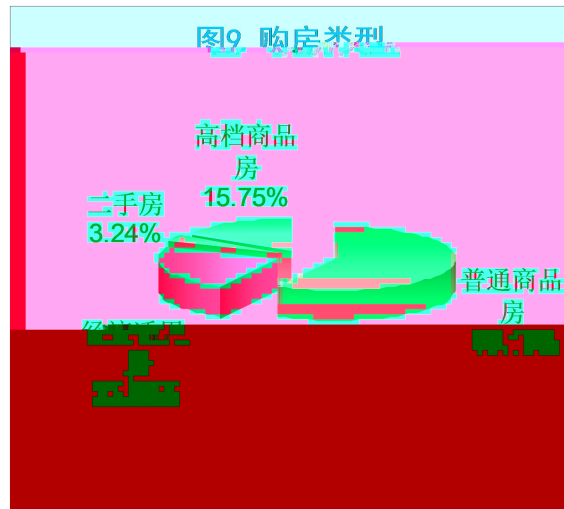
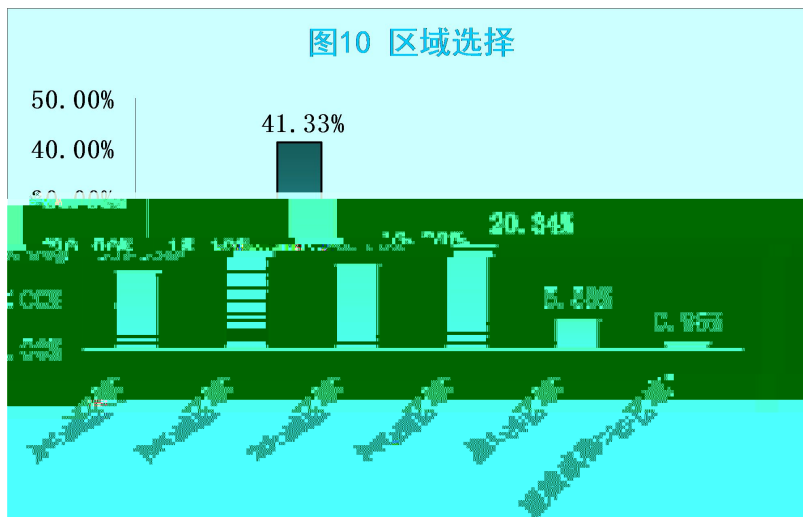


图10 区域选择



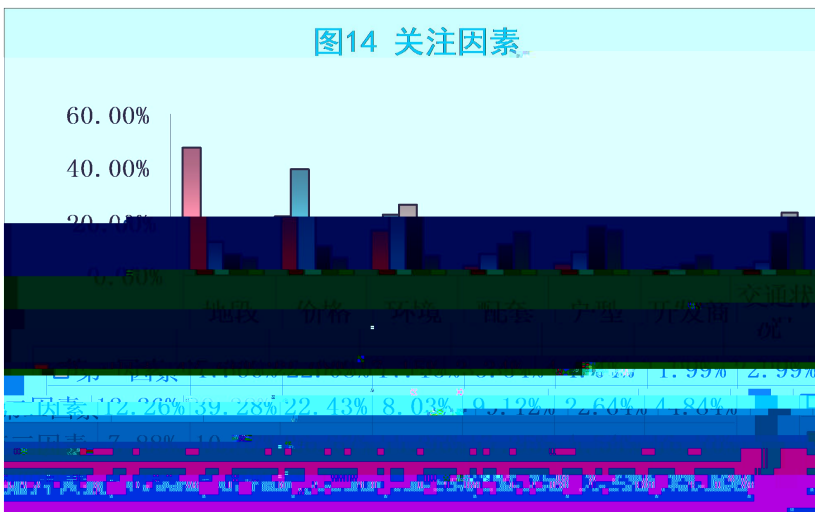
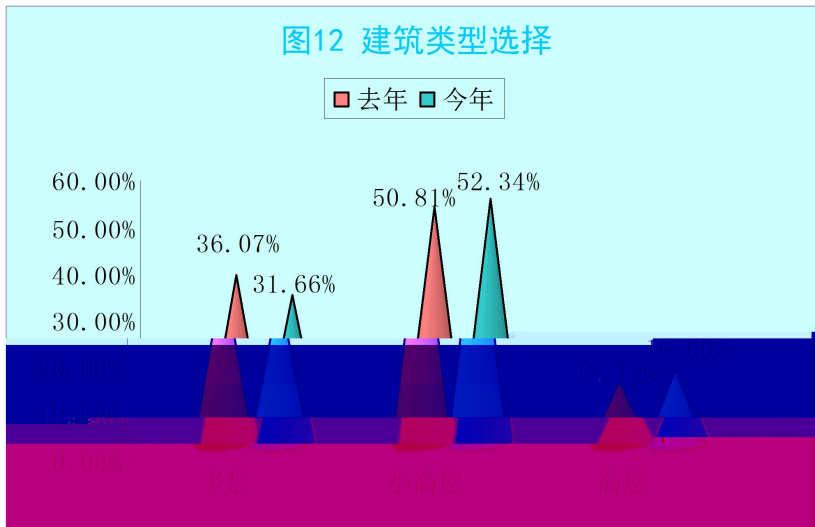
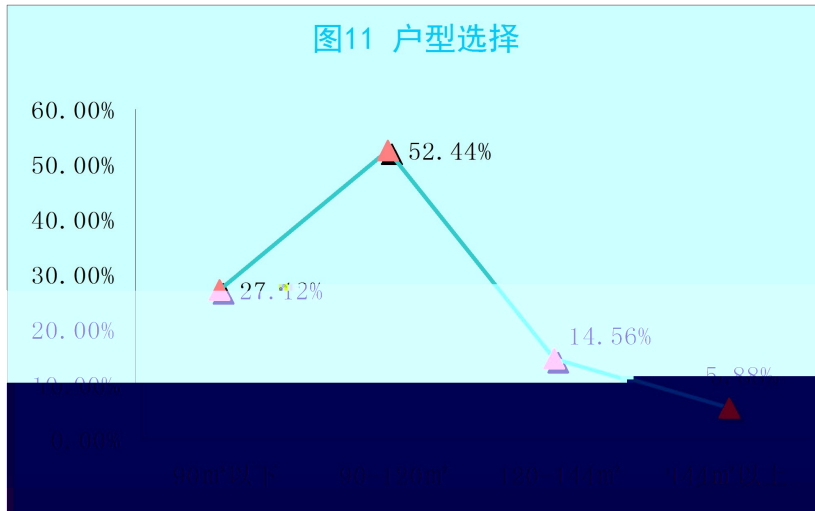
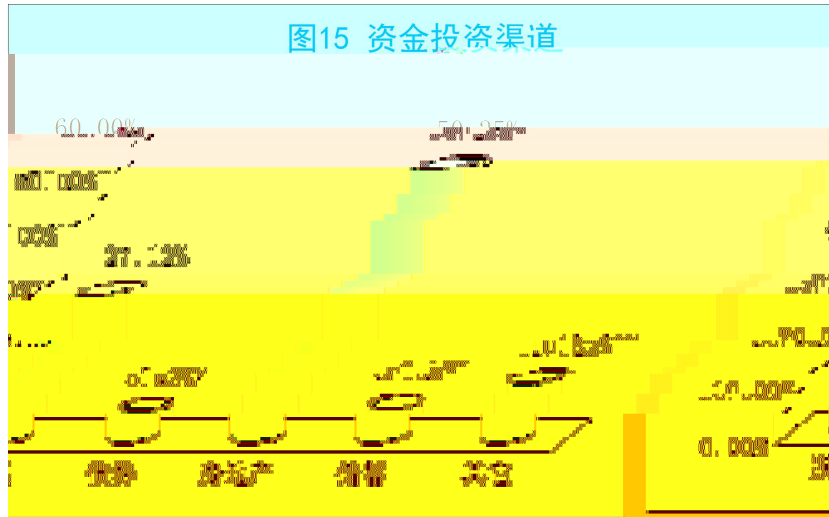


图15 资金投资渠道



1

2

3      1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|



|    |     |    |   |       |                |             |   |                 |
|----|-----|----|---|-------|----------------|-------------|---|-----------------|
| 20 |     | 20 |   | 14-15 | 18-20<br>12-13 | 16-17<br>12 | 0 |                 |
| 80 | 8   |    |   |       |                |             |   | 1500<br>50<br>1 |
|    | 10  |    |   |       |                |             |   |                 |
|    | 8   |    |   |       |                |             |   |                 |
|    | 7   |    | 3 | 4     | 3              | 5           |   |                 |
|    | 12  |    | 2 | 2     | 2              | 4           |   |                 |
|    | 20  |    | 4 | 4     | 2              | 6           |   |                 |
|    | 10  |    | 5 | 4     | 2              | 5           |   |                 |
|    | 5   |    | 5 | 3     | 2              |             |   |                 |
|    | 100 |    |   |       |                |             |   |                 |

1. 2-1,  
1

1958 7

40 \*10

¥13 9

-

180

2

|  |                |   |   |  |
|--|----------------|---|---|--|
|  |                |   |   |  |
|  | 70             |   | 5 |  |
|  | 5              |   |   |  |
|  |                |   | 2 |  |
|  | 2 <sup>1</sup> | 2 | 1 |  |

3

60

55

5

4

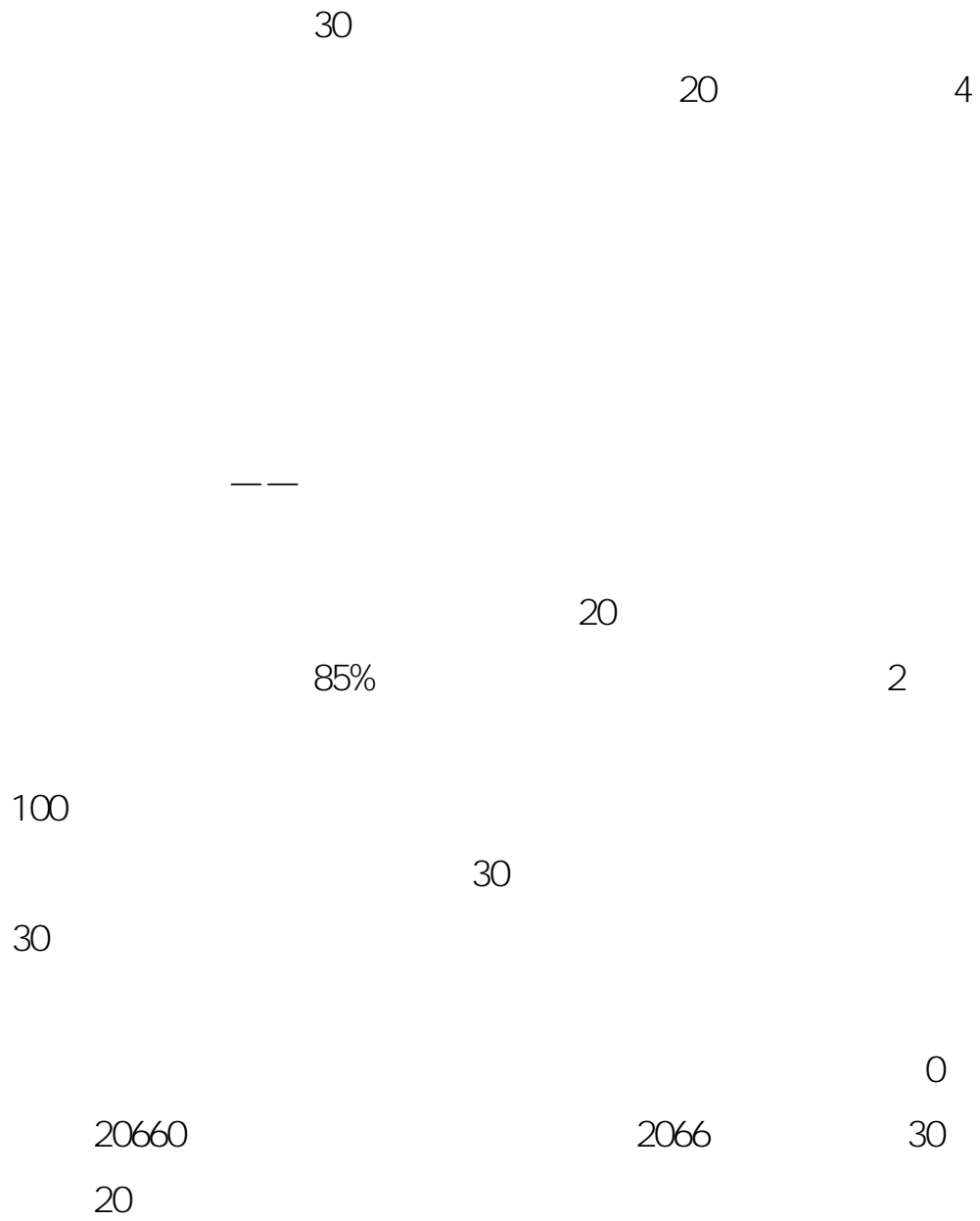
|    |    |     |     |      |      |
|----|----|-----|-----|------|------|
|    |    |     |     |      |      |
| 20 | 10 | 5-6 | 3-4 | 9-10 | 7-8  |
|    | 10 |     |     |      | 3    |
|    |    | 3   | 7-8 | 5-6  | 3-4  |
|    | 2  |     |     |      | 9-10 |
|    |    |     |     |      | 0    |

|    |    |          |     |                |   |
|----|----|----------|-----|----------------|---|
| 40 |    | 3        |     | 500<br>50<br>1 |   |
|    |    | 3        |     |                |   |
|    |    | 3        |     |                |   |
|    |    | 2        |     |                |   |
|    |    | 2        |     |                |   |
|    |    | 5        |     |                |   |
|    |    | 20       | 5   |                |   |
|    |    |          | 10  |                | 2 |
| 3  | 2  |          |     |                |   |
| 40 | 5  | 1        |     |                |   |
|    |    | 2        |     |                |   |
|    |    | 1        |     |                |   |
|    |    | 1        |     |                |   |
|    | 25 | 2        |     |                |   |
|    |    | 3        | ( ) |                |   |
|    |    | 3        |     |                |   |
|    |    | 2        |     |                |   |
|    |    | 5        |     |                |   |
|    |    | 2        | ,   |                |   |
|    |    | 3        | ( ) |                |   |
|    |    | 5        | ,   |                |   |
| 10 | 2  |          |     |                |   |
|    | 3  |          |     |                |   |
|    | 2  | ,        |     |                |   |
|    | 3  | 5<br>1-2 |     |                |   |
|    |    | 100      |     |                |   |

2

2-2,

1



2

|  |    |   |   |  |
|--|----|---|---|--|
|  |    |   |   |  |
|  | 70 | 5 |   |  |
|  | 5  |   |   |  |
|  | 2  | 2 | 1 |  |

3

60

55

5

4

|    |    |     |     |      |
|----|----|-----|-----|------|
|    |    |     |     |      |
| 20 | 10 | 5-6 | 3-4 | 9-10 |
|    | 10 | 3   | 7-8 | 3    |
| 40 | 2  |     |     |      |
|    | 3  |     |     |      |
|    | 3  |     |     |      |
|    | 3  |     |     |      |
|    | 2  |     |     |      |
|    | 2  |     |     |      |
|    |    | 3   | 7-8 | 5-6  |
|    |    |     | 3-4 | 9-10 |
|    |    |     |     | 0    |
|    |    |     |     | 500  |
|    |    |     |     | 50   |

|    |  |  |  |   |
|----|--|--|--|---|
|    |  | 5  |  | 1 |
|    |  | 20                                       | 5  |   |
|    |  |  | 10                      2                  |   |
|    |  |  | 3                                      3   |   |
|    |  | 5                                      2 |  |   |
|    |  | 3  |  |   |
| 40 | 5  | 1  |  |   |
|    |  | 2  |  |   |
|    |  | 1  |  |   |
|    |  | 1  |  |   |
|    | 25                                       | 2  |  |   |
|    |  | 3  | ( )  |   |
|    |  | 3  |  |   |
|    |  | 2  |  |   |
|    |  | 5  |  |   |
|    |  | 2  | '                      '                   |   |
|    |  | 3  | '                                      ( ) |   |
|    |  |  | '                                      ( ) |   |
|    |  | 5  | '                                      '   |   |
|    | '                                      . |  |  |   |
| 10 | 2  |  |  |   |
|    | 3  |  |  |   |
|    | 2  | '  |  |   |
|    | 3  | 5<br>1-2                                 |  |   |
|    |  | 100                                      |  |   |

3.                      2-3,

1

0                      1912

N

360 ¥15.5 420 , ¥18.8

2

|  |   |    |   |   |  |
|--|---|----|---|---|--|
|  |   |    |   |   |  |
|  |   | 70 |   | 5 |  |
|  |   | 5  |   |   |  |
|  |   |    |   | 2 |  |
|  | 2 | 1  | 2 | 1 |  |

3

60

55

5

4

|  |  |  |  |  |  |
|--|--|--|--|--|--|
|  |  |  |  |  |  |
|--|--|--|--|--|--|



|    |    |    |     |     |      |     |      |                |     |
|----|----|----|-----|-----|------|-----|------|----------------|-----|
| 20 | 10 |    | 5-6 | 3-4 | 9-10 | 3   | 7-8  | 0              |     |
|    | 10 |    | 3   | 7-8 | 5-6  | 3-4 | 9-10 |                |     |
| 40 |    | 2  |     |     |      |     |      | 500<br>50<br>1 |     |
|    |    | 3  |     |     |      |     |      |                |     |
|    |    | 3  |     |     |      |     |      |                |     |
|    |    | 3  |     |     |      |     |      |                |     |
|    |    | 2  |     |     |      |     |      |                |     |
|    |    | 2  |     |     |      |     |      |                |     |
|    |    | 5  |     |     |      |     |      |                |     |
|    |    | 20 |     |     | 5    |     |      |                |     |
|    |    |    |     | 10  |      | 2   |      |                |     |
|    |    |    |     | 3   |      |     | 3    |                |     |
|    |    |    |     | 2   |      |     |      |                |     |
|    |    |    | 5   |     |      | 2   |      |                |     |
|    |    |    | 3   |     |      |     |      |                |     |
| 40 | 5  | 1  |     |     |      |     |      |                |     |
|    |    | 2  |     |     |      |     |      |                |     |
|    |    | 1  |     |     |      |     |      |                |     |
|    |    | 1  |     |     |      |     |      |                |     |
|    | 25 |    | 2   |     |      |     |      |                |     |
|    |    |    | 3   |     | ( )  |     |      |                |     |
|    |    |    | 3   |     |      |     |      |                |     |
|    |    |    | 2   |     |      |     |      |                |     |
|    |    |    | 5   |     |      |     |      |                |     |
|    |    |    | 2   |     |      |     |      |                |     |
|    |    |    | 3   |     |      |     |      |                | ( ) |
|    |    |    | 5   |     |      |     |      |                | ( ) |

|  |    |     |          |  |
|--|----|-----|----------|--|
|  | 10 | 2   |          |  |
|  |    | 3   |          |  |
|  |    | 2   |          |  |
|  |    | 3   | 5<br>1-2 |  |
|  |    | 100 |          |  |

4. 2-4,

2

|  |   |    |   |   |
|--|---|----|---|---|
|  |   |    |   |   |
|  |   | 70 |   | 5 |
|  |   | 5  |   |   |
|  |   |    |   | 2 |
|  | 2 | 1  | 2 | 1 |

3

60

55

5

4

|    |  |    |     |     |      |     |      |                |
|----|--|----|-----|-----|------|-----|------|----------------|
|    |  |    |     |     |      |     |      |                |
| 20 |  | 10 | 5-6 | 3-4 | 9-10 | 3   | 7-8  |                |
|    |  | 10 | 3   | 7-8 | 5-6  | 3-4 | 9-10 | 0              |
| 40 |  | 2  |     |     |      |     |      | 500<br>50<br>1 |
|    |  | 3  |     |     |      |     |      |                |
|    |  | 3  |     |     |      |     |      |                |
|    |  | 3  |     |     |      |     |      |                |
|    |  | 2  |     |     |      |     |      |                |
|    |  | 2  |     |     |      |     |      |                |
|    |  | 5  |     |     |      |     |      |                |
|    |  | 20 |     | 5   |      |     |      |                |
|    |  | 10 |     |     | 2    |     |      |                |
|    |  |    | 3   |     |      | 3   |      |                |

|    |    |     |     |     |     |  |
|----|----|-----|-----|-----|-----|--|
|    |    |     |     | 2   |     |  |
|    |    |     |     | 5   | 2   |  |
|    |    |     |     | 3   |     |  |
| 40 | 5  | 1   |     |     |     |  |
|    |    | 2   |     |     |     |  |
|    |    | 1   |     |     |     |  |
|    |    | 1   |     |     |     |  |
|    | 25 | 2   |     |     |     |  |
|    |    | 3   |     | ( ) |     |  |
|    |    | 3   |     |     |     |  |
|    |    | 2   |     |     |     |  |
|    |    | 5   |     |     |     |  |
|    |    | 2   |     |     |     |  |
|    |    | 3   |     |     | ( ) |  |
|    |    | 5   |     |     |     |  |
|    |    | 3   |     |     | ( ) |  |
| 10 | 2  |     |     |     |     |  |
|    | 3  |     |     |     |     |  |
|    | 2  |     |     |     |     |  |
|    | 3  |     | 5   |     |     |  |
|    |    |     | 1-2 |     |     |  |
|    |    | 100 |     |     |     |  |

5. 2-5,  
1

—

1993

500

¥12.50

2000

¥38

2

|  |                |   |   |  |
|--|----------------|---|---|--|
|  |                |   |   |  |
|  | 70             | 5 |   |  |
|  | 5              |   |   |  |
|  |                |   | 2 |  |
|  | 2 <sup>1</sup> | 2 | 1 |  |

3

60

55

5

4

|    |    |    |                                |                |
|----|----|----|--------------------------------|----------------|
|    |    |    |                                |                |
| 20 |    | 10 | 5-6 3-4 9-10 3 7-8             | 0              |
|    |    | 10 | 3 7-8 5-6 3-4 9-10             |                |
| 40 |    | 2  |                                | 500<br>50<br>1 |
|    |    | 3  |                                |                |
|    |    | 3  |                                |                |
|    |    | 3  |                                |                |
|    |    | 2  |                                |                |
|    |    | 2  |                                |                |
|    |    | 5  |                                |                |
|    |    | 20 | 5<br>10 3 2 3<br>2<br>5 2<br>3 |                |
|    |    |    |                                |                |
| 40 | 5  | 1  |                                |                |
|    |    | 2  |                                |                |
|    |    | 1  |                                |                |
|    |    | 1  |                                |                |
|    | 25 | 2  |                                |                |
|    |    | 3  | ( )                            |                |
|    |    | 3  |                                |                |
|    |    | 2  |                                |                |
|    |    | 5  |                                |                |
|    |    | 2  |                                |                |

|  |    |     |          |  |
|--|----|-----|----------|--|
|  |    | 3   | ( )      |  |
|  |    | 5   | ( )      |  |
|  | 10 | 2   |          |  |
|  |    | 3   |          |  |
|  |    | 2   |          |  |
|  |    | 3   | 5<br>1-2 |  |
|  |    | 100 |          |  |

6. 2-6,  
1

" "

" " " "

480      ¥6.80      30%  
1290 , ¥21.80

2

|  |                |   |   |  |
|--|----------------|---|---|--|
|  |                |   |   |  |
|  | 70             |   | 5 |  |
|  | 5              |   |   |  |
|  | 2              |   |   |  |
|  | 2 <sup>1</sup> |   |   |  |
|  | 2              | 2 | 1 |  |

3

60

55

5

4

|    |  |    |                                |                |
|----|--|----|--------------------------------|----------------|
|    |  |    |                                |                |
| 20 |  | 10 | 5-6    3-4    9-10    3    7-8 | 0              |
|    |  | 10 | 3    7-8    5-6    3-4    9-10 |                |
| 40 |  | 2  |                                | 500<br>50<br>1 |
|    |  | 3  |                                |                |
|    |  | 3  |                                |                |
|    |  | 3  |                                |                |
|    |  | 2  |                                |                |
|    |  | 2  |                                |                |
|    |  | 5  |                                |                |



|    |    |   |          |                                    |     |  |
|----|----|---|----------|------------------------------------|-----|--|
|    |    |   |          | 5                                  |     |  |
|    |    |   | 20       | 10      2<br>3              3<br>2 |     |  |
|    |    |   |          | 5              2<br>3              |     |  |
| 40 | 5  | 1 |          |                                    |     |  |
|    |    | 2 |          |                                    |     |  |
|    |    | 1 |          |                                    |     |  |
|    |    | 1 |          |                                    |     |  |
|    | 25 | 2 |          |                                    |     |  |
|    |    | 3 |          | ( )                                |     |  |
|    |    | 3 |          |                                    |     |  |
|    |    | 2 |          |                                    |     |  |
|    |    | 5 |          |                                    |     |  |
|    |    | 2 |          |                                    |     |  |
|    |    | 3 |          |                                    | ( ) |  |
|    |    | 5 |          |                                    |     |  |
| 10 | 2  |   |          |                                    |     |  |
|    | 3  |   |          |                                    |     |  |
|    | 2  |   |          |                                    |     |  |
|    | 3  |   | 5<br>1-2 |                                    |     |  |
|    |    |   | 100      |                                    |     |  |

7.            2-7,  
1

1985

4

\*12 (

¥6.5

2

|  |    |   |   |  |
|--|----|---|---|--|
|  |    |   |   |  |
|  | 70 |   | 5 |  |
|  | 5  |   |   |  |
|  | 2  | 2 | 1 |  |

3

60

55

5

4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|

|    |    |    |     |     |      |     |      |                |  |
|----|----|----|-----|-----|------|-----|------|----------------|--|
| 20 | 10 |    | 5-6 | 3-4 | 9-10 | 3   | 7-8  | 0              |  |
|    | 10 |    | 3   | 7-8 | 5-6  | 3-4 | 9-10 |                |  |
| 40 |    | 2  |     |     |      |     |      | 500<br>50<br>1 |  |
|    |    | 3  |     |     |      |     |      |                |  |
|    |    | 3  |     |     |      |     |      |                |  |
|    |    | 3  |     |     |      |     |      |                |  |
|    |    | 2  |     |     |      |     |      |                |  |
|    |    | 2  |     |     |      |     |      |                |  |
|    |    | 5  |     |     |      |     |      |                |  |
|    |    | 20 | 5   | 10  | 3    | 2   | 3    |                |  |
|    |    |    | 5   | 2   |      |     |      |                |  |
|    |    |    | 3   |     |      |     |      |                |  |
| 40 | 5  | 1  |     |     |      |     |      |                |  |
|    |    | 2  |     |     |      |     |      |                |  |
|    |    | 1  |     |     |      |     |      |                |  |
|    |    | 1  |     |     |      |     |      |                |  |
|    | 25 | 2  |     |     |      |     |      |                |  |
|    |    | 3  | ( ) |     |      |     |      |                |  |
|    |    | 3  |     |     |      |     |      |                |  |
|    |    | 2  |     |     |      |     |      |                |  |
|    |    | 5  |     |     |      |     |      |                |  |
|    |    | 2  |     |     |      |     |      |                |  |
| 3  |    |    |     |     | ( )  |     |      |                |  |
| 5  |    |    |     |     |      |     |      |                |  |

|  |    |     |          |
|--|----|-----|----------|
|  | 10 | 2   |          |
|  |    | 3   |          |
|  |    | 2   |          |
|  |    | 3   | 5<br>1-2 |
|  |    | 100 |          |

8. 2-8,

1

( )

1991

(

16

8 24.80

2

|  |   |    |   |   |
|--|---|----|---|---|
|  |   |    |   |   |
|  |   | 70 |   | 5 |
|  |   | 5  |   |   |
|  |   |    |   | 2 |
|  | 2 | 1  | 2 | 1 |

3

60

55

5

4

|    |  |    |     |     |      |     |      |     |
|----|--|----|-----|-----|------|-----|------|-----|
|    |  |    |     |     |      |     |      |     |
| 20 |  | 10 | 5-6 | 3-4 | 9-10 | 3   | 7-8  |     |
|    |  | 10 | 3   | 7-8 | 5-6  | 3-4 | 9-10 | 0   |
| 40 |  | 2  |     |     |      |     |      | 500 |
|    |  | 3  |     |     |      |     |      |     |
|    |  | 3  |     |     |      |     |      |     |
|    |  | 3  |     |     |      |     |      |     |
|    |  | 2  |     |     |      |     |      |     |
|    |  | 2  |     |     |      |     |      |     |
|    |  | 5  |     |     |      |     |      |     |
|    |  | 20 | 5   |     |      |     |      |     |
|    |  | 10 | 3   |     | 2    | 3   | 50   |     |
|    |  |    |     | 2   |      |     | 1    |     |

|    |    |     | 5 | 2   |     |  |
|----|----|-----|---|-----|-----|--|
|    |    |     | 3 |     |     |  |
| 40 | 5  | 1   |   |     |     |  |
|    |    | 2   |   |     |     |  |
|    |    | 1   |   |     |     |  |
|    |    | 1   |   |     |     |  |
|    | 25 | 2   |   |     |     |  |
|    |    | 3   |   | ( ) |     |  |
|    |    | 3   |   |     |     |  |
|    |    | 2   |   |     |     |  |
|    |    | 5   |   |     |     |  |
|    |    | 2   |   |     |     |  |
|    |    | 3   |   | ( ) | ( ) |  |
|    |    | 5   |   |     |     |  |
|    | 10 | 2   |   |     |     |  |
| 3  |    |     |   |     |     |  |
| 2  |    |     |   |     |     |  |
| 3  |    |     | 5 | 1-2 |     |  |
|    |    | 100 |   |     |     |  |

9. 2-9,  
1

1931

" "

" "

" "

75 15

2

|  |   |    |   |   |  |
|--|---|----|---|---|--|
|  |   |    |   |   |  |
|  |   | 70 |   | 5 |  |
|  |   | 5  |   |   |  |
|  |   |    |   | 2 |  |
|  | 2 | 1  | 2 | 1 |  |

3

60

55

5

4

|  |  |  |  |  |  |
|--|--|--|--|--|--|
|  |  |  |  |  |  |
|--|--|--|--|--|--|

|    |    |    |     |     |      |     |      |                |     |
|----|----|----|-----|-----|------|-----|------|----------------|-----|
| 20 | 10 |    | 5-6 | 3-4 | 9-10 | 3   | 7-8  | 0              |     |
|    | 10 |    | 3   | 7-8 | 5-6  | 3-4 | 9-10 |                |     |
| 40 |    | 2  |     |     |      |     |      | 500<br>50<br>1 |     |
|    |    | 3  |     |     |      |     |      |                |     |
|    |    | 3  |     |     |      |     |      |                |     |
|    |    | 3  |     |     |      |     |      |                |     |
|    |    | 2  |     |     |      |     |      |                |     |
|    |    | 2  |     |     |      |     |      |                |     |
|    |    | 5  |     |     |      |     |      |                |     |
|    |    | 20 |     |     | 5    |     |      |                |     |
|    |    |    |     | 10  |      | 2   |      |                |     |
|    |    |    |     | 3   |      |     | 3    |                |     |
|    |    |    |     | 2   |      |     |      |                |     |
|    |    |    | 5   |     |      | 2   |      |                |     |
|    |    |    | 3   |     |      |     |      |                |     |
| 40 | 5  | 1  |     |     |      |     |      |                |     |
|    |    | 2  |     |     |      |     |      |                |     |
|    |    | 1  |     |     |      |     |      |                |     |
|    |    | 1  |     |     |      |     |      |                |     |
|    | 25 |    | 2   |     |      |     |      |                |     |
|    |    |    | 3   |     | ( )  |     |      |                |     |
|    |    |    | 3   |     |      |     |      |                |     |
|    |    |    | 2   |     |      |     |      |                |     |
|    |    |    | 5   |     |      |     |      |                |     |
|    |    |    | 2   |     |      |     |      |                |     |
|    |    |    | 3   |     |      |     |      |                | ( ) |
|    |    |    | 5   |     |      |     |      |                | ( ) |



|  |    |     |          |  |
|--|----|-----|----------|--|
|  | 10 | 2   |          |  |
|  |    | 3   |          |  |
|  |    | 2   |          |  |
|  |    | 3   | 5<br>1-2 |  |
|  |    | 100 |          |  |

10. 2-10,  
1

1992 8

21 800

" "

13 114

2.5 65

47% " "

125 \*5 10.50 125

4.50

2

|  |    |   |   |
|--|----|---|---|
|  |    |   |   |
|  | 70 | 5 |   |
|  | 5  |   |   |
|  | 2  | 1 | 2 |

3

60

55

5

4

|    |    |     |     |      |     |      |                |
|----|----|-----|-----|------|-----|------|----------------|
|    |    |     |     |      |     |      |                |
| 20 | 10 | 5-6 | 3-4 | 9-10 | 3   | 7-8  |                |
|    | 10 | 3   | 7-8 | 5-6  | 3-4 | 9-10 | 0              |
| 40 | 2  |     |     |      |     |      | 500<br>50<br>1 |
|    | 3  |     |     |      |     |      |                |
|    | 3  |     |     |      |     |      |                |
|    | 3  |     |     |      |     |      |                |
|    | 2  |     |     |      |     |      |                |
|    | 2  |     |     |      |     |      |                |
|    | 5  |     |     |      |     |      |                |
|    | 20 |     |     | 5    |     |      |                |
|    | 10 |     |     | 2    |     |      |                |
|    |    | 3   |     |      | 3   |      |                |

|    |    |   |     |     |     |  |
|----|----|---|-----|-----|-----|--|
|    |    |   |     | 2   |     |  |
|    |    |   |     | 5   | 2   |  |
|    |    |   |     | 3   |     |  |
| 40 | 5  | 1 |     |     |     |  |
|    |    | 2 |     |     |     |  |
|    |    | 1 |     |     |     |  |
|    |    | 1 |     |     |     |  |
|    | 25 | 2 |     |     |     |  |
|    |    | 3 |     | ( ) |     |  |
|    |    | 3 |     |     |     |  |
|    |    | 2 |     |     |     |  |
|    |    | 5 |     |     |     |  |
|    |    | 2 |     |     |     |  |
|    |    | 3 |     |     | ( ) |  |
|    |    | 5 |     |     |     |  |
|    | 10 | 2 |     |     |     |  |
| 3  |    |   |     |     |     |  |
| 2  |    |   |     |     |     |  |
| 3  |    |   | 5   |     |     |  |
|    |    |   | 1-2 |     |     |  |
|    |    |   | 100 |     |     |  |

11. 2-11,  
1

40

110

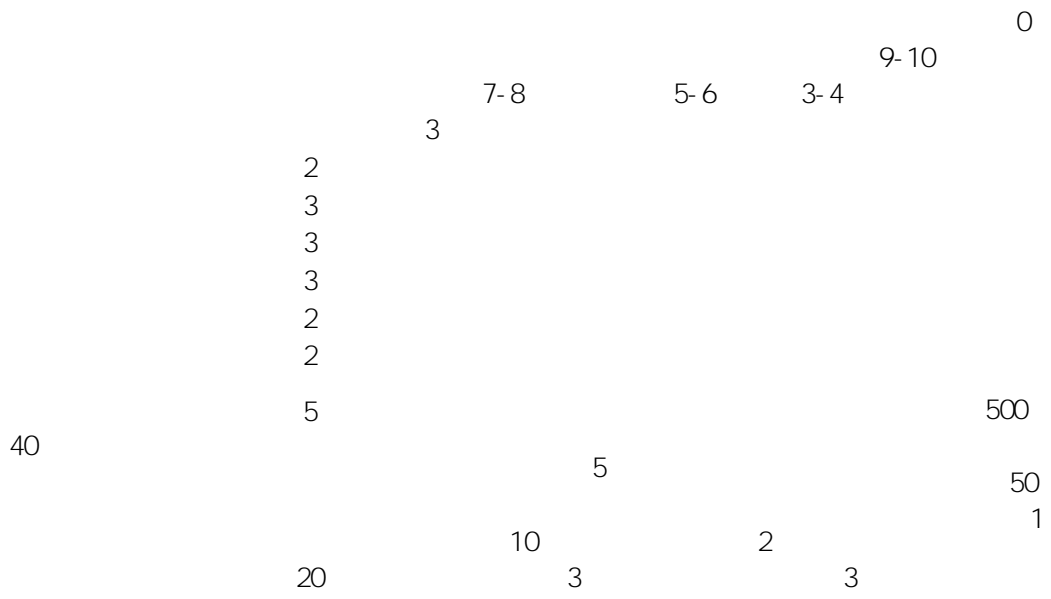
450 16.8

2

70

5

5



12. 2-12,  
1

1999

"

"

"

"

3\*115 13.5

2

|  |                |   |   |
|--|----------------|---|---|
|  |                |   |   |
|  | 70             | 5 |   |
|  | 5              |   |   |
|  | 2 <sup>1</sup> | 2 | 1 |

3

60

55

5

4

|    |    |      |      |
|----|----|------|------|
|    |    |      |      |
| 20 | 10 | 5-6  | 3-4  |
|    | 10 | 7-8  | 3    |
| 40 | 2  | 9-10 | 7-8  |
|    | 3  | 3    | 9-10 |
|    | 3  | 7-8  | 5-6  |
|    | 3  | 3-4  | 3    |
|    | 2  | 3    | 9-10 |
|    | 2  | 5    | 0    |
|    | 5  | 5    | 500  |
|    | 20 | 10   | 5    |
|    |    | 3    | 2    |
|    |    | 5    | 3    |
|    | 3  | 2    |      |
|    | 1  | 2    |      |
| 5  | 2  |      |      |

|    |    |     |         |
|----|----|-----|---------|
| 40 |    | 1   |         |
|    |    | 1   |         |
|    | 25 | 2   |         |
|    |    | 3   | ( )     |
|    |    | 3   |         |
|    |    | 2   |         |
|    |    | 5   |         |
|    |    | 2   | ,       |
|    |    | 3   | ( ) ( ) |
|    |    | 5   | ,       |
|    |    | 2   |         |
| 10 | 3  | 5   |         |
|    | 2  | 1-2 |         |
|    | 3  |     |         |
|    | 2  |     |         |
|    |    | 100 |         |

13. 2-13,  
1

1995

10.5

12 15



2

|  |   |    |   |   |  |
|--|---|----|---|---|--|
|  |   |    |   |   |  |
|  |   | 70 |   | 5 |  |
|  |   | 5  |   |   |  |
|  |   |    |   | 2 |  |
|  | 2 | 1  | 2 | 1 |  |

|    |    |     |     |     |     |     |      |                |
|----|----|-----|-----|-----|-----|-----|------|----------------|
|    |    |     | 3   | 7-8 | 5-6 | 3-4 | 9-10 |                |
| 40 |    | 2   |     |     |     |     |      | 500<br>50<br>1 |
|    |    | 3   |     |     |     |     |      |                |
|    |    | 3   |     |     |     |     |      |                |
|    |    | 3   |     |     |     |     |      |                |
|    |    | 2   |     |     |     |     |      |                |
|    |    | 2   |     |     |     |     |      |                |
|    |    | 5   |     |     |     |     |      |                |
|    |    | 20  | 5   |     |     |     |      |                |
|    |    | 20  | 10  | 3   | 2   | 3   |      |                |
|    |    | 20  | 5   | 3   | 2   | 2   |      |                |
| 40 | 5  | 1   |     |     |     |     |      |                |
|    |    | 2   |     |     |     |     |      |                |
|    |    | 1   |     |     |     |     |      |                |
|    |    | 1   |     |     |     |     |      |                |
|    | 25 | 2   |     |     |     |     |      |                |
|    |    | 3   | ( ) |     |     |     |      |                |
|    |    | 3   |     |     |     |     |      |                |
|    |    | 2   |     |     |     |     |      |                |
|    |    | 5   |     |     |     |     |      |                |
|    |    | 2   |     |     |     |     |      |                |
|    |    | 3   |     | ( ) |     | ( ) |      |                |
|    |    | 5   |     |     |     |     |      |                |
|    |    | 5   |     |     |     |     |      |                |
| 10 | 2  |     |     |     |     |     |      |                |
|    | 3  |     |     |     |     |     |      |                |
|    | 2  |     |     |     |     |     |      |                |
|    | 3  | 5   | 1-2 |     |     |     |      |                |
|    |    | 100 |     |     |     |     |      |                |

14. 2-14,

1

|      |      |      |     |    |       |     |
|------|------|------|-----|----|-------|-----|
|      |      |      | "   |    |       | "   |
|      | 3000 |      |     |    |       |     |
|      | 15   | "    | "   |    | 300   | " " |
|      |      | 1000 |     |    | 10000 |     |
| 2012 |      |      |     |    |       |     |
|      | 1.58 |      | 100 | "  |       | "   |
| 2013 |      |      |     |    |       |     |
|      |      |      | 50  | 58 |       |     |

2

|  |    |   |   |
|--|----|---|---|
|  |    |   |   |
|  | 70 | 5 |   |
|  | 5  |   |   |
|  | 2  | 1 | 2 |

3

60

55

5

4

|    |    |     |     |      |     |      |     |
|----|----|-----|-----|------|-----|------|-----|
|    |    |     |     |      |     |      |     |
| 20 | 10 | 5-6 | 3-4 | 9-10 | 3   | 7-8  |     |
|    | 10 | 3   | 7-8 | 5-6  | 3-4 | 9-10 | 0   |
| 40 | 2  |     |     |      |     |      | 500 |
|    | 3  |     |     |      |     |      |     |
|    | 3  |     |     |      |     |      |     |
|    | 3  |     |     |      |     |      |     |
|    | 2  |     |     |      |     |      |     |
|    | 2  |     |     |      |     |      |     |
|    | 5  |     |     |      |     |      |     |
|    | 20 |     |     | 5    |     |      |     |
|    | 10 |     |     | 2    |     |      | 50  |
|    |    | 3   |     |      | 3   |      |     |

|    |    |   |   |     |   |
|----|----|---|---|-----|---|
|    |    |   |   |     |   |
|    |    |   | 5 | 2   |   |
|    |    |   | 5 | 3   | 2 |
|    |    | 1 |   |     |   |
|    |    | 2 |   |     |   |
|    | 5  | 1 |   |     |   |
|    |    | 1 |   |     |   |
|    |    | 2 |   |     |   |
|    |    | 3 |   | ( ) |   |
|    |    | 3 |   |     |   |
| 40 |    | 2 |   |     |   |
|    | 25 | 5 |   |     |   |
|    |    | 2 |   | ,   |   |

H W I M 20

980

6 +128

4

4899

10

5-6      3-4      9-10      3      7-8

20

10

3      7-8      5-6      3-4      9-10      0

2

3

3

3

2

2

40

5

500

5

10      2      50

20

3      2      3      1

5      2

1

2

5

1

1

2

3

3

3

40

2

25

5

2

3

3

5

3

5

( )

( )

( )

( )

|  |    |     |          |  |
|--|----|-----|----------|--|
|  | 10 | 2   |          |  |
|  |    | 3   |          |  |
|  |    | 2   |          |  |
|  |    | 3   | 5<br>1-2 |  |
|  |    | 100 |          |  |

16. 2-16,  
1

10

1999

2

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|



70

5

|    |   |          |
|----|---|----------|
| 25 | 2 |          |
|    | 3 | ( )      |
|    | 3 |          |
|    | 2 |          |
|    | 5 |          |
|    | 2 | ' ,      |
|    | 3 | ' ( )    |
|    | 5 | ' ,      |
|    | 2 |          |
| 10 | 3 |          |
|    | 2 |          |
|    | 3 | 5<br>1-2 |
|    | 2 | ' ,      |
|    |   | 100      |

17. 2-17,  
1

5000

5000- 3000

3000

5000 3000 2000

2

|  |    |   |   |   |
|--|----|---|---|---|
|  |    |   |   |   |
|  | 70 |   | 5 |   |
|  | 5  |   |   |   |
|  | 2  | 2 | 1 | 2 |

3

60

55

5

4

|    |    |     |     |      |
|----|----|-----|-----|------|
|    |    |     |     |      |
| 20 | 10 | 5-6 | 3-4 | 9-10 |
|    | 10 |     |     | 3    |
|    |    | 7-8 | 5-6 | 3-4  |
|    |    |     |     | 9-10 |
|    |    |     |     | 0    |

|    |    |           |     |                |
|----|----|-----------|-----|----------------|
|    |    |           | 3   |                |
| 40 |    | 2         |     | 500<br>50<br>1 |
|    |    | 3         |     |                |
|    |    | 3         |     |                |
|    |    | 3         |     |                |
|    |    | 2         |     |                |
|    |    | 2         |     |                |
|    |    | 5         |     |                |
|    |    | 20        | 5   |                |
|    | 20 | 10 3 2 3  |     |                |
|    | 20 | 5 2 2 3   |     |                |
| 40 | 5  | 1         |     |                |
|    |    | 2         |     |                |
|    |    | 1         |     |                |
|    |    | 1         |     |                |
|    | 25 | 2         |     |                |
|    |    | 3         | ( ) |                |
|    |    | 3         |     |                |
|    |    | 2         |     |                |
|    |    | 5         |     |                |
|    |    | 2         | ,   |                |
| 3  |    | , ( ) ( ) |     |                |
| 5  |    | ,         |     |                |
| 10 | 2  |           |     |                |
|    | 3  |           |     |                |
|    | 2  | ,         |     |                |
|    | 3  | 5<br>1-2  |     |                |
|    |    | 100       |     |                |

18. 2-18,

1

1998

5000

"

"

6

248 ,

13.5

2

|  |    |   |
|--|----|---|
|  |    |   |
|  | 70 | 5 |
|  | 5  |   |

|   |   |   |  |
|---|---|---|--|
|   | 1 | 2 |  |
| 2 | 2 | 1 |  |

3

60

55

5

4

|    |    |                                |                |
|----|----|--------------------------------|----------------|
|    |    |                                |                |
| 20 | 10 | 5-6 3-4 9-10 7-8<br>3          | 0              |
|    | 10 | 7-8 5-6 3-4 9-10<br>3          |                |
| 40 | 2  |                                | 500<br>50<br>1 |
|    | 3  |                                |                |
|    | 3  |                                |                |
|    | 3  |                                |                |
|    | 2  |                                |                |
|    | 2  |                                |                |
|    | 5  |                                |                |
|    | 20 | 5<br>10 3 2 3<br>2<br>5 2<br>3 |                |
| 40 | 5  | 1<br>2<br>1<br>1               |                |
|    | 25 | 2                              |                |

|  |    |     |          |  |
|--|----|-----|----------|--|
|  |    | 3   | ( )      |  |
|  |    | 3   |          |  |
|  |    | 2   |          |  |
|  |    | 5   |          |  |
|  |    | 2   | ,        |  |
|  |    | 3   | ( )      |  |
|  |    | 5   | ,        |  |
|  | 10 | 2   |          |  |
|  |    | 3   |          |  |
|  |    | 2   | ,        |  |
|  |    | 3   | 5<br>1-2 |  |
|  |    | 100 |          |  |

19. 2-19,

1

10

"

"

∞

1000

100%

100%

68

205 ,          6      12\*205 ,



4

|    |    |    |  |                |  |
|----|----|----|--|----------------|--|
|    |    |    |  |                |  |
| 20 | 10 |    | 5-6      3-4      9-10      3      7-8 | 0              |  |
|    | 10 |    | 3      7-8      5-6      3-4      9-10 |                |  |
| 40 |    | 2  |  | 500<br>50<br>1 |  |
|    |    | 3  |  |                |  |
|    |    | 3  |  |                |  |
|    |    | 3  |  |                |  |
|    |    | 2  |  |                |  |
|    |    | 2  |  |                |  |
|    |    | 5  |  |                |  |
|    |    | 20 | 5                                      |                |  |
|    |    |    | 10      3      2      3                |                |  |
|    |    |    | 5      2                               |                |  |
|    |    | 3  |  |                |  |
| 40 | 5  | 1  |  |                |  |
|    |    | 2  |  |                |  |
|    |    | 1  |  |                |  |
|    |    | 1  |  |                |  |
|    | 25 | 2  |  | ( )            |  |
|    |    | 3  |  |                |  |
|    |    | 3  |  |                |  |
|    |    | 2  |  |                |  |

|    |  |     |           |
|----|--|-----|-----------|
|    |  | 5   |           |
|    |  | 2   | , ,       |
|    |  | 3   | , ( ) ( ) |
|    |  | 5   | , ,       |
|    |  | 2   |           |
|    |  | 3   |           |
| 10 |  | 2   |           |
|    |  | 3   | 5         |
|    |  |     | 1-2       |
|    |  | 100 |           |

2

|  |   |    |   |   |   |  |  |
|--|---|----|---|---|---|--|--|
|  |   |    |   |   |   |  |  |
|  |   | 70 |   | 5 |   |  |  |
|  |   | 5  |   |   |   |  |  |
|  |   |    |   |   | 2 |  |  |
|  | 2 | 1  |   |   |   |  |  |
|  | 2 |    | 2 |   | 1 |  |  |

3

60

55

5

4

|  |    |    |     |     |      |   |     |
|--|----|----|-----|-----|------|---|-----|
|  |    |    |     |     |      |   |     |
|  |    |    |     |     |      |   |     |
|  | 20 | 10 |     |     | 9-10 |   | 7-8 |
|  |    |    | 5-6 | 3-4 |      | 3 |     |
|  |    | 10 |     |     |      |   |     |

|    |    |     |   |     |     |     |          |                |  |
|----|----|-----|---|-----|-----|-----|----------|----------------|--|
|    |    |     | 3 | 7-8 | 5-6 | 3-4 | 9-10     | 0              |  |
| 40 |    | 2   |   |     |     |     |          | 500<br>50<br>1 |  |
|    |    | 3   |   |     |     |     |          |                |  |
|    |    | 3   |   |     |     |     |          |                |  |
|    |    | 3   |   |     |     |     |          |                |  |
|    |    | 2   |   |     |     |     |          |                |  |
|    |    | 2   |   |     |     |     |          |                |  |
|    |    | 5   |   |     |     |     |          |                |  |
|    |    | 20  | 5 |     |     |     |          |                |  |
| 10 |    |     |   |     |     |     |          |                |  |
| 3  |    |     |   |     |     |     |          |                |  |
| 40 | 5  | 1   |   |     |     |     |          |                |  |
|    |    | 2   |   |     |     |     |          |                |  |
|    |    | 1   |   |     |     |     |          |                |  |
|    |    | 1   |   |     |     |     |          |                |  |
|    | 25 | 2   |   |     |     |     |          |                |  |
|    |    | 3   |   |     |     | ( ) |          |                |  |
|    |    | 3   |   |     |     |     |          |                |  |
|    |    | 2   |   |     |     |     |          |                |  |
| 5  |    |     |   |     |     |     |          |                |  |
| 2  |    |     |   |     |     |     |          |                |  |
| 3  |    |     |   |     |     |     | ( )      |                |  |
| 5  |    |     |   |     |     |     |          |                |  |
| 10 | 2  |     |   |     |     |     |          |                |  |
|    | 3  |     |   |     |     |     |          |                |  |
|    | 2  |     |   |     |     |     |          |                |  |
|    | 3  |     |   |     |     |     | 5<br>1-2 |                |  |
|    |    | 100 |   |     |     |     |          |                |  |

1. 3-1

1

( )

|     | OSSI NO | I KO | I KO |
|-----|---------|------|------|
| 0   |         |      |      |
|     | 1500    |      | 25   |
|     | 148     |      | 5 8  |
|     |         | 10   |      |
|     |         | 2000 | 200  |
| 350 | 3000    |      |      |
|     | 60      |      |      |
|     | 60      | 16   |      |
| 13  | 2000    |      |      |

60

40

30

40

5

1

2

1

2

3

1

4

2

30

5

2

1

25

1

3

1

T

1

2

3

4

5

6

7

8

2

15

15

1

1  
2  
3  
4  
5  
6  
7  
8

1



3

90

60

30

4

|    |    |    |        |                |             |   |
|----|----|----|--------|----------------|-------------|---|
|    |    |    |        |                |             |   |
|    | 20 | 20 | 14-15  | 18-20<br>12-13 | 16-17<br>12 | 0 |
| 40 |    | 5  |        | 2              | 2           | 1 |
|    |    | 5  |        | 2              |             | 3 |
|    |    | 5  | 3      | 2              |             |   |
|    |    | 5  |        |                | 2<br>3      |   |
|    |    | 5  |        | 2<br>1         |             | 2 |
|    |    | 15 | 5<br>5 |                |             |   |
| 40 |    | 5  | 3      |                |             | 2 |
|    |    | 5  |        |                |             | 2 |
|    |    | 10 |        | 1              | 2           |   |
|    |    |    | 5      |                |             |   |
|    |    |    | 3      |                |             | 2 |

|  |  |     |   |   |   |   |
|--|--|-----|---|---|---|---|
|  |  | 10  | 4 | 4 | 2 |   |
|  |  | 10  |   |   |   | 3 |
|  |  |     | 2 | 5 |   |   |
|  |  | 100 |   |   |   |   |

2

3-2

1

0

OSSI NO

I KO

I KO

" "

4000

60

40

30

40

5

1

2

1

2

3  
4  
5

1 2 30

2 1

1 3 25

1  
T

1  
2  
3  
4  
5  
6  
7  
8

2 15

15

1

1

2

3

4

5

6

7

8

9

3

2

2

30

1

4

5

1

2

3

4

5

2

|  |  |  |
|--|--|--|
|  |  |  |
|--|--|--|

|  |    |    |
|--|----|----|
|  | 40 |    |
|  | 1  | 15 |
|  | 3  | 1  |

3

90

60

30

4

|    |    |    |       |                |
|----|----|----|-------|----------------|
|    |    |    |       |                |
|    | 20 | 20 | 14-15 | 18-20<br>12-13 |
|    |    |    |       | 16-17<br>12    |
|    |    |    |       | 0              |
| 40 |    | 5  |       | 2              |
|    |    |    | 2     | 1              |
|    |    | 5  |       | 3              |
|    |    | 5  | 3     | 2              |
|    |    | 5  |       | 2              |
|    |    | 5  |       | 2              |
|    |    | 15 | 5     | 5              |
|    |    |    | 5     |                |
|    |    | 5  | 3     | 2              |
|    |    |    |       | 2              |
|    |    | 5  |       |                |
|    |    |    | 1     | 2              |
|    |    |    |       |                |
|    |    |    |       | 500            |
|    |    |    |       | 50             |
|    |    |    |       | 1              |

|    |  |     |   |        |
|----|--|-----|---|--------|
| 40 |  | 10  | 5 |        |
|    |  |     | 3 | 2      |
|    |  | 10  | 4 | 4<br>2 |
|    |  | 10  |   | 3      |
|    |  | 10  | 2 | 5      |
|    |  | 100 |   |        |

3. 3-3

1

--

—

"

"

"

" "

"

"

" "

"

10%

60

40

30

40

5

1

2

1

2

3

1





1  
 2  
 3  
 4  
 5  
 6  
 7 1  
 8  
 9  
 3 2 2 30

4 5

1  
 2  
 3  
 4  
 5  
 2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 40 |    |
|  | 1  | 15 |

|  |   |   |  |
|--|---|---|--|
|  | 3 | 1 |  |
|--|---|---|--|

3

90

60

30

4

|    |    |    |       |                |             |   |
|----|----|----|-------|----------------|-------------|---|
|    |    |    |       |                |             |   |
|    | 20 | 20 | 14-15 | 18-20<br>12-13 | 16-17<br>12 | 0 |
| 40 |    | 5  |       | 2              | 2           | 1 |
|    |    | 5  |       | 2              |             | 3 |
|    |    | 5  | 3     | 2              |             |   |
|    |    | 5  |       |                | 2           | 3 |
|    |    | 5  |       | 2              |             | 2 |
|    |    | 5  |       | 1              |             |   |
| 40 |    | 15 | 5     | 5              |             | 5 |
|    |    |    |       | 5              |             | 1 |
|    |    | 5  | 3     |                |             | 2 |
| 40 |    | 5  |       |                |             | 2 |
|    |    | 5  |       |                |             | 2 |
|    |    | 5  |       | 2              |             |   |
| 40 |    | 10 |       | 5              |             |   |
|    |    |    |       | 1              |             |   |
|    |    |    | 3     |                |             | 2 |

|  |  |     |   |   |   |   |
|--|--|-----|---|---|---|---|
|  |  | 10  | 4 | 4 | 2 |   |
|  |  | 10  |   |   |   | 3 |
|  |  |     | 2 | 5 |   |   |
|  |  | 100 |   |   |   |   |

4. 3-4 ( )  
1

1

2200

35 ( )

300

2

1 50

20

3

50

300

20

( )

4

( )

( )

60

40

30

40

5

1

2

1

2

3

1

4

2

30

5

2

1

25

1

3

1

T

1

2

3

4

5

6

7

8

2

15

15

1

1

2

3

4

5  
 6  
 7 1  
 8  
 9  
 3 2 2 30

4 5

1  
 2  
 3  
 4  
 5

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 40 |    |
|  | 1  | 15 |
|  | 3  | 1  |

3

90

60

30

4





5.

3-5

1

5

60

40  
30  
40  
5  
1 2

1  
2  
3 1

|   |    |   |    |   |
|---|----|---|----|---|
| 1 |    |   |    |   |
| 2 |    |   |    |   |
| 3 |    |   |    |   |
| 4 |    |   |    |   |
| 5 |    |   |    |   |
| 6 |    |   |    |   |
| 7 |    |   |    |   |
| 8 |    |   |    |   |
| 2 | 15 |   |    |   |
|   |    |   |    |   |
|   |    |   |    |   |
|   | 15 |   | 1  |   |
|   |    |   |    |   |
| 1 |    |   |    |   |
| 2 |    |   |    |   |
| 3 |    |   |    |   |
| 4 |    |   |    |   |
| 5 |    |   |    |   |
| 6 |    |   |    |   |
| 7 |    |   |    | 1 |
| 8 |    |   |    |   |
| 9 |    |   |    |   |
| 3 | 2  |   |    |   |
|   |    |   |    |   |
|   |    | 2 | 30 |   |

4

5

1

2

3

4

5

2

|  |    |    |  |
|--|----|----|--|
|  |    |    |  |
|  | 40 |    |  |
|  | 1  | 15 |  |
|  | 3  | 1  |  |

3

90

60

30

4

|  |    |    |       |                |             |   |
|--|----|----|-------|----------------|-------------|---|
|  |    |    |       |                |             |   |
|  | 20 | 20 |       |                |             |   |
|  |    |    | 14-15 | 18-20<br>12-13 | 16-17<br>12 | 0 |
|  |    | 5  |       | 2              | 2           | 1 |

|     |    |   |        |                |
|-----|----|---|--------|----------------|
| 40  | 5  | 2 | 3      | 500<br>50<br>1 |
|     | 5  | 3 | 2      |                |
|     | 5  | 5 | 2<br>3 |                |
|     | 5  | 2 | 2<br>1 |                |
|     | 15 | 5 | 5      |                |
| 40  | 5  | 3 | 2      |                |
|     | 5  | 1 | 2      |                |
|     | 10 | 5 |        |                |
|     | 10 | 3 | 2      |                |
|     | 10 | 4 | 4<br>2 |                |
|     | 10 | 2 | 5<br>3 |                |
| 100 |    |   |        |                |

6. 3-6

1

S  
SQ

80%

SQ

2018 SQ

2019

SQ

S

S

SQ

10

2019 9

2019 6

2

S

40

S

2

SQ

SQ

7

SQ

S

450

8

S

SQ

"

"

SQ

S

60

40

30

40

5

1

2

1

2

3

1

4

2

30



5

2

1

25

1

3

1

T

1

2

3

4

5

6

7

8

2

15

15

1

1  
 2  
 3  
 4  
 5  
 6  
 7 1  
 8  
 9  
 3 2 2 30

4 5

1  
 2  
 3  
 4  
 5

2

|  |      |  |
|--|------|--|
|  |      |  |
|  | 40   |  |
|  | 1 15 |  |
|  | 3 1  |  |

3

90

60

30

4

|    |    |    |        |                |             |                |   |
|----|----|----|--------|----------------|-------------|----------------|---|
|    |    |    |        |                |             |                |   |
|    | 20 | 20 | 14-15  | 18-20<br>12-13 | 16-17<br>12 | 0              |   |
| 40 |    | 5  |        | 2              | 2           | 500<br>50<br>1 |   |
|    |    | 5  |        | 2              |             |                | 3 |
|    |    | 5  | 3      | 2              |             |                |   |
|    |    | 5  |        |                | 2<br>3      |                |   |
|    |    | 5  |        | 2<br>1         |             |                | 2 |
|    |    | 15 | 5<br>5 |                |             |                |   |
| 40 |    | 5  | 3      |                |             | 2              |   |
|    |    | 5  |        | 2              |             | 2              |   |
|    |    | 10 | 5      | 1              |             |                |   |
|    |    |    | 3      |                | 2           |                |   |

|  |  |     |   |   |   |   |
|--|--|-----|---|---|---|---|
|  |  | 10  | 4 | 4 | 2 |   |
|  |  | 10  |   |   |   | 3 |
|  |  |     | 2 | 5 |   |   |
|  |  | 100 |   |   |   |   |

7. 3-7

1

|   |  |      |      |     |  |
|---|--|------|------|-----|--|
|   |  |      |      |     |  |
| 1 |  | 4.00 | 8.8  | 4.3 |  |
| 2 |  | 4.00 | 7.8  | 3.2 |  |
| 3 |  | 4.00 | 12.8 | 6.8 |  |
| 4 |  | 4.00 | 8.8  | 4.8 |  |
| 5 |  | 4.00 | 8.8  | 4.8 |  |

60

30

40

40

5

1

2

1

2

3

1

4

2

30

5

2

1

25

1

3

1

T

1

2

3

4

5

1  
2  
3  
4  
5

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 40 |    |
|  | 1  | 15 |
|  | 3  | 1  |

3

90

60

30

4

20

20



5  
5  
15  
5  
5  
5  
3  
2  
3  
2  
1  
2  
2

40

1986

500

" " " "

700

150

8000

1.6

4000

60

40  
30  
40  
5  
1 2

1  
2  
3 1  
4 2 30  
5

2 1

25  
1 3

1  
T

|   |    |   |    |   |
|---|----|---|----|---|
| 1 |    |   |    |   |
| 2 |    |   |    |   |
| 3 |    |   |    |   |
| 4 |    |   |    |   |
| 5 |    |   |    |   |
| 6 |    |   |    |   |
| 7 |    |   |    |   |
| 8 |    |   |    |   |
| 2 | 15 |   |    |   |
|   |    |   |    |   |
|   | 15 | 1 |    |   |
|   |    |   |    |   |
| 1 |    |   |    |   |
| 2 |    |   |    |   |
| 3 |    |   |    |   |
| 4 |    |   |    |   |
| 5 |    |   |    |   |
| 6 |    |   |    |   |
| 7 |    |   |    | 1 |
| 8 |    |   |    |   |
| 9 |    |   |    |   |
| 3 | 2  |   |    |   |
|   |    |   |    |   |
|   |    | 2 | 30 |   |

4

5

1

2

3

4

5

2

|  |    |    |  |
|--|----|----|--|
|  |    |    |  |
|  | 40 |    |  |
|  | 1  | 15 |  |
|  | 3  | 1  |  |

3

90

60

30

4

|    |    |       |                |             |
|----|----|-------|----------------|-------------|
|    |    |       |                |             |
| 20 | 20 |       |                |             |
|    |    | 14-15 | 18-20<br>12-13 | 16-17<br>12 |
|    |    |       |                | 0           |

|    |    |     |   |   |   |                |   |
|----|----|-----|---|---|---|----------------|---|
| 40 |    | 5   | 2 | 2 | 1 | 500<br>50<br>1 |   |
|    |    | 5   | 2 |   | 3 |                |   |
|    |    | 5   | 3 | 2 |   |                |   |
|    |    | 5   |   | 2 | 3 |                |   |
|    |    | 5   |   | 2 |   |                | 2 |
|    |    | 15  | 5 | 5 |   |                |   |
| 40 |    | 5   | 3 |   | 2 |                |   |
|    |    | 5   |   |   | 2 |                |   |
|    |    | 10  |   | 2 | 1 |                |   |
|    |    | 10  |   | 5 |   |                |   |
|    |    | 10  | 3 |   |   |                | 2 |
|    |    | 10  | 4 |   | 4 |                | 2 |
|    | 10 |     |   |   | 3 |                |   |
|    |    | 10  |   | 2 | 5 |                |   |
|    |    | 100 |   |   |   |                |   |

9.

3-9

1

( )

80

95

5

500

60

40

30

40

5

1

2

1

2

3

1

4

2

30

5

2

1

25

1

3

1



T

1  
2  
3  
4  
5  
6  
7  
8  
2

15

15

1

1  
2  
3  
4  
5  
6  
7  
8  
9  
3

2

2

30

1

4

5

1

2

3

4

5

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 40 |    |
|  | 1  | 15 |
|  | 3  | 1  |

3

90

60

30

4

|    |    |       |                |
|----|----|-------|----------------|
|    |    |       |                |
| 20 | 20 | 14-15 | 18-20<br>12-13 |
|    |    |       | 16-17<br>12    |
|    |    |       | 0              |

|    |    |     |   |   |   |                |   |
|----|----|-----|---|---|---|----------------|---|
| 40 |    | 5   | 2 | 2 | 1 | 500<br>50<br>1 |   |
|    |    | 5   | 2 |   | 3 |                |   |
|    |    | 5   | 3 | 2 |   |                |   |
|    |    | 5   |   | 2 | 3 |                |   |
|    |    | 5   |   | 2 |   |                | 2 |
|    |    | 15  | 5 | 5 |   |                |   |
| 40 |    | 5   | 3 |   | 2 |                |   |
|    |    | 5   |   |   | 2 |                |   |
|    |    | 10  |   | 2 | 1 |                |   |
|    |    | 10  |   | 5 |   |                |   |
|    |    | 10  | 3 |   |   |                | 2 |
|    |    | 10  | 4 |   | 4 |                | 2 |
|    | 10 |     |   |   | 3 |                |   |
|    |    | 10  |   | 2 | 5 |                |   |
|    |    | 100 |   |   |   |                |   |

10.

3-10

1

|       |      |    |   |   |      |       |    |      |
|-------|------|----|---|---|------|-------|----|------|
|       |      | "  |   | " | 1650 | 2004  | 2  | "    |
|       | "    |    |   |   |      |       |    |      |
| 2006  | 9    | "  | " |   | "    |       | "  | 2008 |
| 6     |      |    |   |   |      |       |    |      |
|       | 2009 |    |   |   |      | 15.48 |    |      |
| 12.57 |      | 7  |   |   | 3    |       |    | 1    |
|       |      | 12 |   |   | 3    |       |    |      |
|       |      |    |   |   |      |       |    |      |
|       |      |    |   |   |      |       | 3  |      |
|       | 2    |    |   |   |      |       |    |      |
| 1     |      |    |   |   |      |       |    |      |
|       |      |    |   |   |      |       | 20 |      |
|       |      |    |   |   |      |       |    |      |
|       |      |    |   |   |      |       |    | 1    |

400  
300  
5000  
40000  
50  
10  
6  
250  
600  
3000

60

40

30

40

5

1

2

1

2

3

1

4

2

30

5

2

1

25

1

3

1

T

1

2

3



1  
2  
3  
4  
5

2

|  |   |    |    |
|--|---|----|----|
|  |   |    |    |
|  |   | 40 |    |
|  |   | 1  | 15 |
|  | 3 |    | 1  |

3

90

60

30

4

|    |    |    |       |                |             |
|----|----|----|-------|----------------|-------------|
|    |    |    |       |                |             |
|    | 20 | 20 |       |                | 0           |
|    |    |    | 14-15 | 18-20<br>12-13 | 16-17<br>12 |
|    |    | 5  |       | 2              | 1           |
|    |    | 5  |       | 2              | 3           |
| 40 |    | 5  | 3     | 2              | 50<br>1     |



5  
5  
15  
5  
5  
5  
3  
2  
3  
2  
2

40

2019

2019 1 -12

43.3% 45.7% 15.9%

2019

32.9%

ISO22000

"

"

2

"

"

"

" \_ \_ \_

20

10

20

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|    |    |    |                |       |
|----|----|----|----------------|-------|
|    |    |    |                |       |
|    | 20 | 20 | 16-17<br>12    | 14-15 |
|    |    |    | 18-20<br>12-13 | 0     |
| 80 |    | 3  |                |       |
|    |    | 3  |                |       |
|    |    | 3  |                |       |
|    |    | 3  | 2              | 1     |
|    |    | 5  |                |       |
|    |    | 4  | 4              |       |
|    |    |    |                | 1500  |
|    |    |    |                | 50    |
|    |    |    |                | 1     |

|  |  |     |   |   |   |
|--|--|-----|---|---|---|
|  |  | 5   | 3 | 2 |   |
|  |  | 5   | 3 |   | 2 |
|  |  | 5   |   | 3 | 2 |
|  |  | 5   | 2 |   | 3 |
|  |  | 14  | 2 |   | 4 |
|  |  |     |   |   | 8 |
|  |  |     | 2 |   | 6 |
|  |  | 5   | 3 | 2 |   |
|  |  | 10  |   |   | 5 |
|  |  |     |   |   | 5 |
|  |  | 3   | 2 |   | 1 |
|  |  | 2   |   | 1 |   |
|  |  |     | 1 |   |   |
|  |  | 5   |   |   |   |
|  |  | 100 |   |   |   |

2

4-2

1

2019 692

70000 2019 415 2020

1000

" "

1995

20

" H - " S - "  
300

" "

20

50

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|

20

20

16-17  
12

14-15

18-20  
12-13

0

3

80

1500

50

1

|      |      |      |      |      |      |
|------|------|------|------|------|------|
| 3.   | 4-3  |      |      |      |      |
| 1    |      |      |      |      |      |
|      |      |      | 2000 | 5    |      |
|      | ---  |      |      | 1.4  |      |
| 3.8  |      | "    |      |      |      |
| "    |      |      |      |      | 88.8 |
|      |      |      |      |      | 2009 |
|      | 2014 | 8    |      |      |      |
|      |      | 2014 | 12   |      | --   |
| "    |      | "    |      | 2015 | 4 40 |
|      |      |      |      | 2015 | 9    |
|      |      |      | "    | "    |      |
|      |      |      | 2016 |      |      |
|      |      | 2016 | 9    | 9    | -12  |
|      | 2016 |      |      |      |      |
| 2017 | 8    |      |      | 520  | 2018 |
| 10   | 2017 |      |      |      | 520  |
| 2019 |      |      |      |      |      |
|      |      |      |      |      | 20   |
|      |      |      |      |      | 30   |

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|    |    |   |                |       |                 |
|----|----|---|----------------|-------|-----------------|
|    |    |   |                |       |                 |
| 20 | 20 |   | 16-17<br>12    | 14-15 |                 |
|    |    |   | 18-20<br>12-13 | 0     |                 |
| 80 |    | 3 |                |       | 1500<br>50<br>1 |
|    |    | 3 |                |       |                 |
|    |    | 3 |                |       |                 |
|    |    | 3 | 2              | 1     |                 |
|    |    | 5 |                |       |                 |
|    |    | 4 | 4              |       |                 |
|    |    | 5 | 3              | 2     |                 |
|    |    | 5 | 3              | 2     |                 |
|    |    | 5 | 3              | 2     |                 |
|    |    | 5 | 3              | 2     |                 |



|  |  |     |        |   |        |
|--|--|-----|--------|---|--------|
|  |  | 5   | 2      | 3 |        |
|  |  | 14  | 2      | 4 | 8<br>6 |
|  |  | 5   | 2<br>3 |   |        |
|  |  | 10  |        | 5 | 5      |
|  |  | 3   | 2      | 1 |        |
|  |  | 2   | 1<br>1 |   |        |
|  |  | 5   |        |   |        |
|  |  | 100 |        |   |        |

4.

4-4

1

1986

" "

20

20

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|    |    |  |  |
|----|----|--|--|
|    |    |  |  |
| 20 | 20 |  |  |

|    |     |    |             |       |                |                 |   |
|----|-----|----|-------------|-------|----------------|-----------------|---|
|    |     |    | 16-17<br>12 | 14-15 | 18-20<br>12-13 | 0               |   |
| 80 |     | 3  |             |       |                | 1500<br>50<br>1 |   |
|    |     | 3  |             |       |                |                 |   |
|    |     | 3  |             |       |                |                 |   |
|    |     | 3  | 2           | 1     |                |                 |   |
|    |     | 5  |             |       |                |                 |   |
|    |     | 4  | 4           |       |                |                 |   |
|    |     | 5  | 3           | 2     |                |                 |   |
|    |     | 5  | 3           |       | 2              |                 |   |
|    |     | 5  |             | 3     | 2              |                 |   |
|    |     | 5  | 2           | 3     |                |                 |   |
|    |     | 14 | 2           |       | 4              |                 | 8 |
|    |     | 5  | 2           |       |                |                 | 6 |
|    |     | 5  | 3           | 2     |                |                 |   |
|    |     | 10 |             |       | 5              |                 |   |
|    |     | 3  | 2           | 1     |                |                 |   |
|    | 2   |    | 1           |       |                |                 |   |
|    | 5   |    |             |       |                |                 |   |
|    | 100 |    |             |       |                |                 |   |

5. 4-5 " "

1

—

—

1200

"

"

"

"

"

"

"

"

"

"

"

"

20

“

|  |  |     |   |          |
|--|--|-----|---|----------|
|  |  | 5   | 3 | 2        |
|  |  | 5   | 2 | 3        |
|  |  | 5   | 2 | 3        |
|  |  | 14  | 2 | 4 8<br>6 |
|  |  | 5   | 2 | 3        |
|  |  | 10  | 5 | 5        |
|  |  | 3   | 2 | 1        |
|  |  | 2   | 1 | 1        |
|  |  | 5   |   |          |
|  |  | 100 |   |          |

6. 4-6  
1

1968

2015 1 8

" "

2016 7 20

500

221.73

481

2017 5 25 2017 2000  
 335 2018 7 19  
 323 2019 7 22  
 312

20 9  
 "

" 30  
 20 9

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|    |    |  |  |
|----|----|--|--|
|    |    |  |  |
| 20 | 20 |  |  |

|    |     | 16-17<br>12 | 14-15 | 18-20<br>12-13 | 0               |   |
|----|-----|-------------|-------|----------------|-----------------|---|
| 80 |     | 3           |       |                | 1500<br>50<br>1 |   |
|    |     | 3           |       |                |                 |   |
|    |     | 3           |       |                |                 |   |
|    |     | 3           | 2     | 1              |                 |   |
|    |     | 5           |       |                |                 |   |
|    |     | 4           | 4     |                |                 |   |
|    |     | 5           | 2     |                |                 |   |
|    |     | 5           | 3     |                |                 |   |
|    |     | 5           | 3     | 2              |                 |   |
|    |     | 5           | 2     |                |                 |   |
|    |     | 5           | 3     |                |                 |   |
|    |     | 5           | 2     | 3              |                 |   |
|    |     | 14          | 2     | 4              |                 | 8 |
|    |     | 5           | 2     |                |                 | 6 |
|    |     | 5           | 3     | 2              |                 |   |
|    |     | 10          |       | 5              |                 |   |
|    |     | 3           |       | 1              |                 |   |
|    | 2   |             | 1     |                |                 |   |
|    | 5   |             |       |                |                 |   |
|    | 100 |             |       |                |                 |   |

7. 4-7

1

M

1989

1995



"

"

"

"

---

"

M "

20

"

"

50

20

"

"

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

20

20

8. 4-8

1

2019 4 12

4

"



|  |  |     |   |   |
|--|--|-----|---|---|
|  |  | 5   | 3 | 2 |
|  |  | 5   | 3 | 2 |
|  |  | 5   | 2 | 3 |
|  |  | 14  | 2 | 4 |
|  |  |     | 2 | 8 |
|  |  | 5   | 3 | 2 |
|  |  | 10  |   | 5 |
|  |  | 3   | 2 | 1 |
|  |  | 2   | 1 | 1 |
|  |  | 5   |   |   |
|  |  | 100 |   |   |

9. 4-9  
1

1999

8

10

2017 12

38 1 922  
 2017 7 12 2017 " 20 "  
 9  
 10 2019 2019  
 790 14.6% 41  
 34.9% HT  
 20  
 30  
 1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|

20

20

16-17  
12

14-15

18-20  
12-13

0

3

3

3

3

5

4

5

5

5

5

14

2

4

2

3

3

2

3

2

1

2

1500

50

1

80





2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

150

4

20

20

|  |  |     |        |  |
|--|--|-----|--------|--|
|  |  | 5   | 2<br>3 |  |
|  |  | 10  | 5<br>5 |  |
|  |  | 3   | 2<br>1 |  |
|  |  | 2   | 1<br>1 |  |
|  |  | 5   |        |  |
|  |  | 100 |        |  |

11. 4-11 SK

1

SK

, " "

SK

SK

SK 100

500

I

114

SK

SK

SK

2018

07

SK

1

SK

2

OK

3 3

360

4 304

NT +-0.1

5 " " 3

" "

6 150

7 15

599

20

80

20

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  | ,  |    |
|  | 2  |    |

3

150

4

|        |     |    |        |                |                 |
|--------|-----|----|--------|----------------|-----------------|
|        |     |    |        |                |                 |
|        | 20  |    |        |                |                 |
|        |     | 20 |        |                |                 |
|        |     |    | 14-15  | 18-20<br>12-13 | 16-17<br>12     |
|        |     |    |        |                | 0               |
| 8<br>0 |     | 5  |        |                |                 |
|        |     | 5  |        |                |                 |
|        |     | 5  |        |                |                 |
|        |     | 6  | 2      |                | 4               |
|        |     | 5  | 2<br>3 |                |                 |
|        |     | 5  | 2      |                | 3               |
|        |     | 5  |        |                |                 |
|        |     | 10 |        |                | 3               |
|        |     | 12 | 3      |                |                 |
|        |     | 12 | 5      |                | 2               |
|        |     | 7  | 2      |                |                 |
|        |     | 5  |        | 3              |                 |
|        |     | 5  | 1      | 2              | 2               |
|        | 5   |    |        | 2<br>1         |                 |
|        | 5   |    | 2      |                |                 |
|        | 5   |    |        |                |                 |
|        | 100 |    |        |                |                 |
|        |     |    |        |                | 1500<br>50<br>1 |

12

4-12

1

2014

25

2014 5 "

" 2015 12 " 2015 1 " 2016

3 " 2015 " 2018

" 2018 TO " 2019

" 2018 "

25- 35

--

" "

90%

48%

59%

63%

90%

90%

1.

2.

3.

4.

5.

6.

|  |                  |                  |
|--|------------------|------------------|
|  |                  |                  |
|  | (<br>)<br>(<br>) | (<br>)<br>(<br>) |

|  |        |        |
|--|--------|--------|
|  | (<br>) | (<br>) |
|  | (<br>) | (<br>) |
|  | (<br>) | (<br>) |
|  | (<br>) | (<br>) |

20

30

20

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  | ,  |    |
|  | 2  |    |

3

150

4

|        |     |    |        |                |                 |
|--------|-----|----|--------|----------------|-----------------|
|        |     |    |        |                |                 |
|        | 20  |    |        |                |                 |
|        |     | 20 |        |                |                 |
|        |     |    | 14-15  | 18-20<br>12-13 | 16-17<br>12     |
|        |     |    |        |                | 0               |
| 8<br>0 |     | 5  |        |                |                 |
|        |     | 5  |        |                |                 |
|        |     | 5  |        |                |                 |
|        |     | 6  | 2      |                | 4               |
|        |     | 5  | 2<br>3 |                |                 |
|        |     | 5  | 2      |                | 3               |
|        |     | 5  |        |                |                 |
|        |     | 10 |        |                | 3               |
|        |     | 12 | 3<br>5 |                | 2               |
|        |     | 7  | 2      |                |                 |
|        |     | 5  |        | 3              |                 |
|        |     | 5  | 1      | 2              | 2               |
|        |     | 5  |        |                | 2<br>1          |
|        | 5   |    | 2      |                |                 |
|        | 5   |    |        |                |                 |
|        | 100 |    |        |                |                 |
|        |     |    |        |                | 1500<br>50<br>1 |

13. 4-13

1

2001



500

2001 10

"

"

"

"

"

"

2002

2002

4

12

2003 7

2004

18 2

2008

8200

2009 1

2000

32

2009 4

2001

15

600

10

10

5

37

1.8

2019 10

700

" +"

20

10

20

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  | ,  |    |
|  | 2  |    |

3

150

4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|

20

20

14-15

18-20  
12-13

16-17  
12

0

5

5

8  
0

1500  
50  
1

-----  
-----  
-----

-----  
-----

-----

"

"

"

"

2019

120

20

"

"

1500

150

4

20

20

|       |       |       |         |         |      |
|-------|-------|-------|---------|---------|------|
|       |       |       |         | "       | "    |
|       | "     | "     |         |         |      |
| TOSOT |       |       |         |         |      |
| TOSOT |       |       |         |         |      |
| 2012  |       |       | 1001.10 |         |      |
|       |       | 2020  | 4 30    |         | 2019 |
|       |       | 2019  |         | 1981.53 |      |
| 0.02% |       |       |         | 246.97  |      |
| 5.75% |       |       |         |         |      |
|       |       |       | "       | "       |      |
| 160   |       |       |         |         |      |
|       | 14.7% |       |         |         | "    |
| "     |       | 2019  |         |         |      |
|       | 1     |       | 36.83%  |         | 20   |
|       |       | 12    |         | 60%     |      |
| 2019  |       |       | 20.6%   |         |      |
|       |       |       |         |         | 9    |
|       | 7     |       |         |         |      |
| 20    | 400   | 12700 |         |         |      |
|       |       |       |         | 15600   |      |
|       | 5000  |       |         |         |      |
| 290   |       | 1     |         |         |      |

"

"

20

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  | ,  |    |
|  | 2  |    |

3

150

4

|    |    |       |                |             |
|----|----|-------|----------------|-------------|
|    |    |       |                |             |
| 20 | 20 |       |                |             |
|    |    | 14-15 | 18-20<br>12-13 | 16-17<br>12 |
|    | 5  |       |                | 0           |

|        |   |     |        |                 |        |
|--------|---|-----|--------|-----------------|--------|
| 8<br>0 |   | 5   |        | 1500<br>50<br>1 |        |
|        |   | 5   |        |                 |        |
|        |   | 6   | 2      |                 | 4      |
|        |   | 5   | 2<br>3 |                 |        |
|        |   | 5   | 2      |                 | 3      |
|        |   | 5   |        |                 |        |
|        |   | 10  |        |                 | 3      |
|        |   | 12  | 5      |                 | 3<br>2 |
|        |   | 7   | 2      |                 | 3      |
|        |   | 5   | 1      |                 | 2<br>2 |
|        |   | 5   |        |                 | 2<br>1 |
|        | 5 |     |        |                 |        |
|        |   | 100 |        |                 |        |

16. 4-16

1

( ) 20 70 90

" "

" 20 40 "

" "





|  |    |    |  |
|--|----|----|--|
|  | 70 | 30 |  |
|  |    |    |  |
|  |    | 2  |  |

3

150

4

|        |     |    |        |                |                 |
|--------|-----|----|--------|----------------|-----------------|
|        |     |    |        |                |                 |
|        | 20  | 20 |        |                |                 |
|        |     |    | 14-15  | 18-20<br>12-13 | 16-17<br>12     |
|        |     |    |        |                | 0               |
| 8<br>0 |     | 5  |        |                |                 |
|        |     | 5  |        |                |                 |
|        |     | 5  |        |                |                 |
|        |     | 6  | 2      |                | 4               |
|        |     | 5  | 2<br>3 |                |                 |
|        |     | 5  | 2      |                | 3               |
|        |     | 5  |        |                |                 |
|        |     | 10 |        | 3              | 3               |
|        |     | 12 | 5      | 3              | 2               |
|        |     | 7  |        | 2              | 3               |
|        |     | 5  | 1      | 2              | 2               |
|        |     | 5  |        | 2              | 2<br>1          |
|        | 5   |    |        |                |                 |
|        | 100 |    |        |                | 1500<br>50<br>1 |

17. 4-17  
1

1999

1000

OSHA I S9001 2008 " S M  
" " " "

" " " "

"

"

"

"

"

"

"

"

"

17

17

( ) ( )  
( ) ( ) ( )

( )

“ ”

17

20

6

20

" "

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  | ,  |    |
|  | 2  |    |

3

150

4

|        |    |    |        |                |             |                 |
|--------|----|----|--------|----------------|-------------|-----------------|
|        |    |    |        |                |             |                 |
|        | 20 | 20 | 14-15  | 18-20<br>12-13 | 16-17<br>12 | 0               |
| 8<br>0 |    | 5  |        |                |             | 1500<br>50<br>1 |
|        |    | 5  |        |                |             |                 |
|        |    | 5  |        |                |             |                 |
|        |    | 6  | 2      |                | 4           |                 |
|        |    | 5  | 2<br>3 |                |             |                 |
|        |    | 5  | 2      |                | 3           |                 |
|        |    | 5  |        |                | 3           |                 |
|        |    | 10 |        | 3              |             |                 |

|  |  |  |     |   |   |   |   |
|--|--|--|-----|---|---|---|---|
|  |  |  | 12  | 5 | 3 | 2 |   |
|  |  |  | 7   |   | 2 |   |   |
|  |  |  | 5   | 1 | 2 |   | 3 |
|  |  |  | 5   |   |   | 2 | 2 |
|  |  |  | 5   |   | 2 |   | 1 |
|  |  |  | 5   |   |   |   |   |
|  |  |  | 100 |   |   |   |   |

18. 4-18 " "

1

1994

2

1500

"

"

"

"

"

"

"

"

"

"

S ON

S

S

20

"

"

1500

2

3

150

|        |   |     |        |                 |        |
|--------|---|-----|--------|-----------------|--------|
| 8<br>0 |   | 5   |        | 1500<br>50<br>1 |        |
|        |   | 5   |        |                 |        |
|        |   | 6   | 2      |                 | 4      |
|        |   | 5   | 2<br>3 |                 |        |
|        |   | 5   | 2      |                 | 3      |
|        |   | 5   |        |                 |        |
|        |   | 10  | 3      |                 | 3      |
|        |   | 12  | 5 3    |                 | 2      |
|        |   | 7   | 2      |                 | 3      |
|        |   | 5   | 1 2    |                 | 2      |
|        |   | 5   | 2      |                 | 2<br>1 |
|        | 5 |     |        |                 |        |
|        |   | 100 |        |                 |        |

19.

4-19

1

"

"





K-228

11

K-258

9

20 ( )

1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  | ,  |    |
|  | 2  |    |

3

150

4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|

|        |    |     |  |       |                |             |   |  |                 |
|--------|----|-----|--|-------|----------------|-------------|---|--|-----------------|
|        | 20 | 20  |  |       |                |             |   |  |                 |
|        |    |     |  | 14-15 | 18-20<br>12-13 | 16-17<br>12 |   |  | 0               |
| 8<br>0 |    | 5   |  |       |                |             |   |  | 1500<br>50<br>1 |
|        |    | 5   |  |       |                |             |   |  |                 |
|        |    | 5   |  |       |                |             |   |  |                 |
|        |    | 6   |  | 2     |                |             | 4 |  |                 |
|        |    | 5   |  |       | 2<br>3         |             |   |  |                 |
|        |    | 5   |  |       | 2              |             | 3 |  |                 |
|        |    | 5   |  |       |                |             |   |  |                 |
|        |    | 10  |  |       |                |             | 3 |  |                 |
|        |    | 12  |  |       | 3              |             |   |  |                 |
|        |    | 12  |  | 5     |                |             | 2 |  |                 |
|        |    | 7   |  |       | 2              |             |   |  |                 |
|        |    | 5   |  |       |                | 3           |   |  |                 |
|        |    | 5   |  | 1     | 2              |             | 2 |  |                 |
|        | 5  |     |  |       |                | 2<br>1      |   |  |                 |
|        | 5  |     |  | 2     |                |             |   |  |                 |
|        | 5  |     |  |       |                |             |   |  |                 |
|        |    | 100 |  |       |                |             |   |  |                 |

20.

4-20 NO O

" "

1

NO O



1500

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  | ,  |    |
|  | 2  |    |

3

150

4

|        |    |    |        |       |                |             |                 |
|--------|----|----|--------|-------|----------------|-------------|-----------------|
|        |    |    |        |       |                |             |                 |
|        | 20 | 20 |        | 14-15 | 18-20<br>12-13 | 16-17<br>12 | 0               |
| 8<br>0 |    | 5  |        |       |                |             | 1500<br>50<br>1 |
|        |    | 5  |        |       |                |             |                 |
|        |    | 5  |        |       |                |             |                 |
|        |    | 6  | 2      |       |                | 4           |                 |
|        |    | 5  | 2<br>3 |       |                |             |                 |
|        |    | 5  | 2      |       |                | 3           |                 |
|        |    | 5  |        |       |                | 3           |                 |
|        |    | 10 |        | 3     |                |             |                 |

|  |  |  |     |   |   |   |   |
|--|--|--|-----|---|---|---|---|
|  |  |  | 12  | 5 | 3 | 2 |   |
|  |  |  | 7   |   | 2 |   |   |
|  |  |  | 5   | 1 | 2 | 3 |   |
|  |  |  | 5   |   |   | 2 | 1 |
|  |  |  | 5   |   | 2 |   |   |
|  |  |  | 5   |   |   |   |   |
|  |  |  | 100 |   |   |   |   |

1. 5-1 10

1

0 0

0 0

"

"

2

0 0

"

"

0 0

0 0

0 0 4

10

10

855

10

618

0 0

10

---

10

1.

2. |

3. 4800

4.

6 +128 : 3999

6 +256 : 4499

8 +256 : 4799

10

0 0

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|

20

20

18-20  
12-13

16-17  
12

14-15

0

5

5

2

2

3

10

4

2

3

80

2000

50

1



2

5-2

1

2006

T

O

™

M

60

2019 1

" "

1.

2.

3.

2588

T

2019

2019 1

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

20

20

18-20  
12-13

16-17  
12

14-15

0

5

80

|  |      |    |  |
|--|------|----|--|
|  |      | 3  |  |
|  |      | 10 | 4                      3<br>2<br>1                     |
|  |      | 2  | 1<br>1   |
|  | SWOT | 8  | 2                      2<br>2                      2   |
|  |      | 5  |  |
|  |      | 5  | 3<br>2   |
|  |      | 20 | 1<br>2<br>2                      4<br>1<br>5*2=10<br>5 |
|  |      | 5  | 4  |
|  |      | 3  | 1<br>2   |
|  |      | 5  |  |
|  |      |    | 100  |

3.

5-3

1

3

"

"

" " "

15

2000

" "

" "

:

" "

7928

"

"

" "

" " " " " " " " " "

3.

" "

" " " "

" " " "

4.

2 8999

2 9999

2018

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |      |    |                |             |       |                 |   |
|----|------|----|----------------|-------------|-------|-----------------|---|
|    |      |    |                |             |       |                 |   |
|    | 20   | 20 | 18-20<br>12-13 | 16-17<br>12 | 14-15 | 0               |   |
| 80 |      | 5  |                |             |       | 2000<br>50<br>1 |   |
|    |      | 5  |                |             |       |                 |   |
|    |      | 2  |                |             |       |                 |   |
|    |      | 2  |                |             |       |                 |   |
|    |      | 3  |                |             |       |                 |   |
|    |      | 10 | 4              | 2           | 3     |                 |   |
|    |      | 2  |                | 1           | 1     |                 | 1 |
|    | SWOT | 8  | 2              | 2           | 2     |                 | 2 |
|    |      | 5  |                |             |       |                 |   |

|  |  |     |             |                       |
|--|--|-----|-------------|-----------------------|
|  |  | 5   | 3<br>2      |                       |
|  |  | 20  | 1<br>2<br>3 | 4<br>1<br>5*2=10<br>5 |
|  |  | 5   | 1           | 4                     |
|  |  | 3   | 1<br>2      |                       |
|  |  | 5   |             |                       |
|  |  | 100 |             |                       |

4. 5-4

1

1987

11

2018

300

---

"

"

1.

2.

3. 0

4.

45

200 \* 12

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |    |                |             |            |
|----|----|----------------|-------------|------------|
|    |    |                |             |            |
| 20 | 20 | 18-20<br>12-13 | 16-17<br>12 | 14-15<br>0 |
| 80 |    | 5              |             | 2000       |
|    |    | 5              |             |            |
|    |    | 2              |             |            |

|      |    |                  |                       |         |
|------|----|------------------|-----------------------|---------|
|      |    | 2                |                       | 50<br>1 |
|      |    | 3                |                       |         |
|      | 10 | 4                | 3<br>2<br>1           |         |
|      | 2  |                  | 1<br>1                |         |
| SWOT | 8  | 2                | 2<br>2<br>2           |         |
|      | 5  |                  |                       |         |
|      | 5  |                  | 3<br>2                |         |
|      | 20 | 1<br>2<br>2<br>3 | 4<br>1<br>5*2=10<br>5 |         |
|      | 5  | 1                | 4                     |         |
|      | 3  |                  | 1<br>2                |         |
|      | 5  |                  |                       |         |
|      |    | 100              |                       |         |

5.

5-5

1

"

"



3

1.

2.

3.

4.

5.

6680

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

20

2

|  |    |             |                       |
|--|----|-------------|-----------------------|
|  |    | 5           |                       |
|  |    | 5           | 3<br>2                |
|  | 20 | 1<br>2<br>3 | 4<br>1<br>5*2=10<br>5 |
|  | 5  |             | 4<br>1                |
|  | 3  |             | 1<br>2                |
|  | 5  |             |                       |
|  |    |             | 100                   |

6.

5-6

I H

1

2010 3 3

"

"

I H

I H I

I H  
H

I H

I H

2450

1. I H I H

1. 2 +105

2

3.

69

4. 4 3 1. 6

1. 6 : 199

3 : 379

4 : 509

I H

2000

2



|  |    |    |  |
|--|----|----|--|
|  | 70 | 30 |  |
|  |    |    |  |
|  | 2  |    |  |

3

180

4

|    |      |    |                |             |        |                 |
|----|------|----|----------------|-------------|--------|-----------------|
|    |      |    |                |             |        |                 |
|    | 20   | 20 |                |             |        |                 |
|    |      |    | 18-20<br>12-13 | 16-17<br>12 | 14-15  | 0               |
| 80 |      | 5  |                |             |        | 2000<br>50<br>1 |
|    |      | 5  |                |             |        |                 |
|    |      | 2  |                |             |        |                 |
|    |      | 2  |                |             |        |                 |
|    |      | 3  |                |             |        |                 |
|    |      | 10 | 4              | 2<br>1      | 3      |                 |
|    |      | 2  |                |             | 1<br>1 |                 |
|    | SVOT | 8  | 2              | 2<br>2      | 2      |                 |
|    |      | 5  |                |             |        |                 |
|    |      | 5  |                | 3<br>2      |        |                 |
|    |      | 20 | 1<br>2         |             | 4      |                 |
|    |      |    | 2              |             |        |                 |

|  |  |  |   |   |        |  |
|--|--|--|---|---|--------|--|
|  |  |  |   | 3 | 1      |  |
|  |  |  |   |   | 5*2=10 |  |
|  |  |  |   |   | 5      |  |
|  |  |  | 5 |   | 4      |  |
|  |  |  |   | 1 |        |  |
|  |  |  | 3 |   | 1      |  |
|  |  |  |   | 2 |        |  |
|  |  |  | 5 |   |        |  |
|  |  |  |   |   | 100    |  |

7. 5-7

1

2014 ,

2018

1.

2.

3.

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |      |    |                |             |       |                 |   |
|----|------|----|----------------|-------------|-------|-----------------|---|
|    |      |    |                |             |       |                 |   |
|    | 20   | 20 | 18-20<br>12-13 | 16-17<br>12 | 14-15 | 0               |   |
| 80 |      | 5  |                |             |       | 2000<br>50<br>1 |   |
|    |      | 5  |                |             |       |                 |   |
|    |      | 2  |                |             |       |                 |   |
|    |      | 2  |                |             |       |                 |   |
|    |      | 3  |                |             |       |                 |   |
|    |      | 10 | 4              | 2           | 3     |                 |   |
|    |      | 2  |                | 1           | 1     |                 | 1 |
|    | SWOT | 8  | 2              | 2           | 2     |                 | 2 |
|    |      | 5  |                |             |       |                 |   |
|    |      | 5  |                | 3           |       |                 |   |
|    |      | 20 |                | 2           |       |                 |   |
|    |      | 1  |                |             |       |                 |   |

|  |  |   |   |   |        |   |
|--|--|---|---|---|--------|---|
|  |  |   | 2 |   |        |   |
|  |  |   | 2 |   | 4      |   |
|  |  |   | 3 |   |        | 1 |
|  |  |   |   |   | 5*2=10 |   |
|  |  |   |   |   | 5      |   |
|  |  | 5 |   |   | 4      |   |
|  |  |   |   | 1 |        |   |
|  |  | 3 |   | 1 |        |   |
|  |  |   |   | 2 |        |   |
|  |  | 5 |   |   |        |   |
|  |  |   |   |   | 100    |   |

8.

5-8

1

10

60

3

97

60

40

80

2018



18

--

- 1.
- 100%
- 2.
- 3.
- 4.

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |    |       |       |
|----|----|-------|-------|
|    |    |       |       |
| 20 | 20 |       |       |
|    |    | 18-20 | 16-17 |
|    |    |       | 14-15 |
|    |    |       | 0     |

|    |      |       |    |                 |                 |
|----|------|-------|----|-----------------|-----------------|
|    |      | 12-13 | 12 |                 |                 |
| 80 |      | 5     |    | 2000<br>50<br>1 |                 |
|    |      | 5     |    |                 |                 |
|    |      | 2     |    |                 |                 |
|    |      | 2     |    |                 |                 |
|    |      | 3     |    |                 |                 |
|    |      | 10    | 4  |                 | 2 3<br>1        |
|    |      | 2     |    |                 | 1 1             |
|    | SVOT | 8     | 2  |                 | 2 2             |
|    |      | 5     |    |                 |                 |
|    |      | 5     |    |                 | 3<br>2          |
|    |      | 20    | 1  |                 | 2 4<br>2 1<br>3 |
|    |      | 5     |    |                 | 5*2=10<br>5     |
|    |      | 3     |    |                 | 4<br>1          |
|    |      | 5     |    |                 | 1<br>2          |
|    |      | 5     |    |                 |                 |
|    | 100  |       |    |                 |                 |

9. 5-9 K

1

25

2018

K1

3

" " K ——K1 K K

K

K

1. K1

K1

K1

65

2 K

1 K1 12% 22%

3. K

K1

K1 : 2599

K : 1899

K : 1999

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |    |  |  |
|----|----|--|--|
|    |    |  |  |
| 20 | 20 |  |  |

|   |       |       |       |   |
|---|-------|-------|-------|---|
|   | 18-20 | 16-17 | 14-15 | 0 |
|   | 12-13 | 12    |       |   |
| 5 |       |       |       |   |
| 5 |       |       |       |   |

80

2000  
50  
1

1,000

2018

—

" "

" "

1.

11

13

2.

3.

4.

5.

2550

2850

3350

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |    |    |                |                 |
|----|----|----|----------------|-----------------|
|    |    |    |                |                 |
|    | 20 | 20 | 18-20<br>12-13 | 16-17<br>12     |
|    |    |    | 14-15          | 0               |
| 80 |    | 5  |                |                 |
|    |    | 5  |                |                 |
|    |    | 2  |                |                 |
|    |    | 2  |                |                 |
|    |    | 3  |                |                 |
|    |    |    |                | 2000<br>50<br>1 |

|  |      |    |     |        |   |
|--|------|----|-----|--------|---|
|  |      | 10 | 4   | 2      | 3 |
|  |      | 2  |     | 1      | 1 |
|  | SWOT | 8  | 2   | 2      | 2 |
|  |      | 5  |     |        |   |
|  |      | 5  | 3   | 2      |   |
|  |      | 20 | 1   | 2      | 4 |
|  |      |    | 2   |        | 1 |
|  |      |    | 3   |        |   |
|  |      |    |     | 5*2=10 |   |
|  |      | 5  |     | 5      | 4 |
|  |      |    | 1   |        |   |
|  |      | 3  |     | 1      |   |
|  |      |    | 2   |        |   |
|  |      | 5  |     |        |   |
|  |      |    | 100 |        |   |

11.

5-11

9

1

2019

2

20

2

9

9

3.5

7.61

173



9.0 MI 110  
 9 4800  
 " " 5  
 2.0  
 9 6.39 M0  
 855 12 +256  
 3300 27W 7.5W 15W  
 20W  
 9 4800 +1200 +1600 1200  
 2 1600  
 7 + 1.47  
 9 99 9 960  
 9 | |  
 4 9  
 9  
 2.0  
 S  
 855 7  
 2.84 H 640 36  
 9 25 50.2  
 9

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |      |    |                |             |        |                 |
|----|------|----|----------------|-------------|--------|-----------------|
|    |      |    |                |             |        |                 |
|    | 20   | 20 | 18-20<br>12-13 | 16-17<br>12 | 14-15  | 0               |
| 80 |      | 5  |                |             |        | 2000<br>50<br>1 |
|    |      | 5  |                |             |        |                 |
|    |      | 2  |                |             |        |                 |
|    |      | 2  |                |             |        |                 |
|    |      | 3  |                |             |        |                 |
|    |      | 10 | 4              | 2<br>1      | 3      |                 |
|    |      | 2  |                |             | 1<br>1 |                 |
|    | SVOT | 8  | 2              | 2<br>2      | 2      |                 |

|  |     |             |            |
|--|-----|-------------|------------|
|  |     | 5           |            |
|  |     | 5           | 3<br>2     |
|  | 20  | 1<br>2      | 4 2<br>1 3 |
|  |     | 5*2=10<br>5 |            |
|  | 5   | 1           | 4          |
|  | 3   |             | 1<br>2     |
|  | 5   |             |            |
|  | 100 |             |            |

12 5-12

1

2 24 2019 (MW)

M H W I M

MW H W I M

H W I M

1. 33K 14. 6

3: 2 13. 9 3000

2000 100%

91% ( S )

H W I M (W

) 7 8565 2 5

N I I M250

H W I M      13      H W I M

H      S      3.0"      "

(      S      S      )

HH W I M

H W I M

T      3      4

40      4K

W      5.0

M

2000

2

|  |            |  |
|--|------------|--|
|  |            |  |
|  | 70      30 |  |
|  |            |  |
|  | 2          |  |

3

180

4

|    |    |  |
|----|----|--|
|    |    |  |
| 20 | 20 |  |

|    |      |                |                  |             |                 |        |
|----|------|----------------|------------------|-------------|-----------------|--------|
|    |      | 18-20<br>12-13 | 16-17<br>12      | 14-15       | 0               |        |
| 80 |      | 5              |                  |             | 2000<br>50<br>1 |        |
|    |      | 5              |                  |             |                 |        |
|    |      | 2              |                  |             |                 |        |
|    |      | 2              |                  |             |                 |        |
|    |      | 3              |                  |             |                 |        |
|    |      | 10             | 4                | 2<br>1      |                 | 3      |
|    |      | 2              |                  |             |                 | 1<br>1 |
|    | SWOT | 8              | 2                | 2<br>2      |                 | 2      |
|    |      | 5              |                  |             |                 |        |
|    |      | 5              |                  | 3<br>2      |                 |        |
|    |      | 20             | 1<br>2<br>2<br>3 |             |                 | 4<br>1 |
|    |      | 5              |                  | 5*2=10<br>5 |                 |        |
|    |      | 5              | 1                |             |                 | 4      |
|    |      | 3              |                  | 1<br>2      |                 |        |
|    | 5    |                |                  |             |                 |        |
|    | 100  |                |                  |             |                 |        |

13. 5-13

1

2

M

" " "

"

16-22



2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |      |    |                |             |       |                 |   |
|----|------|----|----------------|-------------|-------|-----------------|---|
|    |      |    |                |             |       |                 |   |
|    | 20   | 20 |                |             |       |                 |   |
|    |      |    | 18-20<br>12-13 | 16-17<br>12 | 14-15 | 0               |   |
| 80 |      | 5  |                |             |       | 2000<br>50<br>1 |   |
|    |      | 5  |                |             |       |                 |   |
|    |      | 2  |                |             |       |                 |   |
|    |      | 2  |                |             |       |                 |   |
|    |      | 3  |                |             |       |                 |   |
|    |      | 10 | 4              | 2           | 3     |                 |   |
|    |      |    |                | 1           |       |                 |   |
|    |      | 2  |                |             | 1     |                 | 1 |
|    | SWOT | 8  | 2              | 2           | 2     |                 | 2 |
|    |      | 5  |                |             |       |                 |   |
|    |      | 5  |                | 3           | 2     |                 |   |
|    | 20   |    | 1              |             | 2     |                 |   |

|  |  |  |     |   |        |   |
|--|--|--|-----|---|--------|---|
|  |  |  |     | 2 | 4      |   |
|  |  |  |     | 3 |        | 1 |
|  |  |  |     |   | 5*2=10 |   |
|  |  |  | 5   |   | 5      | 4 |
|  |  |  | 3   | 1 |        |   |
|  |  |  |     | 2 | 1      |   |
|  |  |  | 5   |   |        |   |
|  |  |  | 100 |   |        |   |

14. 5-14

1

2018

"

"

4

"

"

10

HT

2018



2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |    |    |                |             |       |                 |
|----|----|----|----------------|-------------|-------|-----------------|
|    |    |    |                |             |       |                 |
|    | 20 | 20 | 18-20<br>12-13 | 16-17<br>12 | 14-15 | 0               |
| 80 |    | 5  |                |             |       | 2000<br>50<br>1 |
|    |    | 5  |                |             |       |                 |
|    |    | 2  |                |             |       |                 |
|    |    | 2  |                |             |       |                 |
|    |    | 3  |                |             |       |                 |
|    |    | 10 |                | 4           |       |                 |

|      |   |   |   |   |        |
|------|---|---|---|---|--------|
|      |   |   |   | 2 |        |
|      |   |   |   | 1 |        |
|      | 2 |   |   |   | 1      |
|      |   |   |   |   | 1      |
| SWOT | 8 |   | 2 | 2 | 2      |
|      |   | 2 |   | 2 |        |
|      | 5 |   |   |   |        |
|      |   |   |   | 3 |        |
|      | 5 |   |   | 2 |        |
|      |   | 1 |   |   |        |
|      |   | 2 |   |   |        |
|      |   |   |   |   | 4      |
| 20   |   | 2 |   |   |        |
|      |   |   |   |   | 1      |
|      |   | 3 |   |   |        |
|      |   |   |   |   | 5*2=10 |
|      |   |   |   | 5 |        |
| 5    |   |   |   | 4 |        |
|      |   | 1 |   |   |        |
|      | 3 |   |   |   |        |
|      |   |   |   | 1 |        |
|      |   |   | 2 |   |        |
|      | 5 |   |   |   |        |
| 100  |   |   |   |   |        |

OT T5

S

S M

OT T5

OT T5

3

OT T5

2.0

OT T5

2.0

OT



|  |  |  |     |        |  |
|--|--|--|-----|--------|--|
|  |  |  | 3   | 1<br>2 |  |
|  |  |  | 5   |        |  |
|  |  |  | 100 |        |  |

16. 5-16

1

1984

1996

20

M T

2012 7

11.95

7.74

79.1

"

"

"

"

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |      |    |                |             |       |                 |   |
|----|------|----|----------------|-------------|-------|-----------------|---|
|    |      |    |                |             |       |                 |   |
|    | 20   | 20 | 18-20<br>12-13 | 16-17<br>12 | 14-15 | 0               |   |
| 80 |      | 5  |                |             |       | 2000<br>50<br>1 |   |
|    |      | 5  |                |             |       |                 |   |
|    |      | 2  |                |             |       |                 |   |
|    |      | 2  |                |             |       |                 |   |
|    |      | 3  |                |             |       |                 |   |
|    |      | 10 | 4              | 2           | 3     |                 |   |
|    |      | 2  |                | 1           | 1     |                 | 1 |
|    | SWOT | 8  | 2              | 2           | 2     |                 | 2 |
|    |      | 5  |                |             |       |                 |   |

|  |  |     |                  |                       |
|--|--|-----|------------------|-----------------------|
|  |  | 5   | 3<br>2           |                       |
|  |  | 20  | 1<br>2<br>2<br>3 | 4<br>1<br>5*2=10<br>5 |
|  |  | 5   | 1                | 4                     |
|  |  | 3   | 1<br>2           |                       |
|  |  | 5   |                  |                       |
|  |  | 100 |                  |                       |

17. 5-17 " "

1

2016

600

"

"



" "

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |      |    |                |             |        |                 |
|----|------|----|----------------|-------------|--------|-----------------|
|    |      |    |                |             |        |                 |
|    | 20   | 20 | 18-20<br>12-13 | 16-17<br>12 | 14-15  | 0               |
| 80 |      | 5  |                |             |        | 2000<br>50<br>1 |
|    |      | 5  |                |             |        |                 |
|    |      | 2  |                |             |        |                 |
|    |      | 2  |                |             |        |                 |
|    |      | 3  |                |             |        |                 |
|    |      | 10 | 4              | 2<br>1      | 3      |                 |
|    |      | 2  |                |             | 1<br>1 |                 |
|    | SVOT | 8  | 2              | 2<br>2      | 2      |                 |

|  |     |                  |                       |
|--|-----|------------------|-----------------------|
|  |     |                  |                       |
|  | 5   |                  |                       |
|  | 5   | 3<br>2           |                       |
|  | 20  | 1<br>2<br>2<br>3 | 4<br>1<br>5*2=10<br>5 |
|  | 5   | 1                | 4                     |
|  | 3   | 1<br>2           |                       |
|  | 5   |                  |                       |
|  | 100 |                  |                       |

18. 5-18

1

" " \_ \_ \_

2002

15

" "

15

2009

7  
2015

" " " " "

2019

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|

20

20

18-20  
12-13

16-17  
12

14-15

0

5

5

2

80

2000

50

1

19. 5-19

1

20 80

1.5

1989

1991

3

4

"

" "

"

"

"

1992 8 21

800

"

"

2018

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |

|  |   |  |
|--|---|--|
|  |   |  |
|  | 2 |  |

3

180

4

|    |      |    |                |             |   |
|----|------|----|----------------|-------------|---|
|    |      |    |                |             |   |
|    | 20   | 20 |                |             |   |
|    |      |    | 18-20<br>12-13 | 16-17<br>12 |   |
|    |      |    |                | 14-15       |   |
|    |      |    |                | 0           |   |
| 80 |      | 5  |                |             |   |
|    |      | 5  |                |             |   |
|    |      | 2  |                |             |   |
|    |      | 2  |                |             |   |
|    |      | 3  |                |             |   |
|    |      | 10 | 4              | 2           | 3 |
|    |      |    |                | 1           |   |
|    |      | 2  |                |             | 1 |
|    |      |    |                |             | 1 |
|    | SWOT | 8  | 2              | 2           | 2 |
|    |      |    | 2              | 2           |   |
|    |      | 5  |                |             |   |
|    | 5    |    | 3              |             |   |
|    |      |    | 2              |             |   |
|    | 20   | 1  | 2              |             |   |
|    |      |    |                | 4           |   |
|    |      | 2  |                |             |   |
|    |      |    |                | 1           |   |
|    |      | 3  |                |             |   |
|    |      |    |                | 2000        |   |
|    |      |    |                | 50          |   |
|    |      |    |                | 1           |   |

|  |  |     |   |        |  |
|--|--|-----|---|--------|--|
|  |  |     |   | 5*2=10 |  |
|  |  |     |   | 5      |  |
|  |  | 5   | 1 | 4      |  |
|  |  | 3   | 2 | 1      |  |
|  |  | 5   |   |        |  |
|  |  | 100 |   |        |  |

20.

5- 20

1

2016

2018 5 29

2018

400—700

2000

2

|  |    |    |
|--|----|----|
|  |    |    |
|  | 70 | 30 |
|  |    |    |
|  | 2  |    |

3

180

4

|    |    |    |                |             |       |                 |
|----|----|----|----------------|-------------|-------|-----------------|
|    |    |    |                |             |       |                 |
|    | 20 | 20 | 18-20<br>12-13 | 16-17<br>12 | 14-15 | 0               |
| 80 |    | 5  |                |             |       | 2000<br>50<br>1 |
|    |    | 5  |                |             |       |                 |
|    |    | 2  |                |             |       |                 |
|    |    | 2  |                |             |       |                 |
|    |    | 3  |                |             |       |                 |
|    |    | 10 |                | 4           |       |                 |



2  
1 2  
1 1  
2  
SWOT 8



| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|------|----------|--------|----|----|
|      |      |      |          | 较难     | 中等 | 较易 |

# 湖南省高职高专院校学生 市场营销专业技能考核题库统计表

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度        |
|------|------|------|----------|---------------|
|      |      |      |          | 较难    中等    较 |

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|------|----------|--------|----|----|
|      |      |      |          | 较难     | 中等 | 较易 |
|      |      | 1-4  |          |        |    |    |
|      |      | 1-5  |          |        |    |    |
|      |      | 1-6  |          |        |    |    |
|      |      | 1-7  |          |        |    |    |
|      |      | 1-8  |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|------|----------|--------|----|----|
|      |      |      |          | 较难     | 中等 | 较易 |
|      |      | 1-9  |          |        |    |    |
|      |      | 1-10 |          |        |    |    |
|      |      | 1-11 |          |        |    |    |
|      |      | 1-12 |          |        |    |    |
|      |      | 1-13 |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|------|----------|--------|----|----|
|      |      |      |          | 较难     | 中等 | 较易 |
|      |      | 1-14 |          |        |    |    |
|      |      | 1-15 |          |        |    |    |
|      |      | 1-16 |          |        |    |    |
|      |      | 1-17 |          |        |    |    |
|      |      | 1-18 |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|------|----------|--------|----|----|
|      |      |      |          | 较难     | 中等 | 较易 |

1-19 " "

1-20

2-1,

2-2,

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|------|----------|--------|----|----|
|      |      |      |          | 较难     | 中等 | 较易 |
|      |      | 2-4, |          |        |    |    |
|      |      | 2-5, |          |        |    |    |
|      |      | 2-6, |          |        |    |    |
|      |      | 2-7, |          |        |    |    |



| 模块名称 | 项目名称 | 试题编号  | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|-------|----------|--------|----|----|
|      |      |       |          | 较难     | 中等 | 较易 |
|      |      | 2-8,  |          |        |    |    |
|      |      | 2-9,  |          |        |    |    |
|      |      | 2-10, |          |        |    |    |
|      |      | 2-11, |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号  | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|-------|----------|--------|----|----|
|      |      |       |          | 较难     | 中等 | 较易 |
|      |      | 2-12, |          |        |    |    |
|      |      | 2-13, |          |        |    |    |
|      |      | 2-14, |          |        |    |    |
|      |      | 2-15, |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号  | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|-------|----------|--------|----|----|
|      |      |       |          | 较难     | 中等 | 较易 |
|      |      | 2-16, |          |        |    |    |
|      |      | 2-17, |          |        |    |    |
|      |      | 2-18, |          |        |    |    |
|      |      | 2-19, |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号  | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|-------|----------|--------|----|----|
|      |      |       |          | 较难     | 中等 | 较易 |
|      |      | 2-20, |          |        |    |    |
|      |      | 3-1   |          |        |    |    |
|      |      | 3-2   |          |        |    |    |
|      |      | 3-3   |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号    | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|---------|----------|--------|----|----|
|      |      |         |          | 较难     | 中等 | 较易 |
|      |      | 3-4 ( ) |          |        |    |    |
|      |      | 3-5     |          |        |    |    |
|      |      | 3-6     |          |        |    |    |
|      |      | 3-7     |          |        |    |    |
|      |      | 3-8     |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|------|----------|--------|----|----|
|      |      |      |          | 较难     | 中等 | 较易 |
|      |      | 3-9  |          |        |    |    |
|      |      | 3-10 |          |        |    |    |
|      |      | 4-1, |          |        |    |    |
|      |      | 4-2  |          |        |    |    |
|      |      | 4-3  |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|------|----------|--------|----|----|
|      |      |      |          | 较难     | 中等 | 较易 |

4-4

4-5 "

| 模块名称 | 项目名称     | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|----------|------|----------|--------|----|----|
|      |          |      |          | 较难     | 中等 | 较易 |
|      |          | 4-9  |          |        |    |    |
|      |          | 4-10 |          |        |    |    |
|      | 4-11 SKG |      | SWOT     |        |    |    |
|      |          |      | SWOT     |        |    |    |
|      |          | 4-12 |          |        |    |    |
| 4-13 |          | SWOT |          |        |    |    |



| 模块名称 | 项目名称 | 试题编号      | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|-----------|----------|--------|----|----|
|      |      |           |          | 较难     | 中等 | 较易 |
|      |      |           |          |        |    |    |
|      |      | 4-14, " " | SVOT     |        |    |    |
|      |      | 4-15,     | SVOT     |        |    |    |
|      |      | 4-16      | SVOT     |        |    |    |
|      |      | 4-17      | SVOT     |        |    |    |

| 模块名称 | 项目名称 | 试题编号           | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|----------------|----------|--------|----|----|
|      |      |                |          | 较难     | 中等 | 较易 |
|      |      | 4-18 " "       | SWOT     |        |    |    |
|      |      | 4-19           | SWOT     |        |    |    |
|      |      | 4-20 NO O<br>" | SWOT     |        |    |    |
|      |      | 5-1 10         |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号  | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|-------|----------|--------|----|----|
|      |      |       |          | 较难     | 中等 | 较易 |
|      |      | 5-2 G |          |        |    |    |
|      |      | 5-3   |          |        |    |    |
|      |      | 5-4   |          |        |    |    |
|      |      | 5-5   |          |        |    |    |
|      |      | 5-6   |          |        |    |    |

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |  |
|------|------|------|----------|--------|----|----|--|
|      |      |      |          | 较难     | 中等 | 较易 |  |
|      |      | 5-7  |          |        |    |    |  |
|      |      | 5-8  |          |        |    |    |  |
|      |      | 5-9  | K        |        |    |    |  |
|      |      | 5-10 |          |        |    |    |  |
|      |      | 5-11 | 9        | SWOT   |    |    |  |

| 模块名称 | 项目名称 | 试题编号 | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|------|----------|--------|----|----|
|      |      |      |          | 较难     | 中等 | 较易 |
|      |      | 5-12 | SVOT     |        |    |    |
|      |      | 5-13 | SVOT     |        |    |    |
|      |      | 5-14 | SVOT     |        |    |    |
|      |      | 5-15 | SVOT     |        |    |    |
|      |      | 5-16 | SVOT     |        |    |    |

| 模块名称 | 项目名称 | 试题编号     | 测试的能力与素质 | 试题难易程度 |    |    |
|------|------|----------|----------|--------|----|----|
|      |      |          |          | 较难     | 中等 | 较易 |
|      |      | 5-17 " " | SVOT     |        |    |    |
|      |      | 5-18     | SVOT     |        |    |    |
|      |      | 5-19     | SVOT     |        |    |    |
|      |      | 5-20     | SVOT     |        |    |    |